

EL PASO GOLF CLUB MINUTES May 11, 2016

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc was held on the above date at the clubhouse. The meeting came to order at 6:29 pm. Present were directors: Berry, Homan, Nickrent, Schulkins, Sharkey, Snider, Weikel, Wilson and Young. Director Steach was absent. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Snider and seconded by Nickrent.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of April 30, 2016 and compared to 2015:***

- Golf Course:
 - Total income is up ~\$5,908.
 - Dues are up ~\$2,050.
 - Cart rentals are down ~\$411 and cart card sales are up ~\$1,200.
 - Green fees are down ~\$57.
 - Shed rent is up ~\$1,300
 - Waiting list and initiation fees are down ~\$1,200.
 - Project costs are down ~\$26,340.
 - Hourly payroll is up ~\$2,575.
 - Net income is up ~\$16,691.
- Pro-shop:
 - Total income is down ~\$4,368.
 - Cost of goods sold is up \$2,587.
 - Hourly Payroll is down \$321.
 - Net Income is down ~\$7,803.
- Restaurant:
 - Total income is up ~\$4,087.
 - Beer sales are up \$605, liquor is up ~\$256, and pop sales are up ~\$109.
 - Food sales are up ~\$2,750.
 - Cost of goods sold is down ~\$1,653.
 - Payroll is up ~\$10,775.
 - Net income is down ~\$6,817.
- Miscellaneous:
 - Total net income up ~\$2,071
 - At the end of April, \$140,620 was in the bank.

The treasurer's report was approved on a motion by Weikel and seconded by Berry.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Young):

- Meeting held 5/11/16
- Have received many comments on how great the course looks.
- Completed tiling on #9 and ground work and tiling on #5
- Added rock to washed out areas on several holes on the course.
- Fountain issues - #17 is under warranty; #11 may be under warranty (~\$1,500 to fix); #5 under warranty. #5 & #17 are wiring issues.
- 100 sprinkler heads to be replaced.
- Lane checking into have the granite hole signs cleaned.
- Trees – new doing well; others will be cut down as needed.
 - Cotton woods on #14 tee will need to come down, they are hollow – could be a risk to leave.
 - Will plant new trees in the fall
 - ~\$13,190 collected so far for trees; planted ~30 last year

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Unzicker / Duncan / Fulton / B. Wilson / Steach):

- *Restaurant & Clubhouse:*
 - New staff is doing well.
 - Facebook presence is still increasing.
 - Needed a new commercial toaster – cost was ~\$600.
 - Need a new fryer – looking at one that is double the size and capacity – cost ~\$1,000
- *Pro-shop:*
 - Rounds for April – 2,502; YTD – 3,608
 - Will start sending out emails with tee time availabilities
- *Social:*
 - Record participation in the Mother's Day brunch – 326

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Snider):

- 463 members to date.
- Still ½ off initiation

GENERAL MANAGER REPORT (L. Vance):

- EPGC is now a member of the Bloomington/Normal Golf Association
- For the financials – plan to combine chips, candy, etc. as one line item, snacks

OLD BUSINESS:

- Nothing at this time.

NEW BUSINESS:

- Young: can we have 5somes on Thursdays? Discussion – no.

GENERAL COMMENTS:

- Nothing at this time.

NEXT BOARD MEETING:

- o June 8, 2016 at 6:30 pm in the clubhouse.

The meeting was then adjourned at 7:08 pm on a motion by Young and seconded by Wilson.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary