

EL PASO GOLF CLUB MINUTES September 13, 2017

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:30 pm. Present were directors: Arends, Berry, Heitz, Homan, Schulkins, Sharkey, Snider, and Young. Directors Fulop, Steach and Weikel were absent. Employees present: L. Vance. No guests present.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Heitz and seconded by Snider.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of August 31, 2017 and compared to 2016:***

- Golf Course:
 - Total income is down from 2016 by \$13,008.
 - Dues are down \$8,617.
 - Cart rentals are up \$1,712 and cart cards sales are up \$1,310.
 - Green fees are down \$11,023.
 - Shed rent is down \$1,025 and trail fees are down \$1,150.
 - Initiation fees are down \$300.
 - Project costs are up \$25,644.
 - Payroll is down \$2,188.
 - Net income is down \$79,649. (2016 was up \$34,326 over 2015)
- Pro-shop:
 - Total income is up \$1,794.
 - Cost of goods sold is down \$3,673.
 - Payroll is down \$22,441.
 - Net Income is up \$25,480. (2016 was down \$5,980 over 2015)
- Restaurant:
 - Total income is up by \$3,549.
 - Beer sales are down \$1,263, liquor is up \$5,876, wine is up \$500 and pop is down \$1,735.
 - Food sale are down \$780.
 - Cost of goods sold is up \$5,680.
 - Payroll is down \$7,433.
 - Net income is up \$6,648. (2016 was down \$5,225 over 2015)
- Miscellaneous:
 - Total net income down \$47,521; total net income for 2016 was up \$23,121 from 2015
 - At the end of August we had \$52,813 in the bank; at the end of August 2016 we had \$97,951.

The treasurer's report was approved on a motion by Weikel and seconded by Berry.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Young):

- No committee meeting; met with L. Vance and Harris.
- Course is in great shape!! Greens looking good - #10 looking better; fairways are great.
- #3 trap started.
- Put some asphalt on paths
- Tree stumps done; tree planting in the fall.
- Tree on #9 red – leaning from storm.
- #8 tee is dying again.
- Fountains and waterfall good all summer.
- Looking to add sign at entrance to say go straight, no left turn – cars turning and not watching for carts!

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Heitz / Steach):

- *Restaurant & Clubhouse:*
 - Meeting held 9/12/17.
 - Looking to get entertainment on a Friday or Saturday night.
 - Plan to review menu late this year/early next year.
 - Plan to renovate bathrooms downstairs this fall.
- *Pro-shop:*
 - Nothing at this time.
- *Social:*
 - Club Appreciation Day, 10/8/17

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Snider):

- 469 (+3) for memberships.
- Checking insurance for payment for last storm clean-up.
- Reviewing all job descriptions.

GENERAL MANAGER REPORT (L. Vance):

- Tom Kearfott won the Senior State Am.
- Consider a spot on the bulletin board to put up member's business cards.
- Planning Pro-Shop sale.

OLD BUSINESS:

- Wolf Run: L. Vance to contact those that might have an interest.

NEW BUSINESS:

Homan: for board meetings, make call-ins possible.

GENERAL COMMENTS:

- Nothing at this time.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, October 11 at 6:30 p.m.

The meeting was then adjourned at 7:20 pm on a motion by Arends and seconded by Heitz.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary