

EL PASO GOLF CLUB MINUTES May 9, 2018

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:30 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Homan, Koth, Schulkins, Snider, Rackauskas, and Young. No Directors were absent. Employees present: L. Vance. No guests present.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Heitz and seconded by Aaberg.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of April 30, 2018 and compared to 2017:***

- Golf Course:
 - Total income is down from 2017 by \$22,936.
 - Dues are down \$1,358.
 - Cart rentals are down \$4,838 and cart cards sales are down \$3,000.
 - Green fees are down \$3,733.
 - Initiation fees are up \$300.
 - Project costs are down \$43,480.
 - Net income is up \$21,194. (2017 was down \$31,157 from 2016)
- Pro-shop:
 - Total income is down \$3,081.
 - Cost of goods sold is down \$4,831.
 - Net Income is up 3,714. (2017 was up \$797 from 2016)
- Restaurant:
 - Total income is down by \$21,560.
 - Beer sales are down \$8,266, liquor is down \$4,376, wine is down \$679 and pop is down \$541.
 - Food sale are down \$7,740.
 - Cost of goods sold is down \$514.
 - Payroll is down \$4,510.
 - Net income is down \$21,789. (2017 was up \$7,117 from 2016)
- Miscellaneous:
 - Total Net Income is up \$3,119 from 2017
 - Net Income for 2017 was down \$6,998 from 2016
 - At the end of April we had \$118,103 in the bank.
 - At the end of April, 2017 we had \$123,004 in the bank
 - May looking good – up \$10,000 in the first 9 days of 2017 vs. 2016.

The treasurer's report was approved on a motion by Homan and seconded by Heitz.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Aeration of the greens is done; next tees.
 - Rackauskas: what do we do with the plugs? L. Vance: spread the back in most. And for the sand, we just need some warm weather.
- Traps reworked
- Planted 7 new trees
- Will mark trees to cut down, plant again in the fall.
- Course looks great!!

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Heitz / Rackauskas):

- *Restaurant & Clubhouse:*
 - All entertainment is booked.
 - Hot Sauce will play on 5/19/18.
- *Pro-shop:*
 - Full inventory.
 - April rounds: 1,127 members/597 guests; 2016 – 1,615 members/752 guests
- *Social:*
 - Mother's Day – full.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: 3 new members; total 456
- No meeting this month.
- Hired a few hourly, 7 – 8 for bar, kitchen and grounds.

GENERAL MANAGER REPORT (L. Vance):

- Nothing at this time.

OLD BUSINESS:

- L. Vance: Pace of play sheets seem to be working pretty well.
- Insurance: increase was ~\$750
- Rackauskas: gaming machines – can we revisit this as an option. Aaberg will go some research and bring back to the board in June.

NEW BUSINESS:

- Rackauskas: have we ever thought are being in the Labor Day parade?
- Koth: could we consider having a Memorial Day tournament again – maybe on Sunday afternoon instead of Monday morning.

GENERAL COMMENTS:

- None at this time.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, June 13, 2018 at 6:30 pm.

The meeting was then adjourned at 7:25 pm on a motion by Berry and seconded by Heitz.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary