

EL PASO GOLF CLUB MINUTES July 11, 2018

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:30 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Koth, Schulkins, Snider, Rackauskas and Young. Director Homan was absent. Employees present: L. Vance. No guests present.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Young and seconded by Arends.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of June 30, 2018 and compared to 2017:***

- Golf Course:
 - Total income is down from 2017 by \$16,901.
 - Dues are up \$1,571.
 - Cart rentals are down \$3,966 and cart cards sales are down \$4,140.
 - Green fees are down \$310.
 - Initiation fees are up \$750.
 - Project costs are down \$36,703.
 - Net income is up \$22,687. (2017 was down \$50,200 from 2016)
- Pro-shop:
 - Total income is up \$2,125.
 - Cost of goods sold is up \$6,247.
 - Net Income is down \$743. (2017 was up \$16,334 from 2016)
- Restaurant:
 - Total income is down by \$29,456.
 - Beer sales are down \$10,737, liquor is down \$4,689, wine is down \$1,905 and pop is up \$82.
 - Food sale are down \$12,834.
 - Cost of goods sold is down \$1,925.
 - Payroll is down \$2,629.
 - Net income is down \$30,547. (2017 was up \$4,075 from 2016)
- Miscellaneous:
 - Total Net Income is down \$8,603 from 2017
 - Net Income for 2017 was down \$29,791 from 2016
 - At the end of June we had \$91,583 in the bank.
 - At the end of June, 2017 we had \$98,491 in the bank.
 - General board discussion on restaurant income.

The treasurer's report was approved on a motion by Heitz and seconded by Arends.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Maintenance has been challenge with the hot weather.
- Black algae cleared up
- Trees – working on back 9; about 8-10 to cut down. ~\$8,000 in tree fund.
- Traps – looking to redo a few traps for modernization with Larry Denton in late Aug/Sept.; #3, 7, and maybe 17. Cost ~\$10,000 including consultant cost. MOTION by Rackauskas, seconded by Koth to proceed. APPROVED on a unanimous vote.
- Trap rake – looking at a new rake; old ones are both bad (10-15 yrs old); have 40 bunkers to maintain. Recommendation – new Smithco diesel, \$23,658. Will pay now, and can borrow later if needed. MOTION by Arends, seconded by Heitz, to purchase new trap rake. APPROVED 8-1 (Y: Aaberg, Arends, Berry, Heitz, Koth, Schulkins, Snider and Young; N: Rackauskas).
- Outings – going great; hard on the white tees. Rackauskas – could we consider using a turf on the par 3s? L. Vance: probably not likely.
- Creek erosion – will work on several areas in the fall.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Heitz / Rackauskas):

- *Restaurant & Clubhouse:*
 - Computers – Heitz: think we should consider upgrading to Windows 10.
- *Pro-shop:*
 - Could we consider using handicaps vs. qualifying round for the 2-person? L. Vance: would not change flights much.
 - June rounds down about 600; YTD down about 1,000.
- *Social:*
 - July 4th was great. Everyone liked the 3:00 start time. Food was good, fireworks were great!
 - Will send out thank you notes to sponsors.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: 468 members (max 475)
- No meeting this month.
- Hired 1 kitchen and 1 pro shop person (seasonal).
- Aaberg: we should have a succession plan for key employees

GENERAL MANAGER REPORT (L. Vance):

- Looked at options for sand on par 2s – will build something over the winter.
- Paul will be starting back in a week.

OLD BUSINESS:

- L. Vance: Google street view will be ~\$500.
- Gaming machines – Aaberg met with the IL gaming rep.

- Need a footprint for 4 machines and one 1 ATM. Basement is out.
- Would be under the clubhouse liquor license, and would need a 21 yr old at all times.
- Rep did not think it would be worth it for 2 machines.
- No not have physical area to accommodate.
- Board agreed to pass at this time.

NEW BUSINESS:

- Arends: we should consider the “Queen of Hearts” game.

GENERAL COMMENTS:

- None at this time.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, August 8, 2018 at 6:30 pm.

The meeting was then adjourned at 7:40 pm on a motion by Heitz and seconded by Arends.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary