

## EL PASO GOLF CLUB MINUTES September 11, 2019

### CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 5:56 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Homan, Koth, Rackauskas, Schulkins, Snider, and Young. No director was absent. Employees present: L. Vance.

### SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Aaberg and seconded by Arends.

### TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of July 31, 2019 and compared to 2018:***

- Golf Course:
  - Total income is up from 2018 by \$7,715.
  - Dues are up \$14,766.
  - Cart rentals are down \$1,568 and cart cards sales are down \$5,996.
  - Green fees are down \$3,303.
  - Initiation fees are down \$1,500.
  - Shed rent is up \$1,325.
  - Trail fees are up \$1,875.
  - Mortgage payment is down \$22,034.
  - Project costs are up \$32,892.
  - Payroll is down \$7,412.
  - Net income is down \$8,626. (2018 was up \$26,565 from 2017)
- Pro-shop:
  - Total income is down \$3,690.
  - Cost of goods sold is down \$9,434.
  - Payroll is down \$13.
  - Net Income is up \$5,870. (2018 was down \$2,177 from 2017)
- Restaurant:
  - Total income is down by \$293.
  - Beer sales are down \$5,702, liquor is up \$790, wine is up \$1,706 and pop is down \$1,719.
  - Food sales are up \$5,470.
  - Cost of goods sold is down \$5,293.
  - Payroll is down \$1,248.
  - Net income is up \$13,319. (2018 was down \$23,167 from 2017)
- Miscellaneous:
  - Total Net Income is up \$10,563 from 2018
    - Total Net Income for 2018 was up \$1,221 from 2017
  - At the end of August we had \$186,907 in the bank.

- At the end of August 2018 we had \$44,951 in the bank.

The treasurer's report was approved on a motion by Homan and seconded by Arends.

**The committee reports were given as follows:**

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Course looks great and is improving. Great August, avoided fungus.
- Stumps out and tress planted in October.
- #10 water area corrected.
- #15 new women's tee completed.
- #11 tee started; #2 and #7 tees started soon.
- Front right of #6 green improving.
- Sod on #10 looks great.
- Nonskid material added to steps.
- Good help with the flower beds – plan to use same program next year.
- New leaf blower works great.
- Cart paths continue t/o be repaired.
- Opportunity to purchase 2 Jacobson used mowers for \$5,000 for parts for ours.
  - MOTION by Rackauskas, seconded by Berry to purchase 2 used mowers for parts for \$5,000; APPROVED on a verbal vote, 9 – yes; 1 – no.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Aaberg / Rackauskas):

- *Restaurant & Clubhouse:*
  - Phones: still working on getting it set up; maybe October/early November. Need to change phone number.
- *Pro-shop:*
  - Golf Now: from 4/1 – 9/15, sold 264 tee times (\$30/ea); EPGC received \$3,000.
  - No shows are higher – send out email reminders.
  - Pro Shop sale going on.
  - Rounds:
 

▪ 2019 August Total:	4948	Members: 3628	Guests: 1320
▪ 2019 YTD:	20833	Members: 15310	Guests: 5523
▪ 2018 August Total:	5187	Members: 3795	Guests: 1391
▪ 2018 YTD:	23235	Members: 17428	Guests: 5807
- *Social:*
  - Steak Fry is Sept 19.
  - Queen of Hearts going well; pot is ~\$7,000.
    - Will through end of October, Club Appreciation Day; then at Christmas Party; then Open House in March, starting back up with 1<sup>st</sup> Sun with full menu.
  - Martini night was successful
  - Dan Hubbard, 9/27, 5:30 – 8:30; dinner 5 – 7:30.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: Nothing at this time.

- Evaluations will be done in October.

GENERAL MANAGER REPORT (L. Vance):

- Chuck Smalley is retiring next Friday.

OLD BUSINESS:

- Rackauskas: McLean County Chamber of Commerce – 1,000 members, \$400/year. Should consider this for next year.
- Schulkins: Illinois Secure Choice – EPGC opted out.

NEW BUSINESS:

- None at this time.

GENERAL COMMENTS:

- Homan stated he would retire this year. Board: a huge thanks to Paul for his service over the years. The executive committee will get together to discuss next steps.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, October 9, 2019 at 6:00 pm.

The meeting was then adjourned at 7:13 pm on a motion by Arends and seconded by Young.

Respectfully submitted,

*Jill Berry*

Jill Berry, Secretary