

EL PASO GOLF CLUB MINUTES May 10, 2017

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc was held on the above date at the clubhouse. The meeting came to order at 6:30 pm. Present were directors: Arends, Berry, Fulop, Heitz, Homan, Schulkins, Sharkey, Snider, Weikel, and Young. Director Steach was absent. Employees present: L. Vance. Guests present: Stacie and randy Brooks, Dan Benedict.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Heitz and seconded by Weikel.

TREASURER'S REPORT (Schulkins):

Berry in Schulkins absence, reported the following – ***all figures are YTD as of April 30, 2017 and compared to 2016:***

- Golf Course:

Total income	down	\$11,246	
Dues	down	\$11,207	Rec'd \$11,000 in 2016
Cart rentals	up	\$117	
Cart card sales	down	\$480	
Green fees	down	\$2,478	
Initiation fess	down	\$900	
Project costs	up	\$28,144	Due to greens mower purchase
Hourly payroll	down	\$5,365	
Net income	down	\$31,157	
- Pro-shop:

Total income	up	\$1,279	
Cost of goods sold	down	\$5,132	
Salaries	down	\$8,675	
Hourly Payroll	up	\$1,969	
Net income	up	\$14,230	
- Restaurant:

Total income	up	\$3,347	
Beer sales	same	\$	
Liquor sales	up	\$2,245	
Wine sales	up	\$10	
Pop sales	down	\$334	
Food sales	up	\$2,244	
Cost of goods sold	down	\$3,708	
Payroll	down	\$2,496	
Net income	up	\$9,929	
- Miscellaneous:
 - Total net income down \$6,998

- At the end of April \$123,004 was in the bank. [At the end of April 2016, \$140,260 was in the bank]
- Had not yet paid CDGA, paid this in April in 2016.

The treasurer's report was approved on a motion by Young and seconded by Arends.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Young):

- No meeting in April
- Sodded areas that were tilled
- Red #14 tee completed
- 9 trees have been planted
- All stumps have been done (5 large for ~ \$700)
- Have had to do several mower repairs
- Old stumps covered and seeded
- Working on traps
- Staff levels good
- Bought used dump truck
- Plan to fill in left trap on 3

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Unzicker / Duncan / Fulton / Heitz / Steach):

- *Restaurant & Clubhouse:*
 - All light bulbs have been switched to LED
 - New menu items have been well received
 - Name tags have been ordered for the wait staff
- *Pro-shop:*
 - Permanent tee times have started
 - Lost a few outings, but picked up a few, so overall about the same
 - Due to weather, rounds are down
 - Email notices are not going to everyone, still looking at a solution
 - Now carrying Columbia brand clothing
 - Rounds through April – sown ~ 125 form 2016
- *Social:*
 - New website is up and running
 - Open House was well attended; several members golfed
 - Easter Brunch was a success
 - There will not be a Memorial Day tournament this year

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Snider):

- 457 paid to date
- Renewed D&O Policy

GENERAL MANAGER REPORT (L. Vance):

- Have been asked about “golf skate caddy” – L. Vance reviewing if it is considered the same as a golf cart, what about insurance coverage, and if we should consider allowing on the course.
- BASSETT training is required for all servers – can be done online.

OLD BUSINESS:

- Phones – still checking on potential options and bids or repair or replace.

NEW BUSINESS:

- None at this time.

GENERAL COMMENTS:

- Homan: how is Bev working out in the pro shop? L. Vance and Sharkey – Great!.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, June 14 at 6:30 p.m.

The meeting was then adjourned at 7:35 pm on a motion by Heitz and seconded by Homan.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary