

EL PASO GOLF CLUB MINUTES March 14, 2018

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:27 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Koth, Schulkins, Snider and Young. Directors Homan and Rackauskas were absent. Employees present: L. Vance. No guests present.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Heitz and seconded by young. Stockholder's minutes were updated to correct minor errors.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of February 28, 2018 and compared to 2017:***

- Golf Course:
 - Total income is down \$45,515.
 - Dues are down \$28,783.
 - Cart rental is down \$1,645.
 - Cart cards are down \$1,440.
 - Project costs are down \$16,002.
 - Net income is down \$29,418. (2017 Net Income was up \$31,135 over 2016)
- Pro-shop:
 - Total income is down \$1,191.
 - Cost of goods sold is down \$5,299.
 - Net Income is up \$3,912. (2017 was up \$373 over 2016)
- Restaurant:
 - Total income is down \$3,049.
 - Beer sales are down \$2,246, liquor is down \$1,055, wine is down \$143 and pop is up \$92.
 - Food sale are up \$381.
 - Cost of goods sold is down \$3,209.
 - Net income is up \$801. (2017 was up \$2,707 over 2016)
- Miscellaneous:
 - Total Net Income is down \$24,705 from 2017
 - Total Net Income for 2017 was up \$34,215 from 2016)
 - At the end of February we had \$24,287 in the bank.
 - At the end of February 2017 we had \$74,033 in the bank.
 - Difference due to payment of Dues.

The treasurer's report was approved on a motion by Aaberg and seconded by Arends.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Great crew; continued commitment to excellent greens.
- Spring burn - #10 and left of #16.
- Continue tree removal and planting (will plant 4-5 this spring, balance in the fall).
- Bunker upgrade – sand and edges (might need bunker rake).
- Working on handrails on #1 and #9.
- Fixing up ball washers.
- Cart path patching continues.
- Grass improvements on #6 and #10 hill.
- Carts overhauled – in pretty good shape. Will need new batteries in about 2 years.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Heitz / Rackauskas):

- *Restaurant & Clubhouse:*
 - Committee meeting later in the week; will have discussion on entertainment, clubhouse events, and course events.
 - Held kick-off meeting with the wait staff; mix of new and old staff.
 - L. Vance: did a lot of cleaning and painting over the winter; purchased new plates; ordered the staff shirts.
 - Menu just about done; kitchen meeting this week.
 - Beer is in, getting ready for the Open House.
- *Pro-shop:*
 - Nothing at this time.
- *Social:*
 - Open House is Sunday, March 18

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Finished the 1x1s – general questions: familiarity with job description, relationship with supervisor, how were things going.
- Committee meeting soon.
- Will start on job descriptions

GENERAL MANAGER REPORT (L. Vance):

- Staying with Pepsi products.
- Reviewing use of Golf Boards on the course.

OLD BUSINESS:

- Mortgage – Schulkins sent info on balance and monthly payment to the board.

NEW BUSINESS:

- Snider: #17 white tee – can it move closer to pump house?

GENERAL COMMENTS:

- Snider: general discussion with the board – confidentiality of meeting information, where on the website the minutes are kept, and what each committee does.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, April 11, 2018 at 6:30 pm.

The meeting was then adjourned at 7:27 pm on a motion by Aaberg and seconded by Koth.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary