

EL PASO GOLF CLUB MINUTES April 13, 2016

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc was held on the above date at the clubhouse. The meeting came to order at 6: 03 pm. Present were directors: Berry, Schulkins, Sharkey, Snider, Steach, Wilson and Young. Directors Homan, Nickrent and Weikel were absent. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Young and seconded by Steach.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of March 31, 2016 and compared to 2015:***

- Golf Course:
 - Total income is down ~\$6,707.
 - Dues are down ~\$7,361.
 - Cart rentals are down ~\$376 and cart card sales are up ~\$1,620.
 - Green fees are down ~\$545.
 - Waiting list and initiation fees are down ~\$1,050.
 - Project costs are up ~\$17,166, due to rough mower and sprinkler heads.
 - Hourly payroll is up ~\$4,780.
 - Equipment repairs are up ~\$6,458
 - Computer expenses are up ~\$3,897
 - Paid additional \$1,400 on the mortgage.
 - Net income is down ~\$42,193.
- Pro-shop:
 - Total income is down ~\$42.
 - Cost of goods sold is down \$4,638.
 - Hourly Payroll is up \$10.
 - Net Income is up ~\$5,127.
- Restaurant:
 - Total income is up ~\$6,918.
 - Beer sales are up \$1,903, liquor is up ~\$853, and pop sales are up ~\$79.
 - Food sales are up ~\$3,520.
 - Cost of goods sold is up ~\$4,202.
 - Payroll is up ~\$9,470
 - Net income is down ~\$8,340.
- Miscellaneous:
 - Total net income down ~\$45,406
 - At the end of February, \$169,133 was in the bank.

The treasurer's report was approved on a motion by Berry and seconded by Wilson.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Young):

- Working on cleanup on the course.
- Greens mower reels needed to be replaced.
- Fairway mowers – replaced parts on the reels.
- Aerified and top dressed greens.
- Trees – had to replant and stake some of the new trees from fall.
- Plan to add rock to areas on several holes that washed out.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Unzicker / Duncan / Fulton / B. Wilson / Steach):

- *Restaurant & Clubhouse:*
 - No meeting yet – will be in the next few weeks.
 - New cook (Mike) is working out well.
 - Performance reviews to be done in the next few weeks.
 - New menu is out.
 - New staff trained.
 - Put up 6 new fans on the porch.
 - Board discussion on selling tobacco at the club; decision to stop selling any tobacco as of May.
- *Pro-shop:*
 - GolfNow said error on their side for the email issues.
 - Checking to see if people are now getting emails.
 - Inventory looks good for the start of the year.
- *Social:*
 - Nothing at this time

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Snider):

- 459 members to date.

GENERAL MANAGER REPORT (L. Vance):

- Plaques for the trees are on order – hope to have them soon.
- Outings – mostly full for the year.

OLD BUSINESS:

- Nothing at this time.

NEW BUSINESS:

- Nothing at this time.

GENERAL COMMENTS:

- Nothing at this time.

NEXT BOARD MEETING:

- May 11, 2016 at 6:30 pm in the clubhouse.

The meeting was then adjourned at 7:34 pm on a motion by Wilson and seconded by Steach.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary