

EL PASO GOLF CLUB MINUTES November 13, 2019

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:00 pm. Present were directors: Aaberg, Arends, Berry, Heitz, Koth, Schulkins, Snider, and Young. Directors Fulop, Payne and Rackauskas were absent. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Young and seconded by Heitz.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of October 31, 2019 and compared to 2018:***

- Golf Course:
 - Total income is up from 2018 by \$22,143.
 - Dues are up \$14,566.
 - Cart rentals are up \$3,423 and cart cards sales are down \$6,535.
 - Green fees are up \$4,605.
 - Initiation fees are down \$1,800.
 - Shed rent is up \$1,325.
 - Trail fees are up \$1,875.
 - Mortgage payment is down \$26,708.
 - Project costs are up \$35,763.
 - Payroll is down \$3,922.
 - Net income is down \$4,692. (2018 was down \$19,081 from 2017)
- Pro shop:
 - Total income is down \$7,469.
 - Cost of goods sold is down \$1,482.
 - Payroll is up \$1,935.
 - Net Income is down \$8,320. (2018 was up \$541 from 2017)
- Restaurant:
 - Total income is up by \$6,801.
 - Beer sales are down \$4,448, liquor is down \$264, wine is up \$1,949 and pop is down \$1,355.
 - Food sales are up \$12,542.
 - Cost of goods sold is down \$6,308.
 - Payroll is down \$1,156.
 - Net income is up \$13,506. (2018 was down \$30,906 from 2017)
- Miscellaneous:
 - Total Net Income is up \$493 from 2018
 - Total Net Income for 2018 was down \$49,446 from 2017
 - At the end of October we had \$139,997 in the bank.

- At the end of October 2018 we had \$23,459 in the bank.

The treasurer's report was approved on a motion by Berry and seconded by Arends.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Course is basically “put to bed” for the winter; aerations, fertilizations are complete; some leaf removal will continue. Irrigation system was blown out 11/4/19.
- A few large trees were removed; planted 15 new trees – good variety of hard and soft woods. All other trees trimmed up and look good. Plan to plant a few more trees in the spring.
- Weather permitting, will be grinding stumps next week.
- New tees on #11 and #15 look great. Will start new tee on #2 in the spring.
- Additional emphasis will be put on upgrading fairways next year.
- New chemical and fertilization program will help entire course.
- All sprinkler heads will be leveled next year.
- While ground is frozen, we will need to haul large white rock to creek near #12 bridge to reduce erosion. Need to also look at the bridge on #9 and possibly add rock.
- All club's carts will be refurbished over the winter.
- A huge Thanks to Lane, Greg, and the entire grounds crew for a job very well done in 2019!!!!

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Aaberg / Rackauskas):

- *Restaurant & Clubhouse:*
 - Kitchen winding down.
 - New phones are in – Aaberg will help with the administration upkeep. Plan to keep old number up into 1Q20.
 - Plan to clean and shampoo carpet.
- *Pro-shop:*
 - Pro Shop sale going on – merchandise going out at cost.
 - Rounds: down 2,417 YTD from 2018.
- *Social:*
 - Had new events this – will consider those for next year.
 - Queen of Hearts pot is ~\$9,000; one more draw this year at the Christmas Party, 12/12/19.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Nothing additional at this time.

GENERAL MANAGER REPORT (L. Vance):

- Member suggested a “participation” type of award or drawing – giving members one entry per event they participated in during the summer. Will look at possible options.

- Young: Outings – great job!!!! They bring in extra revenue for us! HS tournaments also give us great exposure.

OLD BUSINESS:

- Taxes: new amount will be published in the paper next week. 4 parcels, we received a partial rebate on one. 12/23 – is the last day to appeal if needed.

NEW BUSINESS:

- Budget: board discussion on several line items – will adjust taxes line after we know the new rate. Schulkins will send out an adjusted budget for review. Berry will request an email reply with vote/approval on the budget. Based on the results, most likely there will not be a December meeting. Berry will send out a note of the results.
- Lockers suggestion tabled until January for discussion.
- Chelsie Butler has submitted her resignation effective the last day of the year. Executive committee met with Brandi Baker (current restaurant employee) and based on the discussion/interview, we plan to hire her for Chelsie's position starting in January 2020.

GENERAL COMMENTS:

- Koth: should we consider a generator for the clubhouse? L. Vance will check on available options.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, January 8, 2020 at 6:00 pm. No meeting in December.

The meeting was then adjourned at 7:15 pm on a motion by Arends and seconded by Heitz.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary