

EL PASO GOLF CLUB MINUTES

May 8, 2019

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:01 pm. Present were directors: Aaberg, Arends, Berry, Heitz, Homan, Koth, Schulkins, and Young. Directors Fulop, Rackauskas, and Snider were absent. Employees present: L. Vance. Homan presided over the meeting in Snider's absence.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Arends and seconded by Heitz.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of April 30, 2019 and compared to 2018:***

- Golf Course:
 - Total income is up from 2018 by \$19,329.
 - Dues are up \$16,218.
 - Cart rentals are up \$902 and cart cards sales are down \$2,903.
 - Green fees are down \$619.
 - Initiation fees are down \$300.
 - Project costs are up \$44,276.
 - Net income is down \$24,644. (2018 was up \$21,194 from 2017)
- Pro-shop:
 - Total income is up \$792.
 - Cost of goods sold is up \$8,354.
 - Net Income is down \$6,251. (2018 was up \$3,714 from 2017)
- Restaurant:
 - Total income is down by \$1,918.
 - Beer sales are up \$515, liquor is up \$744, wine is down \$120 and pop is down \$138.
 - Food sale are down \$2,824.
 - Cost of goods sold is down \$5,865.
 - Payroll is down \$1,072.
 - Net income is up \$9,582. (2018 was down \$21,789 from 2017)
- Miscellaneous:
 - Total Net Income is down \$21,3313 from 2018
 - Total Net Income for 2018 was up \$3,119 from 2017
 - At the end of April we had \$222,287 in the bank.
 - At the end of April 2018 we had \$118,103 in the bank.

The treasurer's report was approved on a motion by Heitz and seconded by Arends.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Washout on 18 practice green and several other areas.
- Planted 5 trees; 2 left; Rod Roof's is on #3.
- Trimmed willow on #5 tee.
- Mowers working well.
- Great recovery from all the rain and bad weather.
- Greens looking great.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Aaberg / Rackauskas):

- *Restaurant & Clubhouse:*
 - Everyone is back on the email distribution list – huge improvement.
 - Added new wine selections.
 - Looking at possible drink specials.
- *Pro-shop:*
 - Starting to sell Taylor Made clubs.
 - Considering adding Under Armor for youth clothing.
 - Working on a Ryder Cup weekend event in July.
- *Social:*
 - Hot Sauce Universe to perform on July 20th (Saturday).
 - Steak Fry will be Thursday, May 16.
 - Easter had close to 285; Cinco de Mayo was a great day.
 - Mother's Day is up close to 300.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: 452 paid; ~8-10 down from 2018.
- Family memberships down from 5 years ago.
- Nothing additional on Planning and Personnel.

GENERAL MANAGER REPORT (L. Vance):

- Bad spring again – causing issues, but catching up.
- COG in pro shop is off – we have since corrected it.
- Lost 3 major outings (Swanson Concrete; Masons (wanted a Sat); IWU Wellness (the department was abolished at the school). Picked up one new outing.
- January – April outings up ~\$2,000.
- Costs for cart repairs are up slightly – cost is passed on to owners.
- New computers in and up – big thanks to Berry and Schulkins for their help!!
- Carpet in office area done; new TV in bar (65").
- Emails: plan to keep old emails; \$5/month (Consolidated Communications)
- Break-in: door was pried open; nothing taken. Considering adding 3 cameras at doors. Will report back next month.

OLD BUSINESS:

- Queen of Hearts: Raffle started; going well. Going to create a short “cheat sheet” of rules to post and have available.
- Real Estate Taxes on county June agenda.

NEW BUSINESS:

- Insurance – slight increase.

GENERAL COMMENTS:

- Nothing additional at this time.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, June 12, 2019 at 6:00 pm.

The meeting was then adjourned at 6:52 pm on a motion by Heitz and seconded by Berry.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary