

EL PASO GOLF CLUB MINUTES April 11, 2018

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:27 pm. Present were directors: Aaberg, Arends, Berry, Heitz, Schulkins, Rackauskas, and Young. Directors Fulop, Homan, Koth, and Snider were absent. Employees present: L. Vance. No guests present. In Snider's absence, Berry ran the meeting.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Heitz and seconded by Aaberg.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of March 31, 2018 and compared to 2017:***

- Golf Course:
 - Total income is down from 2017 by \$17,554.
 - Dues are down \$2,838.
 - Cart rentals are down \$1,996 and cart cards sales are down \$1,260.
 - Green fees are down \$995.
 - Initiation fees are up \$150.
 - Project costs are down \$43,480.
 - Net income is up \$26,848. (2017 was down \$23,517 from 2016)
- Pro-shop:
 - Total income is up \$473.
 - Cost of goods sold is down \$7,991.
 - Net Income is up \$8,385. (2017 was up \$797 from 2016)
- Restaurant:
 - Total income is down by \$5,656.
 - Beer sales are down \$3,888, liquor is down \$2,007, wine is down \$363 and pop is down \$69.
 - Food sale are up \$623.
 - Cost of goods sold is down \$983.
 - Payroll is down \$1,908.
 - Net income is down \$4,884. (2017 was up \$7,117 from 2016)
- Miscellaneous:
 - Total Net Income is up \$30,349 from 2017
 - Net Income for 2017 was down \$15,603 from 2016
 - At the end of March we had \$171,497 in the bank.
 - At the end of March, 2017 we had \$143,563 in the bank

The treasurer's report was approved on a motion by Arends and seconded by Rackauskas.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Course looks great!!!
- Aeration will be done on Monday, 4/30.
- Moved the cut wood to #16 area.
- Will plant 10-15 trees in the spring.
- Will add handrails to #1 and #9 in the next month.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Heitz / Rackauskas):

- *Restaurant & Clubhouse:*
 - Plan to have a martini night – date to be determined.
 - Still looking to have a steak fry night on a Thursday.
- *Pro-shop:*
 - Nothing at this time.
- *Social:*
 - Set up 3 dates for entertainment: 5/19, Hot Sauce Universe; 7/14, Dan Hubbard, and 10/20, Keven Sterns.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: still have a few to pay; should hit 450
- Had meeting week of 4/2.
- Insurance in 2019; D&O in 2020.
- Reviewed personnel files.

GENERAL MANAGER REPORT (L. Vance):

- Nothing at this time.

OLD BUSINESS:

- L. Vance: slow play on Saturday and Sunday mornings; will have a sheet for each cart with a start time, turn time, and end time and ask to have the sheet initialed at the turn.
- Alternative carts: per Tom Kearfott, EPGC is covered from a liability perspective. L. Vance will send a note to the individual that inquired about the use and tell them that we will continue to research their use on our course. We will plan to allow only owned to cone on the course, and pay the same cart fee.
- Rackauskas: concerned about the membership numbers. Board discussion: will continue to look for ways to boost membership.
- Young: could we give out a free round to prospective members? L. Vance: we already have that option available.

NEW BUSINESS:

- Nothing at this time.

GENERAL COMMENTS:

- Rackauskas: it would be nice if we could put lights in the trees on #9 for when you eat dinner on the deck☺.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, May 9, 2018 at 6:30 pm.

The meeting was then adjourned at 7:21 pm on a motion by Heitz and seconded by Young.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary