

EL PASO GOLF CLUB MINUTES

August 11, 2021

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held at the Clubhouse on the above date. The meeting came to order at 5:00 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Koth, Snider, and Strader. Directors Payne, Schulkins, and Young were absent. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Arends and seconded by Heitz.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of July 31, 2021 and compared to 2020:***

- Golf Course:
 - Total income is up from 2020 by \$109,015.
 - Dues are up \$32,701.
 - Cart rentals are up \$17,945 and cart cards sales are up \$18,859.
 - Green fees are up \$28,782.
 - Initiation fees are up \$1,950.
 - Shed rent is up \$1,400.
 - Trail fees are up \$375.
 - Project costs are down \$14,800.
 - Building costs are up \$8,781.
 - Chemicals are up \$10,983.
 - Electricity is up \$6,270.
 - Equipment costs are up \$1,089.
 - Operating interest is up \$12,327.
 - Payroll is up \$9,803.
 - Net income is up \$67,699. (2020 was up \$109,931 from 2019)
- Pro shop:
 - Total income is up \$55,809.
 - Cost of goods sold is up \$48,606.
 - Payroll is up \$21,504.
 - Net Income is down \$13,308. (2020 was up \$14,136 from 2019)
- Restaurant:
 - Total income is up by \$127,558.
 - Beer sales are up \$25,115, liquor is up \$28,470, wine is up \$4,150 and pop is up \$4,830.
 - Food sale are up \$64,227.
 - Cost of goods sold is up \$68,705.
 - Payroll is up \$41,119.

- Net income is up \$12,528. (2020 was down \$18,711 from 2019)
- Miscellaneous:
 - Total Net Income is up \$66,919 from 2020.
 - Total Net Income for 2020 was up \$105,356 from 2019.
 - At the end of July we had \$448,982 in the bank (Queen of Hearts is \$260).
 - At the end of July, 2020 we had \$344,193 in the bank (\$14,505 was from Queen of Hearts).

The treasurer's report was approved on a motion by Berry and seconded by Strader.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Our course looks great for August and continues to stand up against all the play.
- Pump house irrigation pipe was welded and should be good. Pump station had some challenges but seems to be working now.
- Drains were cut out to the creek in several wet areas; will be seeded or sodded this fall.
- Only 3 more trees remain to be cut on right side of 18 tee. All stumps will be ground this fall. Trees are continually being trimmed.
- New cups are now being used-helped to keep pins tight and upright.
- Low wet area behind 10 green is repaired-will be seeded.
- Will be addressing washout by 15 creek with big rock.
- Lane has started search for greens superintendent, hopefully soon, to reduce Lane's workload.
- We will have 2 Toro demo mowers here this week.
- We have an opportunity this fall to get Larry Denton, our bunker expert, back to work on 3 more bunkers. We have a total of 6 bunkers remaining to complete our bunkering renovation. The board needs to decide if we can contact Larry and proceed.
- Lane to start looking for Greg's replacement in the fall.
- Overall Lane and his grounds crew are doing a fantastic job of caring for our great course and also looking for new ways to beautify and improve our property.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Baker / Christensen / Fulton / Aaberg):

- *Restaurant & Clubhouse:*
 - Food costs are high right now, but starting to go down slowly.
 - Aaberg will draft a letter for the membership to have patience, etc. at this time as we are short on help as well.
 - Koth: can we change the towels in the restrooms? L. Vance: yes, check on it.
- *Pro-shop:*
 - Rounds down slightly due to rain and heat.
 - July rounds: 5,041 2020 July: 5,198
- *Social:*
 - July Steak Fry had sold about 80 steaks.
 - Queen of Hearts: will start up on August 1st.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Members – 483; have approximately 22 on the waiting list.

GENERAL MANAGER REPORT (L. Vance):

- Plan to have the back bar counter done to match the bar, cost is approximately \$1,800.

OLD BUSINESS:

- Nothing at this time.

NEW BUSINESS:

- Cart paths: Elite Paving from Decatur gave us the best quote. Plan to have the cart paths done in October of this year. **MOTION** by Berry, seconded by Heitz, to accept bid from Elite Paving for \$30K plus the additional \$13K, total of \$43K to have ~1,680 linear feet paved. **APPROVED** by a unanimous verbal vote. Areas to be paved:
 - Graveled portion on left of 10 fairway=35 feet
 - Crossover from 10 to 11= 60 feet
 - Crossover from subdivision=315 feet
 - Behind tree right of 15 green=106 feet
 - Behind 13 green=250 feet
 - Top of 14 fairway=159 feet
 - Practice area =20 feet
 - Number 7 by clubhouse=335 feet
 - For an additional \$13,000:
 - Right of 4 fairway=175 feet
 - Y patch between 6 and 7=50 feet
 - Number 11 bridge to bridge=158 feet
 - 18 cart path by pond=90 feet
- Next year projects: additional bunkers on 2, 8, and 13 (done in the spring); Mowers – looking now, purchase in the spring.

GENERAL COMMENTS:

- Nothing additional at this time.

NEXT BOARD MEETING:

- **Next Meeting: Wednesday, September 8, 2021 at 5:00 pm at clubhouse and via Zoom, as necessary.**

The meeting was then adjourned at 6:00 pm on a motion by Strader and seconded by Koth.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary