

EL PASO GOLF CLUB MINUTES March 13, 2019

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 5:57 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Koth, Snider, and Young. Directors Homan, Schulkins, and Rackauskas were absent. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Fulop and seconded by Aaberg.

TREASURER'S REPORT (Schulkins):

Berry on behalf of Schulkins reported the following – ***all figures are YTD as of February 28, 2019 and compared to 2018:***

- Golf Course:
 - Total income is up \$12,246.
 - Dues are up \$8,628.
 - Shed rent is down \$2,575.
 - Trail fees are up \$1,350.
 - Projects are up \$31,709 (Due to \$12,609 cart batteries & \$18,924 carpet purchases)
 - Net income is down \$18,801. (2018 Net income was down \$29,418 over 2017)
- Pro-shop:
 - Total income is up \$319.
 - Cost of goods sold is up \$350.
 - Payroll is down \$295.
 - Net Income is up \$263. (2018 was up \$3,912 over 2017)
- Restaurant:
 - Total income is down \$1,398.
 - Food sale are down \$834.
 - Cost of goods sold is down \$988.
 - Net income is down \$232. (2018 was up \$801 over 2017)
- Miscellaneous:
 - Total Net Income is down \$18,770 from 2018
 - Total Net Income for 2018 was down \$24,705 from 2017
 - At the end of February we had \$118,928 in the bank.
 - At the end of February 2018 we had \$24,287 in the bank.

The treasurer's report was approved on a motion by Young and seconded by Heitz.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Purchased new tires for the back hoe.
- Motors are out on the rough mower (7 hydraulic motors on mower); approximately \$3,500 to replace several motors.
- Switched to LED lighting in maintenance shed.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Heitz / Rackauskas):

- *Restaurant & Clubhouse:*
 - Meeting to be scheduled soon. Clay Payne is a committee member.
- *Pro-shop:*
 - Plan to bring in Taylor Made clubs.
 - Checking on the possibility of Under Armor apparel for the pro shop.
- *Social:*
 - Nothing at this time.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: Open House this Sunday, March 17, 2019.
- Nothing additional on Planning and Personnel.

GENERAL MANAGER REPORT (L. Vance):

- Current labor posters are up.
- CPR/AED training is Monday, March 25, 2019 for staff only.
- Need to move money around on the projects list for the budget to reflect the actual usage.

OLD BUSINESS:

- Fiber optics are installed and new controllers and boxes for TVs. Free internet for allowing the main box to be placed on our property. Will be ~ \$50/mo for the TV service.

NEW BUSINESS:

- Golf Now: new marketing platform (bartered with 1 tee time per day, now lower than \$30). Expectation is ~ 60% will be sold over the year. If desired, EPGC can have Golf Now sell additional tee times for use if wanted.
- Need to upgrade our computers to Windows 10 Pro.
- Minimum wage: will increase to \$15/hour by 2025. Server/bartender wage is 60%.

GENERAL COMMENTS:

- Young: Q of Hearts – called a few places to see what the options are for the rules. Talked to Mary Kearfott at Farmer City. Young, Berry, and Aaberg will plan to meet with her and discuss how they operate their game and any tips.

NEXT BOARD MEETING:

- o Next Meeting: Wednesday, April 10, 2019 at 6:00 pm.

The meeting was then adjourned at 6:58 pm on a motion by Heitz and seconded by Fulop.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary