

## EL PASO GOLF CLUB MINUTES August 9, 2017

### CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc was held on the above date at the clubhouse. The meeting came to order at 6:307 pm. Present were directors: Arends, Berry, Fulop, Heitz, Schulkins, Sharkey, Snider, Weikel, and Young. Directors Homan and Steach were absent. Employees present: L. Vance. No guests present.

### SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Arends and seconded by Heitz.

### TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of July 31, 2017 and compared to 2016:***

- Golf Course:
  - Total income is down from 2016 by \$27,648.
  - Dues are down \$9,021.
  - Cart rentals are down \$3,537 and cart cards sales are up \$840.
  - Green fees are down \$18,669.
  - Shed rent is down \$1,025 and trail fees are down \$1,425.
  - Initiation fees are down \$900.
  - Fireworks expense is up \$10,000 (We paid this after July in 2016)
  - Project costs are up \$25,644.
  - Payroll is down \$3,682.
  - Net income is down \$65,539. (2016 was up \$37,142 over 2015)
- Pro-shop:
  - Total income is up \$4,065.
  - Cost of goods sold is up \$1,313.
  - Payroll is down \$15,726.
  - Net Income is up \$18,100. (2016 was down \$226 over 2015)
- Restaurant:
  - Total income is down by \$6,893.
  - Beer sales are down \$2,978, liquor is up \$4,933, wine is up \$446 and pop is down \$1,345.
  - Food sale are down \$8,502.
  - Cost of goods sold is down \$1,237.
  - Payroll is down \$6,728.
  - Net income is up \$2,247. (2016 was down \$1,792 over 2015)
- Miscellaneous:
  - Total net income down \$45,192; total net income for 2016 was up \$35,124 from 2015

- At the end of July we had \$52,470 in the bank; at the end of July 2016 we had \$95,681.
- The difference is due to projects being up \$25,644, fireworks up \$10,000 and \$18,140 in membership fees from 2017 being put into 2016 to cover expenses.
- Chemical expenses: 2017 \$27,000; 2016 \$36,000.

The treasurer's report was approved on a motion by Weikel and seconded by Berry.

**The committee reports were given as follows:**

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Young):

- No committee meeting.
- Great job of cleanup from the storm! Course is in awesome shape!!
- New greens mowers are great.
- Trees: done for now; power company will assist with the one at the entrance. Next year, will have approximately 40 to cut down.
- Plan to work on #3 trap this fall.
- Pump house: replaced some parts, and reworked, approximately \$400.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Heitz / Steach):

- *Restaurant & Clubhouse:*
  - Meeting held last week.
  - Continue desert specials.
  - Consider having members submit suggestions – will put in newsletter and on the website. Heitz set up a generic email account so members can submit directly: [epgchcsuggestions@yahoo.com](mailto:epgchcsuggestions@yahoo.com)
  - Looking at a quote for new dishes.
- *Pro-shop:*
  - Nothing at this time.
- *Social:*
  - Suggestion for a clubhouse event in the future – Texas Hold'em poker night.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Snider):

- Chelsie Buster hired in an interim basis as restaurant supervisor.
- 466 for memberships.
- Issue with the Ladies of the Evening league event – Snider and L. Vance worked with member and resolved issues.

GENERAL MANAGER REPORT (L. Vance):

- Nothing at this time.

OLD BUSINESS:

- Ball washers: L. Vance to look into ads this winter.

- Wolf Run: L. Vance contacted the contractor to share access plan.

NEW BUSINESS:

Schulkins: was approached by several women asking for possible lunch specials on Tuesday. House chair and L. Vance will review.

GENERAL COMMENTS:

- Nothing at this time.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, September 13 at 6:30 p.m.

The meeting was then adjourned at 7:18 pm on a motion by Arrends and seconded by Heitz.

Respectfully submitted,

*Jill Berry*

Jill Berry, Secretary