

EL PASO GOLF CLUB MINUTES

May 4, 2020

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date virtually via Zoom. The meeting came to order at 4:00 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Koth, Payne, Rackauskas, Schulkins, Snider, and Young. No Directors were absent. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

Due to time limitations of our virtual meetings, minutes were not reviewed at the meeting. All directors received a copy via email for their records.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of April 30, 2020 and compared to 2019:***

- Golf Course:
 - Total income is down from 2019 by \$35,860.
 - Dues are down \$13,016.
 - Cart rentals are down \$8,160 and cart cards sales are down \$5,690.
 - Green fees are down \$7,060.
 - Initiation fees are down \$300.
 - Project costs are down \$30,517.
 - Equipment expense is down \$7,303.
 - Payroll is down \$12,052.
 - Net income is up \$18,252. (2019 was down \$24,644 from 2018)
- Pro shop:
 - Total income is down \$9,803.
 - Cost of goods sold is down \$21,054. (we have \$18,800 in payables)
 - Payroll is down \$2,798.
 - Net Income is up \$13,479. (2019 was down \$6,251 from 2018)
- Restaurant:
 - Total income is down by \$28,474.
 - Beer sales are down \$9,556, liquor is down \$5,877, wine is down \$1,232 and pop is down \$1,434.
 - Food sale are down \$9,873.
 - Cost of goods sold is down \$18,662.
 - Payroll is down \$6,853.
 - Net income is down \$1,587. (2019 was up \$9,582 from 2018)
- Miscellaneous:
 - Discussed expenses covered by potential loans and grants; discussed fixed expenses through May 31.
 - Total Net Income is up \$30,144 from 2019.
 - Total Net Income for 2019 was down \$21,313 from 2018.

- At the end of April we had \$314,503 in the bank. (\$126,900 is from the Paycheck Protection Program & \$11,505 is from Queen of Hearts). On May 1, 2020 we received \$10,000 from the Small Business Association grant.
 - At the end of April 2019 we had \$222,877 in the bank.

The treasurer's report was reviewed by the board.

GOLF COURSE and RESTURANT Activities – L. Vance: L. Vance provided the board with the following update:

Grounds: we will be bringing in our full grounds crew starting Monday the 5th. With the PPP money needing to be spent in the next few weeks, we are going to try to get as much little stuff done as we can through mid-June. Most of this will be dirt work, like filling holes and sodding or seeding. Most of the stuff we will be doing will not involve much cash outlay other than labor. I am going to tell the crew they are going to be full time until June 15th and then we have no idea what we will be able to do after that. I should mention that three of the staff will be part time.

Lane's proposed changes for tee times, members, guests, etc. if the state sticks with their ridiculous restrictions. Allow public play on Mondays, Tuesdays, Wednesdays and Fridays. Members will be allowed to bring guests if they play with them on Thursdays, Saturdays and Sundays. Have 18 hole tee times on Thursdays, Saturdays and Sundays and if we have to stay with twosomes cheat as much as we need to get everybody playing that wants to. I'm not ready to go with foursomes but you can overrule me. With completely full tee times under the restrictions the place is a morgue. The only kicker might be that people may not know that it is fairly easy to get a cart which could really fill us up if we stay close to the guidelines.

Curbside food service: Sales dropped off some this week which is expected. Brandi sent an email today asking for suggestions for items to be sold. We do have curbside for golfers and sales are almost non-existent. I am allowing people to sit on the deck for a while and we are advising them to stay separated. We will also offer daily daytime limited menu to the public weather permitting.

We got several dues payments in this weekend and picked up several new members.

GENERAL COMMENTS:

- A new email will go out to the members, and also posted on our Facebook page. Board discussed several options on foursomes, etc., but we have decided to stick with twosomes for now.

NEXT BOARD MEETING:

- Next Meeting: Monday, May 11, 2020 at 4:00 pm, via Zoom. Berry will send the Zoom link prior to the meeting.

The meeting was then adjourned at 4:45 pm.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary