EL PASO GOLF CLUB MINUTES February 19, 2020

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:48 pm, immediately following the annual Stockholder's meeting. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Koth, Payne, Rackauskas, Schulkins, and Snider. Director Young was absent. Employees present: L. Vance.

BOARD OFFICERS AND COMMITTEES:

- Nomination and motion by Berry, seconded by Aaberg, to make John Heitz VP for 2020; APPROVED unanimously on a verbal vote.
- MOTION by Berry, seconded by Heitz, keep officers for President, Secretary, and Treasurer as is; APPROVED unanimously on a verbal vote. President – Snider; Secretary – Berry; Treasurer – Schulkins.
- Committees as follows:

Golf Course Committee Doug Arends – Chairperson Don Young – Member House and Social Committee Jeff Aaberg – Chairperson Clayton Payne – Member Greg Rackauskas – Member

Planning, Personnel & Membership Tom Fulop – Chairperson Dave Koth – Member

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Schulkins and seconded by Heitz.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – *all figures are YTD as of January 31, 2020 and compared to 2019*:

- Golf Course:
 - Total income is up \$11,477.
 - Dues are up \$10,320.
 - Trail fees are up \$850.
 - Shed rent is down \$350.
 - Projects down up \$18,924
 - We haven't paid diesel or gas which will be around \$12,000.
 - Net income is up \$39,933. (2019 Net income was down \$8,750 over 2018)

• Pro-shop:

• Total income is up \$701.

- Cost of goods sold is down \$252.
- Payroll is down \$342.
- Net Income is up \$1,067. (2019 was up \$440 over 2018)
- o Restaurant:
 - Total income is up \$846.
 - Food sale are up \$648.
 - Cost of goods sold is down \$914.
 - Net income is up \$2,001. (2019 was down \$2,216 over 2018)
- Miscellaneous:
 - Total Net Income is up \$43,001 from 2019
 - Total Net Income for 2019 was down \$10,526 from 2018
 - At the end of January 2020 we had \$116,787 in the bank.
 - At the end of January 2019 we had \$21,870 in the bank.

The treasurer's report was approved on a motion by Heitz and seconded by Payne.

The committee reports were given during the annual Stockholder's meeting; no additional information.

GENERAL COMMENTS:

- Fountain on #6 pond \$1,500 to fix; helps to keep pond clean. Board discussion; approved to move forward and fix. Rackauskas opposes.
- L. Vance needs to replace the current work truck (on its last leg, 287,000 miles, cracked windshield, gearshift broken). Used to haul items, get stumper, get to town, etc. MOTION by Heitz, seconded by Rackauskas, to look for a used truck under \$6,000. APPROVED unanimously on a verbal vote.
- All carts are done; batteries were slightly over budget (lead prices are up).
- Have a new rep for Golf Now. Golf Now and Easy Links combined.
- Snider: we are working on transition plan; will send draft in April.

NEXT BOARD MEETING:

• Next Meeting: Wednesday, March 11, 2020 at 6:00 pm.

The meeting was then adjourned at 7:05 pm on a motion by Heitz and seconded by Rackauskas.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary