

EL PASO GOLF CLUB MINUTES

May 11, 2022

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 5:03 pm. Present were directors: Aaberg, Arends, Berry, Fulop, Heitz, Koth, Kridner, Schulkins, Strader, Weldon, and Young. No Directors were absent. Employees present: L. Vance. Guests present: None

SECRETARY'S REPORT (Berry):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Schulkins and seconded by Weldon.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – ***all figures are YTD as of April 30, 2022 and compared to 2021:***

- Golf Course:
 - Total income is up from 2021 by \$6,913.
 - Dues are up \$27,869.
 - Cart rentals are down \$8,150 and cart cards sales are down \$6,382.
 - Green fees are down \$8,057.
 - Shed rent is up \$2,800.
 - Trail fees are up \$2,325.
 - Diesel is up \$6,330 (Paid earlier this year).
 - Gas is up \$7,322 (Paid earlier this year).
 - Payroll is up \$35,250 (Includes Pro Shop).
 - Project costs are up \$299,203 due to new carts.
 - Net income is down \$328,801. (2021 was up \$122,589 from 2020)
- Pro Shop:
 - The total Pro Shop loss for 2021 was \$50,548.
- Restaurant:
 - Total income is down by \$3,545.
 - Beer sales are down \$3,777 liquor is down \$2,861, wine is up \$207 and pop is down \$740.
 - Food sales are up \$4,177.
 - Cost of goods sold is down \$1,017.
 - Payroll is down \$1,887.
 - Project cost is up \$6,157. (For freezer and dough machine)
 - Net income is down \$6,219. (2021 was down \$1,678 from 2020)
- Miscellaneous:
 - Total Net Income is down \$284,581 from 2021
 - Net Income for 2021 was up \$102,891 from 2020.
 - At the end of April we had \$262,660 in the bank.
 - At the end of April 2021 we had \$512,251 in the bank.

The treasurer's report was approved on a motion by Berry and seconded by Heitz.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Roberts / Koth / Young):

- Grounds:
 - Great news is the cart paths are being done this week and so far look good. Should be done by Saturday. They are doing a great job!!
 - Koth and Young met with Joe today. Unfortunately it was while he was digging a hole to fix sprinkler head where the asphalt truck ran over it by 11 green. He did get it fixed.
 - When Young arrived, Joe was very frustrated. He made the comment: I don't know Don maybe I made the wrong decision. He has had a lot of bad luck of leaks, and equipment breaking down. Told him we understood his frustration and to hang in there.
 - Joe has put the first application of chemicals down but the sprayer broke down right away and when it was useable it still wasn't spraying correctly. He has spread granular on the greens.
 - The grounds crew have been getting caught up on mowing but the rough mower broke down again where it had been welded. Still waiting on axel to repair.
 - Top dresser did not spread properly after aerating and they did the best they could do with it.
 - High School help will be starting this week.
 - Joe would like to verticut the green that helps remove thatch. Young agrees to let him. We haven't in the past.
 - A couple of things Joe would like are: two squeegees to remove water more quickly after a big rain, \$167 24in or \$250 for 36in; and a Moisture meter. It provides a cost effective solution for soil management. Can conserve water and maintain more consistency. Koth and Young agree on both items being purchased. Board agreed.
 - Young would also like Joe to learn the watering system from Lane.
 - In closing, Joe understand it is a process and will take time have change when we have been doing things a certain way for 30 plus years.
 - Young feels it is always good to have an open mind on new ideas and a different perspective. Change can be good.
 - Joe needs our encouragement and support. He cares about his work and what the expectations of the board are.
 - L. Vance and Arends met with Larry Denton about the bunkers. Looking at possible options and timing to do the work.

HOUSE – Restaurant, Pro-Shop & Social (L. Vance / Baker / Christensen / Schuerman / Strader / Aaberg):

- *Restaurant & Clubhouse:*
 - Staffing is okay right now.
 - Waiting on a part for the dough machine – supplier issue.
- *Pro-shop:*
 - Staffing is a little thin in the Pro Shop, should be okay once school is out.
 - April rounds down ~1,300 due to weather.
 - Carts – still waiting on sand bottles.

- *Social:*
 - Mother's Day Brunch we had 280 people attend.

PLANNING, PERSONNEL & MEMBERSHIP (L. Vance / Fulop):

- Membership: ~480 - 485; 5 on the waiting list.
- Nothing additional at this time.

GENERAL MANAGER REPORT (L. Vance):

- Rough mower is struggling.
- Calibrating sprayer, need to bring in a tech.

OLD BUSINESS:

- None at this time.

NEW BUSINESS:

- Cart sign-in sheet: MOTION by Arends, seconded by Weldon, to incorporate and use a sign-in sheet for use of EPGC carts for golf. APPROVED on a unanimous verbal vote.
- Plan to add cart numbers to keys.
- EPGC insurance – based on quotes, stayed with Clemens.

GENERAL COMMENTS:

- Nothing additional at this time.

NEXT BOARD MEETING:

- Next Meeting: **Wednesday, June 8, 2022 at 5:00pm at clubhouse and via Zoom, as necessary.**

The meeting was then adjourned at 5:45 pm on a motion by Young and seconded by Weldon.

Respectfully submitted,

Jill Berry

Jill Berry, Secretary