

EL PASO GOLF CLUB MINUTES

November 8, 2017

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc was held on the above date at the clubhouse. The meeting came to order at 6:30 pm. Present were directors: Fulop, Heitz, Homan, Schulkins, Sharkey, Snider, Steach, Weikel and Young. Director J. Berry & D. Arends were absent. Employees present: L. Vance.

SECRETARY'S REPORT

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Homan and seconded by Steach.

TREASURER'S REPORT (R. Schulkins):

Schulkins reported the following – *all figures are YTD as of October 31, 2017 and compared to 2016:*

- Golf Course:
 - Total income is up from 2016 by \$6,959.
 - Dues are down \$8,792.
 - Cart rentals are up \$2,686 and cart cards sales are up \$2,090.
 - Green fees are down \$3,132.
 - Shed rent is down \$1,025 and trail fees are down \$1,150.
 - Initiations fees are down \$900.
 - Project costs are up \$25,644.
 - Payroll is up \$7,669.
 - Net income is down \$31,419. (2016 was down \$2,111 over 2015)
- Pro-shop:
 - Total income is up \$10,378.
 - Cost of goods sold is up \$1,863.
 - Payroll is down \$29,188.
 - Net Income is up \$35,275. (2016 was down \$12,407 over 2015)
- Restaurant:
 - Total income is down by \$4,126.
 - Beer sales are up \$467, liquor is up \$3,910, wine is down \$274 and pop is down \$2,134.
 - Food sale are down \$6,974.
 - Payroll is down \$9,801.
 - Cost of goods sold is up \$5,527.
 - Net income is up \$3,803. (2016 was down \$416 over 2015)

- Miscellaneous:
 - Total net income up ~\$7,659
 - At the end of October, \$63,733 was in the bank

The treasurer's report was approved on a motion by Homan and seconded by Steach.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Young):

- Trap on 3 has been removed, reshaped and sod was laid.
- A number of new trees have been planted.
- Work was done on # 8 blue tee box and new sod was laid. We also received permission to cut down trees from the property behind the tee. This could help with air flow.
- Number 7 fairway was tilled.
- New sod was laid in the bad area on # 5 around the 150 yard marker.
- Fall projects including, aerating and vertical cutting fairways have been completed.
- A sign was put up in the parking lot to direct cars coming in to go straight instead of turning left in front of carts coming back to club house.
- Some of our carts need new batteries.
- Looking to have businesses sponsor new ball washers with their names on them.
- Getting a rail for steps for # 1 tee.
- We have reshaped and widened many of the fairways.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Duncan / Fulton / Heitz / Steach):

- *Restaurant & Clubhouse:*
 - We still need to anticipate buying new carpet in the future. \$32,000 was the estimate from a couple of years ago.
 - The basement needs some remodeling. It should cost around \$4,000.
 - We need a new phone system, which will be about \$7,700.
 - New dishes are being considered for the restaurant.
- *Social:*
 - October 27th went well, the entertainment & restaurant brought in \$2,500 - \$3,000 with \$200 spent on Kevin Stearns.
 - The club Christmas Party will be held December 14th at the clubhouse.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Snider):

- No committee meeting.
- Invoices will go out early December.

GENERAL MANAGER REPORT (L. Vance):

- We have switched to Constellation Energy, which should save us \$3,000 per year.
- We may need to consider a new POS system, as Golf Now wants us to discount our rounds with them.

OLD BUSINESS:

- Nothing at this time.

NEW BUSINESS:

- Nothing at this time.

GENERAL COMMENTS:

- Nothing at this time.

NEXT BOARD MEETING:

- January 10, 2017 in the clubhouse.
- There won't be a December board meeting.
- The stockholder's meeting will be held February 21, 2018 in the clubhouse.

The meeting was then adjourned at 7:55 pm on a motion by Heitz and seconded by Steach.

Respectfully submitted,