

EL PASO GOLF CLUB MINUTES

February 17, 2021

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:25 pm, immediately following the annual Stockholder's meeting. Present were directors (at Clubhouse [C]; via Zoom [Z]): Aaberg [Z], Arends [A], Berry [C], Fulop [C], Heitz [C], Koth [Z], Payne [C], Schulkins [Z], Snider [C], and Young [Z]. No Directors were absent. Also present was employee: L. Vance [C].

BOARD OFFICERS AND COMMITTEES:

- MOTION by Berry, seconded by Payne, keep officers for President, Vice President, Secretary, and Treasurer as is; APPROVED unanimously on a verbal vote. President – Snider; Vice President – Heitz; Secretary – Berry; Treasurer – Schulkins.

- Committees as follows:

Golf Course Committee

Doug Arends – Chairperson
Don Young – Member

House and Social Committee

Jeff Aaberg – Chairperson
Clayton Payne – Member
Tim Strader – Member

Planning, Personnel & Membership

Tom Fulop – Chairperson
Dave Koth – Member

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Heitz and seconded by Payne.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of January 31, 2021 and compared to 2020:***

- Golf Course:
 - Total income is up \$17,169.
 - Dues are up \$16,920.
 - Trail fees are up \$325.
 - Shed rent is up \$350.
 - Projects are up \$1,875.
 - Insurance is down \$7,679 (We paid it in Dec 2020)
 - Payroll is down \$3,194 (We paid bonuses in 2020)
 - Net income is up \$28,681. (2020 Net income was up \$39,933 over 2019)
- Pro-shop:
 - Total income is down \$71.
 - Cost of goods sold is up \$985.
 - Payroll is up \$3,225.

- Net Income is down \$4,053. (2020 was up \$1,067 over 2019)
- Restaurant:
 - Total income is down \$3,542.
 - Food sale are down \$3,024.
 - Cost of goods sold is down \$1,010.
 - Net income is down \$2,753. (2020 was up \$2,001 over 2019)
- Miscellaneous:
 - Total Net Income is up \$21,875 from 2020
 - Total Net Income for 2020 was up \$43,001 from 2019
 - At the end of January we had \$330,491 in the bank (\$126,900 is from the PPP, \$10,000 from the SBA loan and \$27,945 from the QOH).
 - At the end of January 2020 we had \$116,787 in the bank.

The treasurer's report was approved on a motion by Berry and seconded by Fulop.

The committee reports were given during the annual Stockholder's meeting; no additional information.

GENERAL COMMENTS:

- New Menu – brought back some items for this year.
- Open House, 3/14/21 – limited food (boxed lunch), cash bar, no Queen of Hearts. Board agrees.
- GolfNow is building us a new website – connections between EPGC and GolfNow.
- Plan to refinish bar top – will include repairs as necessary and refinish. It will take approximately 7-10 days, working on the setting the date.
- Dues: Plan to send out emails, post on Facebook, and push for payment at the Open House.
- Restaurant: Plan to open in mid-April, barring any other COVID restrictions. Working on menus, and soon the deck will be open too. Still will require masks and sanitizer use.
- Golf Course: plan to gradually get back to full amenities depending on guidelines. Will discuss options on water fall and fountains – cost is high to maintain.
- Plan to build shelter for beer cart by #14/15 area where the cart usually sits.

OLD BUSINESS:

- No old business at this time.

NEW BUSINESS:

- Greg Harris will let us know his retirement intentions by 3/1/21.
- Plan to outsource pro-shop to Matt Schuerman by 2022. Committee (members of House Committee, Berry, and L. Vance) formed to review options and agreements, and will then bring back to board. Decision by July 1. Board Okays.
- Carts – committee to review purchase options and timeline. Committee – Arends, Young, L. Vance, Heitz. Board Okays.
- Should we make a COVID vaccination for employees mandatory? Board discussion – plan to strongly encourage employees to get the shot.

NEXT BOARD MEETING:

- **Next Meeting: Wednesday, March 10, 2021 at 4:00 pm via Zoom.**

The meeting was then adjourned at 7:15 pm on a motion by Strader and seconded by Heitz.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary