

EL PASO GOLF CLUB MINUTES

September 8, 2021

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held at the Clubhouse on the above date. The meeting came to order at 5:00 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Koth, Payne, Schulkins, and Young. Directors Snider and Strader were absent. Heitz and Berry presided over the meeting in Snider's absence. Employees present: L. Vance.

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Heitz and seconded by Schulkins.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of August 31, 2021 and compared to 2020:***

- Golf Course:
 - Total income is up from 2019 by \$86,327.
 - Dues are up \$31,851.
 - Cart rentals are up \$10,995 and cart cards sales are up \$15,458.
 - Green fees are up \$17,867.
 - Initiation fees are up \$3,000.
 - Shed rent is up \$1,400.
 - Trail fees are up \$375.
 - Project costs are down \$14,800.
 - Building costs are up \$9,019.
 - Chemicals are up \$5,560.
 - Credit Card Charges are up \$5,664.
 - Operating interest is up \$12,327.
 - Payroll is up \$7,133.
 - Net income is up \$49,787. (2020 was up \$122,824 from 2019)
- Pro shop:
 - Total income is up \$55,042.
 - Cost of goods sold is up \$49,292.
 - Payroll is up \$23,573.
 - Net Income is down \$17,617. (2020 was up \$14,252 from 2019)
- Restaurant:
 - Total income is up by \$118,765.
 - Beer sales are up \$18,977, liquor is up \$28,483, wine is up \$3,617 and pop is up \$4,215.
 - Food sales are up \$62,417.
 - Cost of goods sold is up \$76,306.
 - Payroll is up \$47,598.

- Net income is down \$12,034. (2020 was down \$15,369 from 2019)
- Miscellaneous:
 - Total Net Income is up \$20,136 from 2020.
 - Total Net Income for 2020 was up \$121,707 from 2019.
 - At the end of August we had \$444,356 in the bank.
 - At the end of August, 2020 we had \$393,943 in the bank (\$19,165 was from Queen of Hearts).

The treasurer's report was approved on a motion by Berry and seconded by Payne.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- Our course made it through summer very well; but we need rain soon.
- We had an irrigation problem on 15 with the control panel and the grass browned a bit. Lane got it fixed along with several small leaks.
- All ground stump areas have been filled, fertilized, leveled, and seeded.
- Finished cutting down dead trees on course and subdivision. Several areas along tree lines have been trimmed and cleaned out, looks good. We will be grinding old stumps out soon.
- Lane is ordering 10-12 new trees to enhance the course.
- A couple new leaks have developed and will be fixed.
- Drain will be cut in on 14 tee by cart path to eliminate standing water.
- Cart path repair will begin after October 10th. Tim Evans from Elite Paving will work with Lane on starting date.
- Lane has hired 2 part timers to get through the fall.
- Plan to aerate and fertilize tees, fringes, and fairways in the next few weeks. Also spray weed control for 2022.
- Fish from the pond on #5 died; grounds crew removed them. Lane will check on getting some more grass carp for the pond.
- We have 1 solid candidate for course superintendent and Lane is putting ads out for more candidates.
- Overall, Lane and his team have stepped up and are continually improving our Great course.
- Even with the heat and a tremendous amount of play, our course is still one of the Best in the area!

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Baker / Christensen / Fulton / Aaberg):

- *Restaurant & Clubhouse:*
 - Food costs still going up. Food and beverage prices will have to go up next year.
 - Lots of outing this year – all went well.
- *Pro-shop:*
 - Rounds down slightly due to rain and heat.
 - August rounds: 5,030; YTD: 23,667 2020 August: 5,544
- *Social:*
 - September Steak Fry is 9/23/21.

- Queen of Hearts is at approximately \$1,200.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Approximately 28 on the waiting list.

GENERAL MANAGER REPORT (L. Vance):

- Posting for the superintendent's job now. Will set up committee to review once we get some applicants.

OLD BUSINESS:

- Nothing at this time.

NEW BUSINESS:

- Budgets: Committee Chairs need to start on their areas for the budget. Plan to work on the budget through October, present and hopefully vote on in November. If approved, no meeting in December. Budgets to include projects for next year.
- Fulop to update long range plan.

GENERAL COMMENTS:

- Nothing additional at this time.

NEXT BOARD MEETING:

- **Next Meeting: Wednesday, October 13, 2021 at 5:00 pm at clubhouse and via Zoom, as necessary.**

The meeting was then adjourned at 5:36 pm on a motion by Arends and seconded by Schulkins.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary