

EL PASO GOLF CLUB MINUTES

July 8, 2020

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date virtually via Zoom. The meeting came to order at 4:00 pm. Present were directors: Berry, Heitz, Koth, Payne, Rackauskas, Schulkins, and Snider. Directors Aaberg, Arends, Fulop and Young were absent. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Rackauskas and seconded by Schulkins.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of June 30, 2020 and compared to 2019:***

- Golf Course:
 - Total income is down from 2019 by \$4,664.
 - Dues are up \$4,600.
 - Cart rentals are down \$6,317 and cart cards sales are up \$3,689.
 - Green fees are down \$10,438.
 - Initiation fees are up \$1,050.
 - Shed rent is down \$675.
 - Trail fees are up \$350.
 - Project costs are down \$32,802.
 - Payroll is down \$21,628. (\$10K was budgeted for Paul)
 - Real estate taxes are down \$7,204.
 - Building costs are down \$7,049.
 - Equipment costs are down \$7,487.
 - Chemicals are up \$31,762. (Paid in July in 2019)
 - Net income is up \$45,277. (2019 was down \$26,735 from 2018)
- Pro shop:
 - Total income is down \$10,778.
 - Cost of goods sold is down \$21,254.
 - Payroll is down \$2,767.
 - Net Income is up \$12,935. (2019 was down \$5,396 from 2018)
- Restaurant:
 - Total income is down by \$82,928.
 - Beer sales are down \$11,448, liquor is down \$12,107, wine is down \$4,730 and pop is down \$2,550.
 - Food sale are down \$50,938.
 - Cost of goods sold is down \$42,106.
 - Payroll is down \$20,719.
 - Net income is down \$15,906. (2019 was up \$15,823 from 2018)
- Miscellaneous:

- Total Net Income is up \$42,306 from 2019
 - Net Income for 2019 was down \$16,307 from 2018
- At the end of June we had \$307,318 in the bank (\$12,495 is for Queen of Hearts and \$10,000 is for the SBA loan.
 - At the end of June, 2019 we had \$189,812 in the bank.

The treasurer's report was approved on a motion by Berry and seconded by Heitz.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Lane, Greg and their entire team have done an outstanding job of maintaining our course during this heat and drought.
- Lane will put out ice and coolers on course this week.
- Need to look at a side winder in the future to mow around greens and banks; one is down.
- Accomplished projects
 - Number 2 Tee completed and utilized
 - Number 15 Green side bunker completed
 - Both projects look great!
 - Number 7 Fairway bunker converted to grass bunker. Soil is sandy and will not be sodded until cooler weather
 - Starting Tree removal by cutting a few down in the subdivision. We listed about 12 that will be addressed on the course.
 - Crew is also addressing all small holes on the course, filling them with dirt which we will seed or sod this fall.
 - Crew is weed eating as much as possible
 - Lane is working with Turf consultant with improving fairways and watering less.
 - Grounds crew is working from 5am to 11am until weather cools off.
 - Greg and Mike are still working regular shifts.
 - Lane hired a part time lady to help with flowers and landscapes.
- Future Projects
 - We will be planting 10-12 new trees this fall.
 - We have several equipment issues of which Lane and Greg are concerned with. They know what is needed and will be looking for options for us and will bring to board for approval. These concerns mainly deal with mowers and reels for mowers next year.
 - We need to consider painting the bridges either this fall or next spring.
 - We need to address the broken walk bridge on the right side of 11 Fairway.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Aaberg / Rackauskas):

- *Restaurant & Clubhouse:*
 - Nothing additional
- *Pro-shop:*
 - Payne: down a little in the pro shop; looking at Under Armor apparel.
 - L. Vance will check with Harlan Vance on cups.
 - 2020 June Rounds: 4226 members; 1174 guests; total 5400 (+229 from 2019)
 - YTD: 7468 members; 1899 guests; total 9367 (-1414 from 2019)
- *Social:*

- July 4th – 120 golfers.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Nothing additional.

GENERAL MANAGER REPORT (L. Vance):

- GolfNow – emails working again.
- Should we consider an additional charge for single cart usage? Board discussion, if needed, consider starting on August 1st, increase of \$6.

OLD BUSINESS:

- Fireworks – look at having them on Labor Day weekend possibly.
- Outings – several have been cancelled due to COVID-19.
- Steak Fry – do we need to take reservations? Last one we had 100+. Would be good to have calls for steak types.

NEW BUSINESS:

- Snider: retirement parties and milestone birthdays. Suggestion to have at customer appreciation day.

GENERAL COMMENTS:

- Nothing additional.

NEXT BOARD MEETING:

- Next Meeting: Wednesday, August 12, 2020 at 4:00 pm via zoom.

The meeting was then adjourned at 4:35 pm on a motion by Heitz and seconded by Berry.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary