

EL PASO GOLF CLUB MINUTES January 10, 2018

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:30 pm. Present were directors: Arends, Berry, Fulop, Heitz, Schulkins, Sharkey, and Snider. Directors Homan, Steach, Weikel, and Young were absent. Employees present: L. Vance. No guests present.

SECRETARY'S REPORT (Berry):

No December Board Meeting.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of December 31, 2017 and compared to 2016:***

- Golf Course:
 - Total income is up from 2016 by \$3,716.
 - Dues are down \$9,957.
 - Cart rentals are up \$986 and cart cards sales are up \$2,570.
 - Green fees are down \$4,265.
 - Shed rent is down \$1,675 and trail fees are down \$225.
 - Initiation fees are down \$750.
 - Project costs are up \$25,644.
 - Payroll is up \$9,290.
 - Net income is down \$45,383. (2016 was up \$30,965 over 2015)
- Pro-shop:
 - Total income is up \$14,793.
 - Cost of goods sold is up \$8,700.
 - Payroll is down \$26,532.
 - Net Income is up \$30,377. (2016 was down \$15,046 over 2015)
- Restaurant:
 - Total income is down by \$11,864.
 - Beer sales are down \$1,952, liquor is up \$2,735, wine is down \$825 and pop is down \$2,496.
 - Food sale are down \$9,642.
 - Cost of goods sold is up \$2,500.
 - Payroll is down \$11,855.
 - Net income is down \$766. (2016 was down \$6,465 over 2015)
- Miscellaneous:
 - Total net income down \$15,722; total net income for 2016 was up \$9,654 from 2015
 - At the end of August we had -\$2,370 in the bank; at the end of August 2016 we had \$3,744.

The treasurer's report was approved on a motion by Heitz and seconded by Berry.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Young):

- Movers have all been checked and working on carts
- Working on cleanup in the clubhouse
- Ball washers – will fix as many as we can
- No plans at this time to purchase equipment – but need to keep an eye on the sand trap rake.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Heitz / Steach):

- *Restaurant & Clubhouse:*
 - Plan to order new plates.
 - Downstairs bathrooms – to fix stalls and install new toilets, approximate cost is \$2,700 for parts
 - Need to replace page system for servers
 - PA System needs some repairs – checking on costs
 - Considering buying a commercial carpet cleaner
- *Pro-shop:*
 - YTD Rounds – 32,622; 2016: 32,389
 - Dec Rounds – 337; 2016: 0
- *Social:*
 - NYE – over 100 for dinner
 - Open House is Sunday, March 18

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Snider):

- 467

GENERAL MANAGER REPORT (L. Vance):

- Snider and Fulop finished the 1x1s with employees; will share in the March board meeting.

OLD BUSINESS:

- Outings: CIT Trucks many come back in May.
- Looking at the pop providers.
- Looking at a cable/phone connection with Heartland Cable – more to come.

NEW BUSINESS:

- Loan for clubhouse: MOTION by Berry, seconded by Arends, to keep mortgage at the current rate. APPROVED.

GENERAL COMMENTS:

- Nothing at this time.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, February 21, following Stockholder's Meeting.

The meeting was then adjourned at 7:22 pm on a motion by Sharkey and seconded by Heitz.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary