

EL PASO GOLF CLUB MINUTES

August 12, 2020

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date virtually via Zoom. The meeting came to order at 4:00 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Koth, Rackauskas, Schulkins, Snider, and Young. Director Payne was absent. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Schulkins and seconded by Aaberg.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of July 31, 2020 and compared to 2019:***

- Golf Course:
 - Total income is up from 2019 by \$16.
 - Dues are up \$7,104.
 - Cart rentals are down \$4,581 and cart cards sales are up \$6,539.
 - Green fees are down \$7,094.
 - Initiation fees are up \$1,050.
 - Shed rent is down \$675.
 - Trail fees are up \$800.
 - Project costs are down \$44,124.
 - Building costs are down \$6,869.
 - Equipment costs are down \$9,165.
 - Real Estate costs are down \$7,204.
 - Payroll is down \$27,845.
 - Net income is up \$109,931. (2019 was down \$33,725 from 2018)
- Pro shop:
 - Total income is down \$7,770.
 - Cost of goods sold is down \$20,617.
 - Payroll is down \$2,416.
 - Net Income is up \$14,136. (2019 was up \$699 from 2018)
- Restaurant:
 - Total income is down by \$88,166.
 - Beer sales are down \$10,150, liquor is down \$10,562, wine is down \$6,292 and pop is down \$2,705.
 - Food sale are down \$56,428.
 - Cost of goods sold is down \$42,666.
 - Payroll is down \$19,574.
 - Net income is down \$18,711. (2019 was down \$371 from 2018)
- Miscellaneous:
 - Total Net Income is up \$105,356 from 2019

- Net Income for 2019 was down \$33,397 from 2018
- At the end of July we had \$344,193 in the bank (PPP is \$126,900, SBA Loan is \$10,000 and Queen of Hearts is \$14,505.
 - At the end of July 2020 we had \$158,084 in the bank.

The treasurer's report was approved on a motion by Heitz and seconded by Berry.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- *Accomplished projects*
 - Few trees removed and a few more to go
 - Number 7 Fairway Bunker is now grass bunker – looks GREAT!
 - Replacing and leveling irrigation heads as needed
 - All trees are now trimmed and look good
- *Future Projects*
 - Improve our equipment inventory
 - We have lots of wear on much of equipment
 - We need to consider a Side Winder Mower, two Greens Mowers, and new Reels for Fairway Mowers.
 - Lane will be researching options an equipment to be considered.
 - Repair broken walk bridge on number 11.
 - Repair cross over rock bridge on number 14.
 - Remove stumps this fall and plant 10-12 trees.
 - Patch Cart Paths around bridges and where needed.
 - Big Rock in creek by number 12 Bridge to reduce erosion.
- Overall, Lane, Greg, and the entire crew are doing a Great Job!
- Snider: should we put the fountains back in the ponds? L. Vance: wait until next year; may be able to spray some chemicals on the edges to help.
- Koth: Pin placements are ridiculous; can we do something? L. Vance: yes, if no improvement, I will put the spots on the greens for the next day's placement.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Buster / Duncan / Fulton / Aaberg / Rackauskas):

- *Restaurant & Clubhouse:*
 - No committee meeting; will plan to meet with L. Vance soon.
- *Pro-shop:*
 - 2020 July: Members: 3632 Guests: 1566 YTD: 14,565
 - 2019 July: Members: 3876 Guests: 1228 YTD: 15,885
- *Social:*
 - Steak Fry next Thursday.
 - Queen of Hearts is going well!!

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Bev Patton will resign effective as of August 31, 2020. Plan to interview Matt Schuerman for this position for the rest of the year. He turned his resume in for Fulton's position later.
- Memberships – total adult memberships 465; all dues are current.

GENERAL MANAGER REPORT (L. Vance):

- Fireworks – L. Vance has all the forms ready to go. Cost to EPGC will be approximately \$3000 and will receive approximately \$7000 in donations. Plan to have couples tournament same day, Sunday, September 6th. MOTION by Heitz and seconded by Arends, to have fireworks and golf tournament on Sunday (9/6/20) of Labor Day weekend. By roll call, all Yes (Payne was absent).

OLD BUSINESS:

- Nothing additional.

NEW BUSINESS:

- Nothing at this time.

GENERAL COMMENTS:

- Board complimented Lane and the grounds crew on how great the course is looking!!!

NEXT BOARD MEETING:

- Next Meeting: Wednesday, September 9, 2020 at 5:00 pm via zoom.

The meeting was then adjourned at 4:45 pm on a motion by Heitz and seconded by Rackauskas.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary