

EL PASO GOLF CLUB MINUTES

July 14, 2021

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held at the Clubhouse on the above date. The meeting came to order at 5:00 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Koth, Payne, Schulkins, and Snider. Director Young was absent. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Schulkins and seconded by Arends.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of June 30, 2021 and compared to 2020:***

- Golf Course:
 - Total income is up from 2020 by \$98,942.
 - Dues are up \$37,791.
 - Cart rentals are up \$17,033 and cart cards sales are up \$18,046.
 - Green fees are up \$25,171.
 - Initiation fees are up \$2,400.
 - Shed rent is up \$1,400.
 - Trail fees are up \$825.
 - Building cost is up \$7,652.
 - Credit card charges are up \$4,270.
 - Interest expense due from refinance is up \$12,327.
 - Project costs are down \$14,800.
 - Payroll is up \$12,849.
 - Net income is up \$72,902. (2020 was up \$45,277 from 2019)
- Pro shop:
 - Total income is up \$44,278.
 - Cost of goods sold is up \$44,802.
 - Payroll is up \$19,160.
 - Net Income is down \$19,512. (2020 was up \$12,935 from 2019)
- Restaurant:
 - Total income is up by \$107,104.
 - Beer sales are up \$22,425, liquor is up \$25,646, wine is up \$2,326 and pop is up \$4,436.
 - Food sale are up \$50,497.
 - Cost of goods sold is up \$62,314.
 - Payroll is up \$35,601.
 - Net income is up \$5,424. (2020 was down \$15,906 from 2019)
- Miscellaneous:

- Total Net Income is up \$58,814 from 2020.
 - Total Net Income for 2020 was up \$42,306 from 2019.
- At the end of June, 2021 we had \$477,984 in the bank (\$62,210 is from the QOH which leaves \$415,774).
 - At the end of June, 2020 we had \$310,840 in the bank (\$11,995 was from the QOH).

The treasurer's report was approved on a motion by Heitz and seconded by Arends.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Overall the course looks great and is handling the extra moisture and the extreme amount of play very well.
- We have ordered 68, 2022 Yamaha Electric, Dark Blue and Tan carts. We will have exactly what we wanted at a very good price. They should be delivered in October or November.
- Brad Vissering has sprayed the junk trees and scrubs in the waterways for free, and we are now cutting them out – Nice improvement!
- Will be welding the big irrigation pipe that is leaking at the pump house. Hopefully this will work. If not, we may be purchasing some big irrigation pipe to correct this problem.
- Cut down 5 dead trees on the front 9, and will cut down 4 on the back 9 soon. Most will be replaced this fall.
- We are waiting for 1 more asphalt bid and hopefully we can present a recommendation to the board at our August meeting, Lane continues to patch areas until we can get them corrected with asphalt. Plan to do the paths in the fall (~ 2,700 feet).
- We have 3 more bunkers to refresh with sand and our bunker project will be completed for this year. This bunker project continues to improve our course's play and appearance.
- Ponds are regularly being treated to keep them as fresh and clean as possible.
- We are requesting bids on 2 greens mowers and 2 tee mowers to present to board at the next meeting.
- Lane and his entire crew are working well and getting a lot accomplished.
- Please remind everyone to repair and sand divots, and fix all ball marks on our greens. Also help remind everyone to drive only in correct areas of our Great course.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Baker / Christensen / Fulton / Aaberg):

- *Restaurant & Clubhouse:*
 - Fridge in basement went out; Pepsi gave us a free one that we can use.
- *Pro-shop:*
 - Working on the requirements and details for the pro shop to Matt Schuerman.
 - June rounds: 5,151 YTD: 13,596 (2020 June: 5,400)
- *Social:*
 - 4th of July turnout was great. Arends: can we start earlier? L. Vance: will consider moving up 30 minutes.
 - June Steak Fry had sold about 80 steaks.
 - Father's Day buffet had about 90 people.

- Queen of Hearts: Card was #11; Bev Patton won the QOH. (She was in cart #11 on the 11th hole when she was called to tell her she won!!)
 - Will start the next one with \$500; tickets on sale July 15th; first drawing on Sunday August 1st. Waiting List people can buy tickets.
 - Crowds on Sundays with the higher jackpot were much greater.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Cap is at 475; have 16 on the waiting list.

GENERAL MANAGER REPORT (L. Vance):

- Nothing additional at this time.

OLD BUSINESS:

- Pro Shop: Plan to hire Matt Schuerman as Pro and “owner/operator” of merchandise, repairs and operations of Pro Shop. MOTION by Arends, seconded by Strader, to hire Schuerman as Pro and owner/operator of Pro Shop; APPROVED on unanimous verbal vote.
 - In contract, if you lose job for whatever reason, EPGC takes back Pro Shop and contents.

NEW BUSINESS:

- Questions from members about removing the cart path near #10 green. Board discussion; MOTION by Strader, seconded by Heitz, to keep path for now; APPROVED on a verbal vote 9-2.
- Heitz: Flags are “wobbly” in the cups on the greens. L. Vance: we will order new cups.

GENERAL COMMENTS:

- Nothing additional at this time.

NEXT BOARD MEETING:

- **Next Meeting: Wednesday, August 1, 2021 at 5:00 pm at clubhouse and via Zoom, as necessary.**

The meeting was then adjourned at 5:42 pm on a motion by Berry and seconded by Heitz.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary