

EL PASO GOLF CLUB MINUTES September 12, 2018

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:30 pm. Present were directors: Arends, Berry, Fulop, Heitz, Homan, Koth, Schulkins, Snider, and Rackauskas. Directors Aaberg and Young were absent. Employees present: L. Vance. No guests present.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Arends and seconded by Heitz.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of August 31, 2018 and compared to 2017:***

- Golf Course:
 - Total income is down from 2017 by \$16,109.
 - Dues are up \$313.
 - Cart rentals are down \$3,179 and cart cards sales are down \$3,420.
 - Green fees are down \$3,113.
 - Initiation fees are up \$300.
 - Project costs are down \$36,703.
 - Net income is up \$26,565. (2017 was down \$79,649 from 2016)
- Pro-shop:
 - Total income is up \$902.
 - Cost of goods sold is up \$6,214.
 - Payroll expense is down \$148.
 - Net Income is down \$2,177. (2017 was up \$25,480 from 2016)
- Restaurant:
 - Total income is down by \$26,474.
 - Beer sales are down \$13,749, liquor is down \$322, wine is down \$1,711 and pop is up \$1,024.
 - Food sale are down \$12,110.
 - Cost of goods sold is down \$6,028.
 - Payroll is down \$3,738.
 - Net income is down \$23,167. (2017 was up \$6,648 from 2016)
- Miscellaneous:
 - Total Net Income is up \$1,221 from 2017
 - Net Income for 2017 was down \$47,521 from 2016
 - At the end of August we had \$44,951 in the bank.
 - At the end of August, 2017 we had \$52,813 in the bank.

The treasurer's report was approved on a motion by Homan and seconded by Berry.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Great job by Lane, Greg, and the grounds crew for maintaining the course!!
- Trap project went well – lots of compliments so far (cost was ~\$9,000).
- Fall projects – reseed left of 18 fairway, remove stumps, reseed in front of 6.
- Will plant some trees in the fall, more in the spring.
- Koth: can we mulch up some of the cut down wood for around trees? L. Vance: we can look into that as an option.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Heitz / Rackauskas):

- *Restaurant & Clubhouse:*
 - Nothing new at this time.
- *Pro-shop:*
 - Rackauskas: talked to Fulton on the tee time sheets; Fulton wants to continue the use (seems to be helping).
 - August rounds: 5,187 (down ~300 from 2017); YTD: 23,208 (down ~1,232 from 2017).
- *Social:*
 - Dan Hubbard was great – awesome turnout.
 - 10/20/18 – Kevin Sterns.
 - Lessons learned – have a buffet for dinner, instead of individual orders.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: same, 468 members (max 475)
- No meeting this month.
- Hired 2 PT kitchen; lost one on grounds (seasonal).
- Audit Committee:
 - 2018 audit committee: Rob Henbra will lead; Bill Galloway will help.

GENERAL MANAGER REPORT (L. Vance):

- Local newspaper contracted us about the EPGC 100 years in 2020. L. Vance will work with them on possible article or ads later.

OLD BUSINESS:

- Sales tax: waiting on auditor to come back.
- Greens mower: L. Vance said it got worse, unit is now in Chicago; we are holding back payment of bills on repairs. L. Vance will call the company again on this issue.

NEW BUSINESS:

- CPR & AED Training: Snider to call American Red Cross to see what training options are available. Board agreed this training should be done.

- Plan to add a sticker to the carts “In case of emergency, call 911 and tell them you are Woodford County.”
- Arends: how many handicap parking places are required? Arends will research what is required per number of parking spots.
- Fulop: monthly board meetings, can we move the start time to 6:00 pm? Board agreed to move up time; will start with the October meeting.

GENERAL COMMENTS:

- Rackauskas: course looks great and so do the traps!!
 - Par 3s, sand? L. Vance: yes, we will make a rack to hold sand over the winter.
 - Retention wall – can we add pea gravel? L. Vance: yes, will be working on the wall.
- Fulop: can we add a railing on the stairs on 1 (look at 16 as well)? L. Vance: yes, we can add a railing.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, October 10, 2018 at **6:00 pm.**

The meeting was then adjourned at 7:31 pm on a motion by Heitz and seconded by Arends.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary