

## EL PASO GOLF CLUB MINUTES October 12, 2016

### CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc was held on the above date at the clubhouse. The meeting came to order at 6:30 pm. Present were directors: Berry, Homan, Nickrent, Schulkins, Sharkey, Snider, Weikel, and Wilson. Directors Steach and Young were absent. Employees present: L. Vance. Guests: Christine Street, John Street, Stacie Brooks, Randy Brooks.

### SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Homan and seconded by Weikel.

### TREASURER'S REPORT (Schulkins):

Schulkins reported the following – **all figures are YTD as of September 30, 2016 and compared to 2015:**

- Golf Course:
 

Total income	up	\$2,158	
Dues	down	\$777	
Cart rentals	down	\$3,490	
Cart card sales	up	\$5,530	
Green fees	down	\$815	
Shed rent	up	\$650	
Initiation fee	down	\$125	
Trail fees	down	\$450	
Building costs	up	\$6,287	
Equipment costs	up	\$10,743	
Project costs	down	\$30,688	
Net income	up	\$1,451	2015 down \$9,913 over 2014
- Pro-shop:
 

Total income	down	\$10,130	
Cost of goods sold	down	\$6,198	
Hourly payroll	up	\$6,117	
Net income	down	\$11,197	2015 down \$9,205 over 2014
- Restaurant:
 

Total income	up	\$3,389	
Beer sales	down	\$2,192	
Liquor sales	up	\$2,416	
Wine sales	down	\$511	
Pop sales	down	\$236	
Food sales	up	\$8,929	
Cost of goods sold	down	\$23,488	
Payroll expenses	up	\$24,123	
Net income	up	\$4,071	2015 up \$3,878 over 2014

- Miscellaneous:
  - Total net income down \$5,675 [2015 was down \$37,501 from 2014]
  - At the end of September \$66,112 was in the bank. [At the end of September 2015, \$75,521 was in the bank]
  - Paid insurance, pump and fireworks all in September.

The treasurer's report was approved on a motion by Nickrent and seconded by Berry.

**The committee reports were given as follows:**

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Young):

- Cart went into the creek – was able to retrieve it, but it was totaled.
- Veri-cutting fairways – will aerate later.
- Will bring tile on #12 in fairway; and #16 right of green.
- Will start removing the tree stumps soon.
- Looking at #14 red tee for some leveling.
- Equipment needs (~\$55,000 total):
  - Sidewinder (trim mower) – have priced some good used, and most are approximately \$18 – 20,000
  - Jake Eclipse greens mowers – looking at 2, both factory rebuilds. These do not have hydraulics, a gas electric (small gas engine charges battery). Would trade 2 oldest for about \$1,200 each. Cost of these would also be approximately \$18,000 each.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Unzicker / Duncan / Fulton / B. Wilson / Steach):

- *Restaurant & Clubhouse:*
  - Staff – a little light, but should be okay.
  - Last day for full menu – 10/22/16.
  - Happy Hours (on Fridays) will start on 10/28/16 and go through December, and start again in February.
  - Working with Mike Christensen to increase his work presence in the kitchen.
  - Working on lowering inventory.
- *Pro-shop:*
  - Working on lowering inventory.
  - Looking at possible options on redesign for the display of products and clothing.
  - K. Tague indicated he is not coming back for 2017. Will consider other options to cover the time and coverage for the Pro Shop.
  - Rounds: September – 4,143 (down 361 from 2015); YTD – 22,791
- *Social:*
  - Employee Appreciation day, Monday, 10/17/16
  - Gobbler Open, 11/13/16 (Sunday).
  - Upcoming: Christmas party and New Year's Eve party

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Snider):

- Schulkins: **unemployment** will go down when less file, probably in the next 1 – 2 years.

GENERAL MANAGER REPORT (L. Vance):

- Had an NSF check – working to get the money back.

- Homan: Subdivision voted to donate \$1,000 for the tree program and fireworks.

#### OLD BUSINESS:

- **Billboard Ad:** L. Vance sent info for the ad.
- **Website redesign:** paid deposit for start development.

#### NEW BUSINESS:

- None at this time.

#### GENERAL COMMENTS:

- Guests comments
  - **Stacie Brooks:** Discussion on women not being allowed to play on Thursdays at any time. Stacie provided some information from the internet on what she saw as definitions of leagues and events, and how she felt women were inconvenienced on Thursdays due to what she stated she felt were considered “restrictions” of when they could tee off and when they were to be off the course for men’s play. **Board:** we will review the concern, comments and request to alter play schedule guidelines on Thursdays by opening up to women to play at any time. The Board may need to consult with external third parties for advisement and will not respond further at this time.
- **Nickrent:** though the fireworks on Labor Day were great – should we consider moving to Labor Day in the future? **L. Vance:** Playday is the next week, so one of these events would then suffer for participation. Those donating might prefer the fireworks stay on the July 4<sup>th</sup> timeframe.

#### NEXT BOARD MEETING:

- November 9, 2016 at 6:30 pm in the clubhouse.

The meeting was then adjourned at 7:52 pm on a motion by Wilson and seconded by Weikel.

Respectfully submitted,

*Jill Berry*

Jill Berry, Secretary