

EL PASO GOLF CLUB MINUTES

August 14, 2019

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 5:56 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Koth, Rackauskas, Schulkins, Snider, and Young. Director Homan was absent. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Arends and seconded by Heitz.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of July 31, 2019 and compared to 2018:***

- Golf Course:
 - Total income is up from 2018 by \$6,036.
 - Dues are up \$14,166.
 - Cart rentals are down \$2,757 and cart cards sales are down \$8,042.
 - Green fees are down \$4,082.
 - Initiation fees are down \$1,650.
 - Shed rent is up \$1,325.
 - Trail fees are up \$2,475.
 - Mortgage payment is down \$19,697.
 - Project costs are up \$56,551.
 - Payroll is down \$1,749.
 - Net income is down \$33,725. (2018 was up \$28,226 from 2017) (Mostly due to projects)
- Pro-shop:
 - Total income is down \$8,684.
 - Cost of goods sold is down \$8,183.
 - Payroll is down \$464.
 - Net Income is up \$699. (2018 was up \$728 from 2017)
- Restaurant:
 - Total income is up by \$1,840.
 - Beer sales are down \$5,198, liquor is up \$555, wine is up \$1,427 and pop is down \$1,905.
 - Food sale are down \$3,153.
 - Cost of goods sold is up \$1,527.
 - Payroll is down \$3,580.
 - Net income is down \$371. (2018 was down \$7,845 from 2017)
- Miscellaneous:
 - Total Net Income is down \$33,397 from 2018
 - Total Net Income for 2018 was down \$21,109 from 2017

- At the end of July we had \$158,084 in the bank.
 - At the end of July 2018 we had \$84,240 in the bank.
- Mower paid off; ~\$11,000.

The treasurer's report was approved on a motion by Berry and seconded by Rackauskas.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Course is in great shape – thanks to Lane, Greg, and grounds crew.
- Removed dead trees; others trimmed. Stumps out soon; planting new trees in fall.
- New women's tee on #15 to the right of current tee.
- #2, 7, & 11 – new fill dirt.
- Sod on #10 looking good. Front right of 6, new sod.
- Large and small rocks on #11 creek bed on path to subdivision appear to be helping.
- Added large rocks by bridges.
- Left of #17 – drainage problem corrected.
- Left of #18 – uncovered drain.
- New non-skid material on steps of #1, if okay, will add to steps on #16.
- Greens mower repairs – trouble throughout the industry with these – doing okay now, but breaks down often.
- Leaf blower – approximately \$8K for new, maybe \$4K for used.
 - Motion by Heitz, seconded by Berry to purchase new leaf blower; APPROVED on a verbal vote; Y – 9; N – 1.
- Planning “Adopt a Flower Bed” for fall – will send out note to membership.
- Chemicals – most dollar spot under control for over 40 days.
- Fountain on #6 – approximately \$1,500 to repair. Consider doing next year.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Aaberg / Rackauskas):

- *Restaurant & Clubhouse:*
 - Rackauskas: Could we consider being part of Chamber of Commerce? Would have to look into Woodford County.
- *Pro-shop:*
 - Rounds played:

▪ 2019 July	Total: 5104	Down 567 from 2018
▪ 2019 YTD	Total: 15,885	Down 2,164 from 2018
▪ 2018 July	Total: 5671	
▪ 2018 YTD	Total: 18,049	
- *Social:*
 - Steak Fry went great; 150 people. Next one is Sept 19.
 - July 4th went well; fireworks were great.
 - Queen of Hearts going well; pot is ~\$5,000.
 - Hot Sauce Universe was a great evening.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: 460 members.

- New staff added for college kids going back to school.
- Minimum wage – need to look at by employee. L. Vance: Thanks to Fulop and Koth for all the data and work on the estimates!

GENERAL MANAGER REPORT (L. Vance):

- County assessor came to measure buildings.
- Grounds too wet at times; has to do with watering system – to water greens it also gets other areas.

OLD BUSINESS:

- Rackauskas: contacted The Rail GC and Urbana CC – they requested our GM call and talk to them about reciprocals. L. Vance will this fall.
- Illinois Secure Choice – Schulkins will review.

NEW BUSINESS:

- Queen of Hearts: add payout for certain cards. Board agreed to A's and Joker's worth \$100 if present, \$50 if not present from Club Playday forward.
- Phones: Voice Spring out of Peoria – internet hosting system. Cost approximately \$20/phone for equipment and service; would need 7-8 phones. L. Vance getting quote.

GENERAL COMMENTS:

- Nothing additional at this time.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, September 11, 2019 at 6:00 pm.

The meeting was then adjourned at 7:19 pm on a motion by Heitz and seconded by Aaberg.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary