

EL PASO GOLF CLUB MINUTES

June 13, 2018

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:30 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Homan, Koth, Schulkins, Snider, and Rackauskas. Director Young was absent. Employees present: L. Vance. No guests present.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Arends and seconded by Heitz.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of May 31, 2018 and compared to 2017:***

- Golf Course:
 - Total income is down from 2017 by \$22,936.
 - Dues are down \$1,358.
 - Cart rentals are down \$4,838 and cart cards sales are down \$3,000.
 - Green fees are down \$3,733.
 - Initiation fees are up \$300.
 - Project costs are down \$43,480.
 - Net income is up \$21,194. (2017 was down \$31,157 from 2016)
- Pro-shop:
 - Total income is down \$3,081.
 - Cost of goods sold is down \$4,831.
 - Net Income is up 3,714. (2017 was up \$797 from 2016)
- Restaurant:
 - Total income is down by \$21,560.
 - Beer sales are down \$8,266, liquor is down \$4,376, wine is down \$679 and pop is down \$541.
 - Food sale are down \$7,740.
 - Cost of goods sold is down \$514.
 - Payroll is down \$4,510.
 - Net income is down \$21,789. (2017 was up \$7,117 from 2016)
- Miscellaneous:
 - Total Net Income is up \$3,119 from 2017
 - Net Income for 2017 was down \$6,998 from 2016
 - At the end of April we had \$118,103 in the bank.
 - At the end of April, 2017 we had \$123,004 in the bank
 - Snider: without project money, how do we compare to 2017? Schulkins: looking pretty good considering a terrible April.

The treasurer's report was approved on a motion by Aaberg and seconded by Koth.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Greens coming back – look good.
- ~35 trees cut down on the front; few on the back.
- Plant new trees this fall; and stumps done in the fall.
- Spraying for black algae.
- Need new trap rack; getting bids (probably ~\$20,000).

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Heitz / Rackauskas):

- *Restaurant & Clubhouse:*
 - Attended Monday morning meeting with restaurant and kitchen supervisors – well done.
- *Pro-shop:*
 - Wednesday morning couples going good.
 - May rounds: 4,827 (971 guests); YTD 7,157
- *Social:*
 - Mother's Day – 326 people (most ever)
 - Hot Sauce was good! Up next, Dan Hubbard, 8/18/1/

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: 460 members (max 475)
- No meeting this month.
- 3 new hires: 2 in and 1 in pro shop.

GENERAL MANAGER REPORT (L. Vance):

- Nothing at this time.

OLD BUSINESS:

- L. Vance: Google street view will be ~\$500.
- Cable: construction will start in 2-3 weeks (Heartland Cable). Emails should be better with the new cable.
- Gaming machines – Aaberg talked to 3 different gaming companies, in short;
 - Needs to be in eyesight of bartenders; employee needs to be 21 yrs+; up to five machines at company's choice; if not profitable, company removes machines.
 - No room in our bar area at this time. Aaberg to contact IL gaming rep.

NEW BUSINESS:

- Rackauskas: Can we put photos on the website of the pro shop? Can we have “Adopt a Hole” where members help fill divots, report any issues – 1 week per month in June, July, August.
- July 4th: L. Vance has permit; will put up signs next week; same as normal. Tournament will start at 3:00 pm.
- Koth: sand on par 3's; can we add a rack with bottles of sand? L. Vance will look into options.
- Received a letter from the subdivision – concerned with the golf cart use on the course, driving in areas between traps, and too close to greens. L. Vance and Berry will put a note in the newsletter reminding people of cart rules.

GENERAL COMMENTS:

- None at this time.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, June 13, 2018 at 6:30 pm.

The meeting was then adjourned at 6:42 pm on a motion by Homan and seconded by Heitz.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary