

EL PASO GOLF CLUB MINUTES September 14, 2016

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc was held on the above date at the clubhouse. The meeting came to order at 6:30 pm. Present were directors: Berry, Homan, Schulkins, Sharkey, Snider, Weikel, Wilson and Young. Directors Nickrent and Steach were absent. Employees present: L. Vance. Guests: John Street. Homan presided over the meeting until Sharkey arrived.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Wilson and seconded by Weikel.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – **all figures are YTD as of August 31, 2016 and compared to 2015:**

- Golf Course:
 - Total income is up ~\$9,679.
 - Dues are down ~\$1,027.
 - Cart rentals are down ~\$2,027 and cart card sales are up ~\$6,650.
 - Green fees are up ~\$4,296.
 - Shed rent is up ~\$650; Trail fees down ~\$125.
 - Waiting list and initiation fees are down ~\$150.
 - Project costs are down ~\$30,688.
 - Hourly payroll is up ~\$1,862.
 - Net income is up ~\$34,326. [2015 was down ~\$26,271 from 2014]
- Pro-shop:
 - Total income is down ~\$1,193.
 - Cost of goods sold is down \$1,208.
 - Hourly Payroll is up \$5,540.
 - Net Income is down ~\$5,980. [2015 was down ~\$15,129 from 2014]
- Restaurant:
 - Total income is up ~\$1,718.
 - Beer sales are down \$951, liquor is up ~\$505, wine is down ~\$491, and pop sales are up ~\$24.
 - Food sales are up ~\$6,580.
 - Cost of goods sold is down ~\$7,959.
 - Payroll expenses up ~\$12,416.
 - Net income is down ~\$5,225. [2015 was up ~\$3,845 from 2014]
- Miscellaneous:
 - Total net income up ~\$23,121 [2015 was down ~\$37,501 from 2014]
 - At the end of August \$97,951 was in the bank. [At the end of July 2015, \$78,785 was in the bank]
 - Fireworks will be paid in September – EPGC portion ~\$2,500, paid by donations ~\$8,215
 - Thank you for all the donations and helping EPGC to have fireworks this year.
 - Need to pay for well pump (~ \$7,000).

The treasurer's report was approved on a motion by Berry and seconded by Wilson.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Young):

- Fall work: tile low spots on #11 and #12; after the water system is blown out, will tile low spot by the right of #16.
- Trees: finished cutting trees, so stumping and clean-up will follow; including some home owner work (owners pay for the services)
- Fall general clean-up.
- Looking to possibly trade one of the sidewinders for next year for a newer one; also trade the water aerators which we don't use.
- Will need new greens mowers soon.
- Course needs to dry out soon. Have some black algae – sprayed on Mon, 9/12.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Unzicker / Duncan / Fulton / B. Wilson / Steach):

- *Restaurant & Clubhouse:*
 - No meeting
 - Two staff have left
- *Pro-shop:*
 - Looking at options for new webpage design.
- *Social:*
 - Labor Day Sunday (9/4/16), had 140 people play.
 - Derby – 5 men's and 2 women's flights
 - Club Championship – what can we do to increase participation? Will work to encourage better participation next year.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Snider):

- Added 1, 35 and < and 1, other. Membership total at ~471.

GENERAL MANAGER REPORT (L. Vance):

- Financial: May and June were good months; July and August have been down due to weather.

OLD BUSINESS:

- **Billboard Ad:** L. Vance called and is waiting for a call back to set up the ad.

NEW BUSINESS:

- Wilson: from a member – have we considered a membership referral program? L. Vance: yes, we have used in the past; but not applicable now as we are very close to our membership cap.
- Wilson: from a member – can we publish emails for board members? Starkey: have the email sent to the GM or Sharkey and it will be forwarded to the appropriate committee chair, or board members as applicable.

GENERAL COMMENTS:

- Nothing at this time.

NEXT BOARD MEETING:

- October 12, 2016 at 6:30 pm in the clubhouse.

The meeting was then adjourned at 7:29 pm on a motion by Berry and seconded by Wilson.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary