

EL PASO GOLF CLUB MINUTES

April 10, 2019

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 5:59 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Schulkins, Snider, and Young. Directors Homan, Koth, and Rackauskas were absent. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Arends and seconded by Aaberg.

TREASURER'S REPORT (Schulkins):

Berry on behalf of Schulkins reported the following – ***all figures are YTD as of March 31, 2019 and compared to 2018:***

- Golf Course:
 - Total income is up from 2018 by \$17,274.
 - Dues are up \$14,713.
 - Cart rentals are down \$19 and cart cards sales are down \$2,079.
 - Green fees are down \$27
 - Shed rent is up \$950
 - Trail fees are up \$3,225.
 - Initiation fees are down \$600.
 - Payroll is down \$2,556.
 - Project costs are up \$41,377.
 - Net income is down \$19,456. (2018 was up \$26,848 from 2017)
- Pro-shop:
 - Total income is down \$1,176.
 - Cost of goods sold is up \$5,704.
 - Net Income is down \$5,903. (2018 was up \$8,385 from 2017)
- Restaurant:
 - Total income is up by \$124.
 - Beer sales are up \$1,266, liquor is up \$772, wine is down \$34 and pop is down \$193.
 - Food sale are down \$1,493.
 - Cost of goods sold is down \$1,801.
 - Payroll is down \$423.
 - Net income is up \$3,984. (2018 was down \$4,884 from 2017)
- Miscellaneous:
 - Total Net Income is down \$21,375 from 2018
 - Total Net Income for 2018 was up \$30,349 from 2017
 - At the end of March we had \$258,947 in the bank.
 - At the end of March 2018 we had \$171,497 in the bank.

The treasurer's report was approved on a motion by Berry and seconded by Young.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Fixed tile on #3.
- Trees – 3 more to plant.
- Aerated front 9.
- Irrigation is on.
- New tees up; new scorecards are here.
- Have the same crew as last year.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Aaberg / Rackauskas):

- *Restaurant & Clubhouse:*
 - Had staff kickoff; Aaberg and Snider attended.
 - 3 new wait staff; some old staff will be on a limited basis.
 - Committee meeting held.
 - Had requests to have some different wines; L. Vance will review and order as appropriate.
 - Looking at Happy Hour specials; nothing concrete yet.
- *Pro-shop:*
 - 490 rounds in the first 3 months; 2018 we had 601.
- *Social:*
 - Approval for entertainment – maybe Hot Sauce Universe.
 - Steak Fry will be Thursday, May 16.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: 455 paid; several not yet paid.
- ~28 new members; lost ~42; 2 down in the cart shed
- Nothing additional on Planning and Personnel.

GENERAL MANAGER REPORT (L. Vance):

- Carpet next week for the office area.
- GolfNow: Chelsie and Steve met with them online for review of tee time system. Soon to be able to use marketing program. We plan to have them sell some tee times for us.
- Fiber optics are installed. Plan to keep old emails for \$15/mo – will be easier for us. TVs have new boxes; all working.
- Easter is at 240 now; may have to shut off.
- Lost Swanson Concrete outing and Masons (~60-80), they wanted a Saturday.

OLD BUSINESS:

- Queen of Hearts: Berry went over planned rules and process. Verbal vote on rules and moving ahead with raffle; Approved. Berry will purchase board and tickets.
- Real Estate Taxes may be here in June.

- AED/CPR Training: staff completed training.

NEW BUSINESS:

- Computers: purchased 6 new refurbished desktops from Office Depot to replace current; all had Windows 10 Pro. Included warranty and install. Thanks to Berry and Schulkins for their assistance.

GENERAL COMMENTS:

- Nothing additional at this time.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, May 8, 2019 at 6:00 pm.

The meeting was then adjourned at 7:05 pm on a motion by Arends and seconded by Asberg.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary