

EL PASO GOLF CLUB MINUTES August 8, 2018

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:30 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Homan, Schulkins, Snider, Rackauskas and Young. Directors Heitz and Koth were absent. Employees present: L. Vance. No guests present.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Arends and seconded by Young.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of July 31, 2018 and compared to 2017:***

- Golf Course:
 - Total income is down from 2017 by \$5,392.
 - Dues are up \$1,502.
 - Cart rentals are up \$361 and cart cards sales are down \$1,740.
 - Green fees are up \$3,968.
 - Initiation fees are up \$750.
 - Project costs are down \$36,703.
 - Net income is up \$28,226. (2017 was down \$65,539 from 2016)
- Pro-shop:
 - Total income is up \$5,604.
 - Cost of goods sold is up \$8,361.
 - Payroll expense is down 498.
 - Net Income is up \$728. (2017 was up \$18,100 from 2016)
- Restaurant:
 - Total income is down by \$14,786.
 - Beer sales are down \$10,081, liquor is down \$1,673, wine is down \$1,604 and pop is up \$1,272.
 - Food sale are down \$3,373.
 - Cost of goods sold is down \$8,109.
 - Payroll is down \$4,734.
 - Net income is down \$7,845. (2017 was up \$2,247 from 2016)
- Miscellaneous:
 - Total Net Income is up \$21,109 from 2017
 - Net Income for 2017 was down \$45,192 from 2016
 - At the end of July we had \$84,240 in the bank.
 - At the end of July, 2017 we had \$52,470 in the bank.

The treasurer's report was approved on a motion by Homan and seconded by Rackauskas.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Great job by Lane, Greg, and the grounds crew for maintaining the course!!
- New trap rake doing great – lots of compliments on traps.
- Greens mowers – one of the new ones is a bit of a “lemon”; L. Vance will talk to account manager next week. Same motor has gone out twice.
- Trees: removal done; stumps will be done in the fall.
 - Removed ~90 last 4 years and about 86 this year.
 - Will get a bid for 25 new for this fall.
- Creek erosion – will work on several areas in the fall.
- Rackauskas: white tees seem rough, mostly from outing use. Could we make #17 white a little bigger?
- Rackauskas: do we have fungus issues? L. Vance: not fungus, too wet; course gets lots of use. For fungus, we wait weather and when we see it start, we spray.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Heitz / Rackauskas):

- *Restaurant & Clubhouse:*
 - Young: The restaurant staff is doing great!
- *Pro-shop:*
 - Snider: Rackauskas to check into analysis of tee time sheets and report back to board next meeting.
 - Rackauskas:
 - Do we have trails fees? L. Vance: yes, one for electric carts and one for gas carts.
 - Permanent tee times – do we have a list for replacements? L. Vance – yes, in the pro-shop.
 - July rounds: 5,668; YTD: 18,021.
- *Social:*
 - August 18 – Dan Hubbard.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: 468 members (max 475)
- No meeting this month.
- Hired 2 PT kitchen; lost one on grounds (seasonal).
- Audit Committee:
 - Rackauskas: do we do audits? Berry: yes, annually with a member committee.
 - 2018 audit committee: Rob Henbra will lead.

GENERAL MANAGER REPORT (L. Vance):

- Schulkins/L. Vance: we had a Sales Tax Audit. We sell beverages with tax included vs. listing a separate line item; need to post that all beverages include sales tax.
 - Woodford county sales tax went up 1% (now 8.25%) on 7/1/2018 – we did not receive any notice.

OLD BUSINESS:

- “Queen of Hearts” – Young will check with Toluca and see how they run theirs and if a license is required.

NEW BUSINESS:

- None at this time.

GENERAL COMMENTS:

- Rackauskas: who has a credit card under EPGC? L. Vance: Lane, Rox, Paul, Greg, Steve, Rhonda, and Mike – Lane approves expenses.
- Young: Thanks to the grounds crew – out here with the HS team early in the morning, and they have the course already mowed!!

NEXT BOARD MEETING:

- Next Meeting: Wednesday, September 12, 2018 at 6:30 pm.

The meeting was then adjourned at 7:25 pm on a motion by Rackauskas and seconded by Aaberg.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary