

## EL PASO GOLF CLUB MINUTES June 8, 2016

### CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc was held on the above date at the clubhouse. The meeting came to order at 6:33 pm. Present were directors: Berry, Homan, Nickrent, Schulkins, Sharkey, Steach, Weikel, Wilson and Young. Director Snider was absent. Employees present: L. Vance.

### SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Nickrent and seconded by Wilson.

### TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of May 31, 2016 and compared to 2015:***

- Golf Course:
  - Total income is up ~\$1,789.
  - Dues are up ~\$291.
  - Cart rentals are down ~\$1,510 and cart card sales are up ~\$360.
  - Green fees are down ~\$143.
  - Shed rent is up ~\$650
  - Waiting list and initiation fees are down ~\$1,350.
  - Project costs are down ~\$26,340.
  - Hourly payroll is up ~\$2,814.
  - Net income is up ~\$16,509.
- Pro-shop:
  - Total income is down ~\$4,437.
  - Cost of goods sold is down \$6,412.
  - Hourly Payroll is up \$1,362.
  - Net Income is down ~\$914.
- Restaurant:
  - Total income is up ~\$6,993.
  - Beer sales are up \$1,565, liquor is up ~\$912, and pop sales are up ~\$53.
  - Food sales are up ~\$5,128.
  - Cost of goods sold is down ~\$18,073.
  - Payroll is up ~\$11,191.
  - Net income is up ~\$14,766.
- Miscellaneous:
  - Total net income up ~\$30,361
  - At the end of May, \$131,796 was in the bank.

The treasurer's report was approved on a motion by Weikel and seconded by Berry.

**The committee reports were given as follows:**

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Young):

- Have received many comments on how great the course looks!!!
- Working on additional tiling and cleaning up of the course (weeding, working on sand traps).
- Wells cleaned up.
- Fountain issues – #5 new wire; #11 motor and timer; #17 needs new part.
- Water Fall – now goes 3 – 4 days without filling up.
- Greens mower fixed.
- Irrigation leak on #16 fixed.
- Will start to put in sprinkler heads.
- Granite hole signs cleaned – look great.
- Will cut down sub-division neighbors' trees for a cost.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Unzicker / Duncan / Fulton / B. Wilson / Steach):

- *Restaurant & Clubhouse:*
  - Purchased new fryer, ~\$1,200
  - Emails – sending at off times with better response; also adding weekly updates to the website.
- *Pro-shop:*
  - Rounds for May – 4,369 (May 2015 – 4,449 (+80); YTD – 7,977 (2015 – 8,234 (+257)
  - Junior golf started
- *Social:*
  - 24 groups for Backwards Golf on back 9 – went well.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Snider):

- 464 members to date.
- Still ½ off initiation
- Ladies Leagues asked Wilson if they could have email addresses. Discussion – encourage to put up flyers, and will add info to Newsletter.

GENERAL MANAGER REPORT (L. Vance):

- Relators outing went well!
- Homan passed along kudos to Bev for helping with the Seniors Golf Group

OLD BUSINESS:

- Nothing at this time.

NEW BUSINESS:

- **Schulkins:** Should we have some kind of business card or similar item with general EPGC info and rates that we could pass out whenever we meet someone who asks about EPGC? Discussion – let's look at options on how to get this info out. Schulkins will work with Berry to work up some possible drafts for a general business type card we could print internally.
- **Wilson:** Received a request for women to be able to play more on Thursdays. Discussion – will review; policy currently states off front 9 by 11:00 am and back 9 by 1:00 pm.

- **Nickrent:** Can we send out emails when leagues or events are cancelled due to bad weather? L. Vance: will plan to put on website and work with Fulton about sending out email blasts to groups.
- **Homan:** Foretees.com is a mobile app – can we look into this as an option to be able to see tee time openings, etc. L. Vance and Wilson: appears to be an app for “private” type clubs; will call the company and see if there are any options for our use, but our current system is also our POS which we can’t remove.

GENERAL COMMENTS:

- Nothing at this time.

NEXT BOARD MEETING:

- July 13, 2016 at 6:30 pm in the clubhouse.

The meeting was then adjourned at 7:43 pm on a motion by Weikel and seconded by Nickrent.

Respectfully submitted,

*Jill Berry*

Jill Berry, Secretary