

## EL PASO GOLF CLUB MINUTES August 10, 2016

### CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc was held on the above date at the clubhouse. The meeting came to order at 6:30 pm. Present were directors: Berry, Homan, Schulkins, Sharkey, Snider, Steach, Weikel, Wilson and Young. Director Nickrent was absent. Employees present: L. Vance. No guests present. Homan presided over the meeting until Sharkey arrived.

### SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Young and seconded by Schulkins.

### TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of July 31, 2016 and compared to 2015:***

- Golf Course:
  - Total income is up ~\$19,275.
  - Dues are down ~\$1,837.
  - Cart rentals are up ~\$2,562 and cart card sales are up ~\$5,100.
  - Green fees are up ~\$11,854.
  - Shed rent is up ~\$650; Trail fees up ~\$125.
  - Waiting list and initiation fees are down ~\$150.
  - Project costs are down ~\$30,390.
  - Hourly payroll is up ~\$2,188.
  - Net income is up ~\$37,142. [2015 was down ~\$23,800 from 2014]
- Pro-shop:
  - Total income is down ~\$3,352.
  - Cost of goods sold is down \$6,933.
  - Hourly Payroll is up \$3,738.
  - Net Income is down ~\$226. [2015 was down ~\$10,540 from 2014]
- Restaurant:
  - Total income is up ~\$13,327.
  - Beer sales are up \$1,455, liquor is up ~\$598, wine is down ~\$299, and pop sales are up ~\$855.
  - Food sales are up ~\$13,593.
  - Cost of goods sold is down ~\$15.
  - Hourly payroll is down ~\$4,087.
  - Salaries are up ~\$9,896.
  - Net income is down ~\$1,792. [2015 was up ~\$6,235 from 2014]
- Miscellaneous:
  - Total net income up ~\$35,124 [2015 was down ~\$28,105 from 2014]
  - At the end of July \$95,861 was in the bank. [At the end of July 2015, \$65,144 was in the bank]
  - Fireworks will be paid in September; we did have the Pub II outing this year which is normally ~\$10,000 in revenue

- \$3,067 in equipment repairs is listed in the restaurant, which normally would be under the golf course.
- Need to review pro shop inventory – L. Vance will work with Fulton.

The treasurer's report was approved on a motion by Homan and seconded by Sharkey.

**The committee reports were given as follows:**

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Young):

- Finished installing new sprinklers – 80 total.
- Replaced an actuator in the small pump (rebuilt) – cost ~\$900; if it goes out, we will have to buy a new pump.
- Replace the well pump that fills the irrigation lake; not pumping as much as the old one, so the well company is going to put in a different motor – total cost ~\$7,000.
- Greens look good, but a little slow. They verti-cut the greens the last few days, so they should speed up.
- Tees: #7 white tee – did not get watered properly for a few days. #8 blue – even with new sod, it takes a beating with the overhang of the trees. The rest of the tees look pretty good.
- Fairways: have a few scars – from water sitting in the heat after heavy rains.
  - Have some Pythium – put down a low rate of chemical last week, ~\$2,700 for the application.
  - Will also need an extra chemical application for dollar spot, brown patch, bacterial wilt and anthracnose. Mostly on #7, 11 and 12. Hot and dry weather – good; hot, wet and humid – bad.
- Trees: Took limb down on #14 Monday. Starting to cut down worst looking ash trees, then will confer with committee before going any further. Also need to look at taking down some bad oak trees.
- Cart Paths: laid a lot of cold patch, and will plan to do some more.
- Looking for one adult for the grounds crew – losing the high school and college kids soon.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Unzicker / Duncan / Fulton / B. Wilson / Steach):

- *Restaurant & Clubhouse:*
  - Meeting held Tuesday, 8/9/16.
  - Staffing okay for now
  - Moved water station – unit free from Culligan.
  - Flushed and pumped out septic.
  - Looking for a web designer to redo our website. Wilson to put together some requirements and get some bids.
- *Pro-shop:*
  - Checking on the inventory for accuracy.
  - Fixed mold issue in pro-shop (Rod Roof did the work)
- *Social:*
  - Club Play Day is Sunday, August 28
  - Had 18 teams for night golf
  - Fireworks and Tournament from July 4<sup>th</sup> weekend, will be held Labor Day Sunday (9/4/16)

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Snider):

- Nothing at this time.

GENERAL MANAGER REPORT (L. Vance):

- Fulton has done a nice job in covering the gap while Kyle has been out.
- Paul has had a minor setback – L. Vance is covering for Paul.

OLD BUSINESS:

- **Schulkins:** MOTION by Schulkins, seconded by Sharkey, to keep the policy and schedule for Tuesdays and Thursdays as is. Approved, 8 – 1.
- **Billboard Ad:** L. Vance called and is waiting for a call back to set up the ad.

NEW BUSINESS:

- Nothing at this time.

GENERAL COMMENTS:

- Nothing at this time.

NEXT BOARD MEETING:

- September 14, 2016 at 6:30 pm in the clubhouse.

The meeting was then adjourned at 7:15 pm on a motion by Sharkey and seconded by Berry.

Respectfully submitted,

*Jill Berry*

Jill Berry, Secretary