

# EL PASO GOLF CLUB MINUTES

## October 13, 2021

### CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held at the Clubhouse on the above date. The meeting came to order at 5:00 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Koth, Schulkins, Snider, Strader, and Young. Director Payne was absent. Employees present: L. Vance.

### SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Arends and seconded by Heitz.

### TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of September 30, 2021 and compared to 2020:***

- Golf Course:
  - Total income is up from 2020 by \$72,185.
  - Dues are up \$31,401.
  - Cart rentals are up \$8,156 and cart cards sales are up \$14,153.
  - Green fees are up \$10,752.
  - Initiation fees are up \$2,700.
  - Chemicals are up \$5,560.
  - Contract Cleaning is up \$4,675.
  - Credit Card Charges are up \$5,531.
  - Diesel & Gasoline were paid in 2020 totaling \$12,265.
  - Project costs are down \$14,800.
  - Payroll is up \$5,351.
  - Operating interest is up \$12,327.
  - Net income is up \$65,161. (2020 was up \$162,010 from 2019)
- Pro shop:
  - Total income is up \$56,994.
  - Cost of goods sold is up \$44,013.
  - Payroll is up \$24,645.
  - Net Income is down \$10,553. (2020 was up \$7,582 from 2019)
- Restaurant:
  - Total income is up \$127,631.
  - Beer sales are up \$20,696, liquor is up \$30,319, wine is up \$4,085 and pop is up \$3,982.
  - Food sales are up \$67,645.
  - Cost of goods sold is up \$91,658.
  - Payroll is up \$52,552.
  - Net income is down \$23,370. (2020 was down \$12,571 from 2019)
- Miscellaneous:

- Total Net Income is up \$31,238 from 2020.
  - Total Net Income for 2020 was up \$157,021 from 2019.
- At the end of September we had \$473,709 in the bank; \$2,000 from QOH.
  - At the end of September, 2020 we had \$406,226 in the bank.

The treasurer's report was approved on a motion by Berry and seconded by Payne.

**The committee reports were given as follows:**

GOLF COURSE – Grounds & Equipment (L. Vance / Harris / Arends):

- September continued to be very busy with outings and member play
- Lane and his crew have maintained the course very well. In addition, we have fertilized all tees and treated areas of black algae.
- #16 fairway 6" pipe broke; we got it fixed.
- Many of our future plans for the course are as follows:
  - Golf course-
    - Address the drainage problem that has developed in #5 fairway.
    - Fix old cup marks on greens.
    - Aerate fairways, tees, and collars.
    - Fall spray for weeds.
    - Sod #9 ladies tee.
    - Sod traps where we have damaged dragging out sand.
    - Purchase and plant about 14 trees.
    - Cut back ornamental grasses and winterize flower beds.
    - Fertilize fairways.
    - Don and I will be grinding out 27 stumps on Tuesday, October 19th.
  - Cart paths-
    - We met with Tim Evans from Elite asphalt on Friday and finalized and marked all cart path areas. Tim has also included all bridge transitions and was very generous with our final markings. He also indicated that they would be filling any big potholes as they proceed.
    - Lane asked for a bid to asphalt the entrance to the maintenance area that washes out all the time, and to mill all of our steep cart path hills that can get very slick at times. Tim indicated that this would cost \$3,000. We feel that both of these are needed for obvious reasons.
  - Greens Superintendent-
    - Lane has created a document for this position, discussing Qualifications, Responsibilities, and Compensation to use in attracting candidates.
- Koth: #7 greens bunker – can we fix or replace with sod? Arends/L. Vance: will look at drainage and see if we can fix it.
- Overall, Lane and his crew continue to keep our course in outstanding condition, especially with our weather challenges and high number of rounds

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Baker / Christensen / Fulton / Aaberg):

- *Restaurant & Clubhouse:*
  - Food costs still going up. Food and beverage prices will have to go up next year.
  - Wish list/budget items: double door freezer; salamander; deck furniture

- *Pro-shop:*
  - 2021 Sept rounds: 4,644; YTD: 28,311
  - 2020 Sept rounds: 4,664; YTD: 24,773
- *Social:*
  - Last Steak Fry is 10/21/21.
  - Queen of Hearts next drawing is at the Christmas Party.
  - Steve Fulton will have his retirement “celebration” at the Christmas Party.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Approximately 31 on the waiting list.
- Monday, 10/18/21 is employee appreciation day.
- Posted the opening for the superintendent’s position.

GENERAL MANAGER REPORT (L. Vance):

- Looking at #5 fairway drainage.
- Carts: in line, hopefully delivery yet this year.

OLD BUSINESS:

- Budget: L. Vance and Schulkins will put together a draft and send to board prior to November board meeting.

NEW BUSINESS:

- Strader: can we have women play in the men’s club championship. As a golf pro, they cannot advance/enter an amateur event.

GENERAL COMMENTS:

- Nothing additional at this time.

NEXT BOARD MEETING:

- **Next Meeting: Wednesday, November 10, 2021 at 5:00 pm at clubhouse and via Zoom, as necessary.**

The meeting was then adjourned at 5:45 pm on a motion by Heitz and seconded by Aaberg.

Respectfully submitted,

*Jill Berry*

Jill Berry, Secretary