

EL PASO GOLF CLUB MINUTES March 8, 2017

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc was held on the above date at the clubhouse. The meeting came to order at 6:26 pm. Present were directors: Arends, Berry, Fulop, Heitz, Sharkey, Snider, Steach, Weikel, and Young. Directors Homan, and Schulkins were absent. Employees present: L. Vance. No guests present.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Snider and seconded by Steach.

TREASURER'S REPORT (Schulkins):

Berry in Schulkins absence, reported the following – ***all figures are YTD as of February 28, 2017 and compared to 2016:***

- o Golf Course:

Total income	up	\$34,919	
Dues	up	\$29,925	
Rebates		\$6,310	From Callaway for golf clubs
Net income	up	\$30,965	
- o Pro-shop:

Total income	up	\$828	
Cost of goods sold	up	\$2,136	
Payroll	down	\$1,671	
Net income	up	\$373	
- o Restaurant:

Total income	up	\$6,567	
Beer sales	up	\$2,031	
Liquor sales	up	\$1,085	
Wine sales	up	\$118	
Pop sales	up	\$195	
Food sales	up	\$3,069	
Cost of goods sold	up	\$3,909	
Net income	up	\$2,707	
- o Miscellaneous:
 - Total net income up \$34,215
 - At the end of February \$74,033 was in the bank. [At the end of February 2016, \$37,810 was in the bank]
 - Note – New Year's Eve dinner sales and costs will be posted in the next year's January figures.

The treasurer's report was approved on a motion by Heitz and seconded by Weikel.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Young):

- Mowing greens and fairways a few times so far with the nice weather.
- New greens mowers have arrived.
- #16 tee – large cottonwood went down; has been removed and cleaned up.
- Need to look at the 4 or 5 cottonwoods on the #14 tees – need to consider cutting those down.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Unzicker / Duncan / Fulton / Heitz / Steach):

- *Restaurant & Clubhouse:*
 - Finalized the menu changes.
- *Pro-shop:*
 - February – had 621 rounds
- *Social:*
 - New webpage design almost done; will have a separate page for stockholders with ID & password required.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Snider):

- Will finalize membership numbers after the Open House in March.
- Renewal of blue chip policy is due in May; reviewing options.
- Updating the long range plans.

GENERAL MANAGER REPORT (L. Vance):

- Electric costs are continuing to rise; L. Vance did some research on different light bulb options and will plan to use LEDs throughout the clubhouse. Also looking variable speed pumps – may need to wait until a new pump house is needed in about 5 years.
- All servers/bartenders that are 18+ will need to take the online BASSET certification class (alcohol seller-server training).
- Working on filling open staff positions.

OLD BUSINESS:

- Reviewed Membership Handbook and updated for 2017. Berry will send out an updated copy to the Board.

NEW BUSINESS:

- None at this time.

GENERAL COMMENTS:

- None at this time.

NEXT BOARD MEETING:

- o Next Meeting: Wednesday, April 12 at 6:30 p.m.

The meeting was then adjourned at 7:23 pm on a motion by Heitz and seconded by Arends.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary