

EL PASO GOLF CLUB MINUTES

June 12, 2019

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 5:59 pm. Present were directors: Aaberg, Arends, Berry, Heitz, Homan, Koth, Rackauskas, Schulkins, and Snider. Directors Fulop and Young were absent. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Arends and seconded by Heitz.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of May 31, 2019 and compared to 2018:***

- Golf Course:
 - Total income is up from 2018 by \$10,628.
 - Dues are up \$12,753.
 - Cart rentals are down \$1,031 and cart cards sales are down \$7,652.
 - Green fees are up \$372.
 - Initiation fees are down \$1,350.
 - Shed rent is up \$1,325.
 - Trail fees are up \$2,925.
 - Project costs are up \$45,004.
 - Payroll is down \$1,105.
 - Net income is down \$28,525. (2018 was up \$39,932 from 2017)
- Pro-shop:
 - Total income is down \$4,195.
 - Cost of goods sold is up \$6,525.
 - Payroll is down \$1,748.
 - Net Income is down \$8,065. (2018 was down \$985 from 2017)
- Restaurant:
 - Total income is down by \$10,342.
 - Beer sales are down \$5,170, liquor is down \$131, wine is up \$475 and pop is down \$1,292.
 - Food sale are down \$4,421.
 - Cost of goods sold is down \$9,761.
 - Payroll is down \$1,705.
 - Net income is up \$8,267. (2018 was down \$23,418 from 2017)
- Miscellaneous:
 - Total Net Income is down \$28,323 from 2018
 - Total Net Income for 2018 was up \$15,529 from 2017
 - At the end of May we had \$109,527 in the bank.
 - At the end of May 2018 we had \$108,527 in the bank.

The treasurer's report was approved on a motion by Berry and seconded by Homan.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Lane and Greg, Great job on the course with the weather!!
- Need people to do a better job on repairing ball marks.
- Cut down trees – have about 15 – 20 to plant this fall.
- #10 – will sod hill soon; #6 – haul dirt.
- #17 cart path, will tile area.
- Erosion problem on cart path to subdivision – maybe haul rock in there to help.
- Willow on #5 – trimming soon.
- Waterfall on #9 running now.
- Fountain on #5 pond is out – will be about \$1,500 to fix.
- Big sprayer repaired, cost was about \$1,500.
- In the fall, will need new blower for leaves; cost about \$4,000 - \$5,000.
- New drainage with bunkers on #3, 7, & 17 – looks good.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Aaberg / Rackauskas):

- *Restaurant & Clubhouse:*
 - Computers working great.
- *Pro-shop:*
 - Lots of inventory right now – running Father's Day specials.
 - Outings going well.
 - C. Payne running an experiment with a Ryder Cup weekend for July.
 - Down about 1,545 rounds YTD.
- *Social:*
 - Steak Fry on May 16 went great.
 - Salad bar on Tuesdays – good compliments.
 - Queen of Hearts going well. Should we consider adding table tents – will see if we need further advertising.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: 450 paid.
- Lost 1 in the kitchen; quit. One on grounds crew hurt himself in the tunnel – may be a WC case.

GENERAL MANAGER REPORT (L. Vance):

- Got fireworks permit.
- Met with county assessor; they want to come to visit EPGC. Work/review is done in October.

OLD BUSINESS:

- Security cameras – got a few bids. About \$800 - \$930 for front door. Less for other doors.
- Emails – a lot more people are getting emails. Sent note to GolfNow – tech department will work on the issues we still have with emails.
- Audit – Hembra thinks what material we review monthly. He will do the annual review again this year.
- Memorial Day tournament – may try again next year with a “bring your own team” format.

NEW BUSINESS:

- 100th year Anniversary for EPGC: moved to current location in 1924, so anniversary will be in 2024.

GENERAL COMMENTS:

- Nothing additional at this time.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, July 10, 2019 at 6:00 pm.

The meeting was then adjourned at 7:09 pm on a motion by Heitz and seconded by Aaberg.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary