

**Board of Directors  
November 9, 2022  
Meeting**

**AGENDA**

- I. Call To Order - Doug Arends
- II. Secretary Report - Roxane Schulkins
- III. Treasurer Report - Tim Strader
- IV. Manager / Committee Reports
  - A. Golf Course - Dave Koth/Don Young
  - B. House - Tim Strader
  - C. Planning, Personnel and Membership  
Tom Fulop
- V. General Manager Report - Lane Vance
- VI. Old Business
- VII. New Business
- VIII. Adjourn

**El Paso Golf Club  
Balance Sheet  
October 31, 2022**

	<b>October 31, 2022</b>
<b>ASSETS</b>	
<b>Current Assets</b>	
Checking/Savings	
Heartland Bank & Trust	60,409.58
Heartland Bank Money Market	152,701.13
Total Checking/Savings	213,110.71
<b>Other Current Assets</b>	
Inventory Asset	
Bar/Restaurant	17,240.90
Pro Shop Assets	3,174.49
Total Other Current Assets	20,415.39
<b>Total Current Assets</b>	<b>233,526.10</b>
<b>Fixed Assets</b>	
Accumulated Depreciation	-3,743,587.28
Accumulated Amortization	-4,101.00
Club Cart Sheds	152,142.73
Clubhouse-Other	1,750,457.40
Equipment and Tools	1,444,140.33
Office Equipment	10,220.24
Golf Course	795,040.91
Member Cart Shed	132,580.00
<b>Total Fixed Assets</b>	<b>536,893.33</b>
<b>TOTAL ASSETS</b>	<b>770,419.43</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
Tournament Entry Fees	3,192.00
<b>Total Accounts Payable</b>	3,192.00
<b>Other Current Liabilities</b>	
Payroll Liabilities	9,003.68
Queen of Hearts	13,150.00
<b>Total Other Current Liabilities</b>	22,153.68
<b>Total Current Liabilities</b>	<b>25,345.68</b>
<b>Long Term Liabilities</b>	
Heartland Bank-Mortgage	343,520.97
<b>Total Long Term Liabilities</b>	343,520.97
<b>TOTAL LIABILITIES</b>	<b>368,866.65</b>
<b>Equity</b>	
Capital Stock	4,800.00
Retained Earnings	-192,273.56
Stockholder Equity	705,025.57
Net Income	-115,999.23
<b>Total Equity</b>	401,552.78
<b>TOTAL LIABILITIES &amp; STOCKHOLDER EQUITY</b>	<b>770,419.43</b>

El Paso Golf Club  
BUDGET COMPARISON  
January through October 2022

	GOLF COURSE			RESTAURANT			TOTAL		
	Oct 22	Budget	% of Budget	Oct 22	Budget	% of Budget	Oct 22	Budget	% of Budget
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
BEER SALES	0.00			141,748.18	150,000.00	94.5%	141,748.18	150,000.00	94.5%
CART RENTAL	136,385.00	138,000.00	98.83%	0.00			136,385.00	138,000.00	98.83%
CART RENTAL CARD \$137	77,732.00	95,000.00	81.82%	0.00			77,732.00	95,000.00	81.82%
CART RENTAL CARD \$63	2,244.00	4,200.00	53.43%	0.00			2,244.00	4,200.00	53.43%
DUES	456,015.00	450,000.00	101.34%	0.00			456,015.00	450,000.00	101.34%
EMPLOYEE MEALS	0.00			421.04	500.00	84.21%	421.04	500.00	84.21%
FIREWORKS DONATIONS	8,490.00	9,000.00		0.00			8,490.00	9,000.00	94.33%
FOOD SALES	0.00			258,793.41	295,000.00	87.73%	258,793.41	295,000.00	87.73%
GREEN FEES	198,828.85	185,000.00	107.48%	0.00			198,828.85	185,000.00	107.48%
HANDICAP	11,710.00	11,000.00	106.46%	0.00			11,710.00	11,000.00	106.46%
HOLE IN ONE	6,670.00	6,300.00	105.87%	0.00			6,670.00	6,300.00	105.87%
INITIATION FEES	6,000.00	3,000.00	200.0%	0.00			6,000.00	3,000.00	200.0%
INTEREST	122.89	250.00	49.16%	0.00			122.89	250.00	49.16%
LIQUOR SALES	0.00			111,979.62	110,000.00	101.8%	111,979.62	110,000.00	101.8%
MEMBER CART REPAIR	20,449.45	20,000.00	102.25%	0.00			20,449.45	20,000.00	102.25%
MISCELLANEOUS SALES	217.33	500.00	43.47%	330.80	500.00	66.16%	548.13	1,000.00	54.81%
OTHER	202,259.73			0.00			202,259.73	0.00	100.0%
REBATES	2,736.24	2,000.00	136.81%	0.00			2,736.24	2,000.00	136.81%
SHED RENT	22,400.00	22,400.00	100.0%	0.00			22,400.00	22,400.00	100.0%
SMALL BUSINESS PACKAGE	0.00	700.00	0.0%	0.00			0.00	700.00	0.0%
SNACK SALES	0.00			4,888.02	5,000.00	97.76%	4,888.02	5,000.00	97.76%
SODA POP SALES	0.00			24,008.03	25,000.00	96.03%	24,008.03	25,000.00	96.03%
STOCK SALES	1,575.00	200.00	787.5%	0.00			1,575.00	200.00	787.5%
TRAIL FEES	18,500.00	18,900.00	97.88%	0.00			18,500.00	18,900.00	97.88%
TREE DONATIONS	2,200.00	1,500.00	146.67%	0.00			2,200.00	1,500.00	146.67%
WINE SALES	0.00			15,472.51	22,000.00	70.33%	15,472.51	22,000.00	70.33%
<b>Total Income</b>	<b>1,174,535.49</b>	<b>967,950.00</b>	<b>121.34%</b>	<b>557,641.61</b>	<b>608,000.00</b>	<b>91.72%</b>	<b>1,732,177.10</b>	<b>1,575,950.00</b>	<b>109.91%</b>
<b>Cost of Goods Sold</b>									
BEER	0.00		0.0%	49,917.77	50,000.00	99.84%	49,917.77	50,000.00	99.84%
FOOD	0.00		0.0%	159,476.11	150,000.00	106.32%	159,476.11	150,000.00	106.32%
LIQUOR	0.00		0.0%	32,216.12	33,000.00	97.63%	32,216.12	33,000.00	97.63%
MISC. RESTAURANT	0.00			12,075.42	10,000.00	120.75%	12,075.42	10,000.00	120.75%
SNACKS	0.00		0.0%	4,457.97	4,000.00	111.45%	4,457.97	4,000.00	111.45%
SODA POP	0.00		0.0%	17,761.58	17,000.00	104.48%	17,761.58	17,000.00	104.48%
WINE	0.00		0.0%	7,850.24	8,000.00	98.13%	7,850.24	8,000.00	98.13%
<b>Total COGS</b>	<b>0.00</b>			<b>283,755.21</b>	<b>272,000.00</b>	<b>104.32%</b>	<b>283,755.21</b>	<b>272,000.00</b>	<b>104.32%</b>
<b>Gross Profit</b>	<b>1,174,535.49</b>	<b>967,950.00</b>	<b>121.34%</b>	<b>273,886.40</b>	<b>336,000.00</b>	<b>81.51%</b>	<b>1,448,421.89</b>	<b>1,303,950.00</b>	<b>111.08%</b>

El Paso Golf Club  
BUDGET COMPARISON  
January through October 2022

Expense	GOLF COURSE			RESTAURANT			TOTAL		
	Oct 22	Budget	% of Budget	Oct 22	Budget	% of Budget	Oct 22	Budget	% of Budget
ACCOUNTANT	1,400.00	1,500.00	93.33%	0.00			1,400.00	1,500.00	93.33%
ADVERTISING/PERSONAL EXP	1,943.30	3,000.00	64.78%	0.00			1,943.30	3,000.00	64.78%
ATTORNEY	0.00	500.00	0.0%	0.00			0.00	500.00	0.0%
BANK CHARGES	0.00	250.00	0.0%	0.00			0.00	250.00	0.0%
BUILDING	27,320.24	20,000.00	136.6%	0.00			27,320.24	20,000.00	136.6%
CART	2,655.94	4,000.00	66.4%	0.00			2,655.94	4,000.00	66.4%
CDGA	6,290.00	6,000.00	104.83%	0.00			6,290.00	6,000.00	104.83%
CHEMICALS	49,225.78	45,000.00	109.39%	0.00			49,225.78	45,000.00	109.39%
COMPUTER EXPENSE	5,243.83	5,000.00	104.88%	0.00			5,243.83	5,000.00	104.88%
CONTRACT CLEANING	0.00		0.0%	7,425.00	6,500.00	114.23%	7,425.00	6,500.00	114.23%
CONTRACT LABOR	12,500.00	15,000.00	83.33%	0.00			12,500.00	15,000.00	83.33%
CREDIT CARD CHARGES	23,400.26	24,000.00	97.5%	0.00			23,400.26	24,000.00	97.5%
DIESEL	6,330.00	8,500.00	74.47%	0.00			6,330.00	8,500.00	74.47%
ELECTRICITY	26,110.52	27,000.00	96.71%	0.00			26,110.52	27,000.00	96.71%
EQUIPMENT	40,668.43	35,000.00	116.2%	584.65			41,253.08	35,000.00	117.87%
FERTILIZER	11,382.84	10,000.00	113.83%	0.00			11,382.84	10,000.00	113.83%
FIREWORKS EXPENSE	0.00	0.00	0.0%	0.00			0.00	0.00	0.0%
GASOLINE	7,322.00	8,500.00	86.14%	0.00			7,322.00	8,500.00	86.14%
GROUNDS	10,342.64	10,000.00	103.43%	0.00			10,342.64	10,000.00	103.43%
H. I. O. PAYMENT	2,500.00	3,500.00	71.43%	0.00			2,500.00	3,500.00	71.43%
INSURANCE	36,800.00	43,000.00	85.58%	0.00			36,800.00	43,000.00	85.58%
JANITORIAL SUPPLIES	0.00		0.0%	7,291.40	6,000.00	121.52%	7,291.40	6,000.00	121.52%
LICENSES	1,607.00	4,500.00	35.71%	0.00			1,607.00	4,500.00	35.71%
MEMBER CART EXPENSE	18,861.10	17,500.00	107.78%	0.00			18,861.10	17,500.00	107.78%
MEMBERSHIPS	1,962.00	2,800.00	70.07%	0.00			1,962.00	2,800.00	70.07%
MILEAGE	2,493.35	1,800.00	138.52%	0.00			2,493.35	1,800.00	138.52%
MISCELLANEOUS	1,618.17	3,300.00	49.04%	1,113.69			2,731.86	3,300.00	82.78%
<b>Mortgage</b>									
INTEREST	13,229.43	20,000.00	66.15%	0.00			13,229.43	20,000.00	66.15%
PRINCIPLE	45,326.97	50,000.00	90.65%	0.00			45,326.97	50,000.00	90.65%
<b>Total Mortgage</b>	<b>58,556.40</b>	<b>70,000.00</b>	<b>83.65%</b>	<b>0.00</b>			<b>58,556.40</b>	<b>70,000.00</b>	<b>83.65%</b>
NATURAL GAS	8,313.25	5,500.00	151.15%	0.00			8,313.25	5,500.00	151.15%
OFFICE SUPPLIES	8,335.36	5,000.00	166.71%	0.00			8,335.36	5,000.00	166.71%
OIL & LUBRICANTS	884.74	2,000.00	44.24%	0.00			884.74	2,000.00	44.24%
ORNAMENTALS	1,982.93	3,500.00	56.66%	0.00			1,982.93	3,500.00	56.66%
<b>Payroll Expenses</b>									
COMMISSION/BONUS	15,000.00	17,500.00	85.71%	1,076.50	2,000.00	53.83%	16,076.50	19,500.00	82.44%
FEDERAL UNEMPLOYMENT	891.96	900.00	99.11%	822.53	1,000.00	82.25%	1,714.49	1,900.00	90.24%
FICA	21,858.25	25,500.00	85.72%	14,453.74	15,000.00	96.36%	36,311.99	40,500.00	89.66%
HOURLY GOLF COURSE	98,746.50	90,000.00	109.72%	0.00			98,746.50	90,000.00	109.72%
HOURLY PRO SHOP	46,620.25	39,000.00	119.54%	0.00			46,620.25	39,000.00	119.54%
HOURLY RESTAURANT	0.00		0.0%	107,549.35	100,000.00	107.55%	107,549.35	100,000.00	107.55%

El Paso Golf Club  
BUDGET COMPARISON  
January through October 2022

	GOLF COURSE			RESTAURANT			TOTAL		
	Oct 22	Budget	% of Budget	Oct 22	Budget	% of Budget	Oct 22	Budget	% of Budget
IL - UNEMPLOYMENT	9,389.88	8,000.00	117.37%	9,053.05	9,000.00	100.59%	18,442.93	17,000.00	108.49%
IRA CONTRIBUTION	6,302.15	8,500.00	74.14%	2,617.14	3,000.00	87.24%	8,919.29	11,500.00	77.56%
MEDICARE	5,112.02	6,000.00	85.2%	3,380.32	3,500.00	96.58%	8,492.34	9,500.00	89.39%
SALARIES	192,097.09	250,000.00	76.84%	72,500.00	87,000.00	83.33%	264,597.09	337,000.00	78.52%
TIPS PAID	0.00		0.0%	52,087.00	50,000.00	104.17%	52,087.00	50,000.00	104.17%
TIPS REPORTED	0.00		0.0%	-34,618.00	-35,000.00	98.91%	-34,618.00	-35,000.00	98.91%
Payroll Expenses - Other	0.00			0.00			0.00	0.00	0.0%
<b>Total Payroll Expenses</b>	<b>396,018.10</b>	<b>445,400.00</b>	<b>88.91%</b>	<b>228,921.63</b>	<b>235,500.00</b>	<b>97.21%</b>	<b>624,939.73</b>	<b>680,900.00</b>	<b>91.78%</b>
PORTABLE FACILITIES	2,655.00	3,000.00	88.5%	0.00			2,655.00	3,000.00	88.5%
POSTAGE	337.51	1,000.00	33.75%	0.00			337.51	1,000.00	33.75%
PRINTING	0.00	500.00	0.0%	0.00			0.00	500.00	0.0%
<b>Projects</b>									
(E) CARTS	300,000.00	300,000.00	100.0%	0.00			300,000.00	300,000.00	100.0%
(E) Tee Mowers	35,537.33			0.00			35,537.33	0.00	100.0%
CART PATH REPAIR	119,000.00	75,000.00	158.67%	0.00			119,000.00	75,000.00	158.67%
BAR TOP	300.00			0.00			300.00	0.00	100.0%
CONTINGENCY FUND	1,296.82			7,016.42	6,000.00	116.94%	8,313.24	6,000.00	138.55%
GREENS MOWER	0.00	50,000.00	0.0%	0.00			0.00	50,000.00	0.0%
SAND TRAPS	24,609.54	30,000.00	82.03%	0.00			24,609.54	30,000.00	82.03%
SHED ROOF	0.00	5,000.00	0.0%	0.00			0.00	5,000.00	0.0%
<b>Total Projects</b>	<b>480,743.69</b>	<b>460,000.00</b>	<b>104.51%</b>	<b>7,016.42</b>	<b>6,000.00</b>	<b>116.94%</b>	<b>487,760.11</b>	<b>466,000.00</b>	<b>104.67%</b>
REAL ESTATE TAXES	20,979.38	21,000.00	99.9%	0.00			20,979.38	21,000.00	99.9%
REFUND EXPENSE	0.00	500.00	0.0%	0.00			0.00	500.00	0.0%
RETURNED CHECKS	0.00	100.00	0.0%	0.00			0.00	100.00	0.0%
SEEDS	0.00	500.00	0.0%	0.00			0.00	500.00	0.0%
SOCIAL FUNCTIONS/FIREWORKS	10,045.00	13,000.00	77.27%	0.00			10,045.00	13,000.00	77.27%
STOCK SURRENDER	200.00	200.00	100.0%	0.00			200.00	200.00	100.0%
TELEPHONE	2,316.71	2,400.00	96.53%	0.00			2,316.71	2,400.00	96.53%
TESTING	0.00	325.00	0.0%	0.00			0.00	325.00	0.0%
TOOLS	3,012.12	2,000.00	150.61%	0.00			3,012.12	2,000.00	150.61%
TRAINING	0.00	100.00	0.0%	0.00			0.00	100.00	0.0%
TRASH REMOVAL	2,732.91	3,100.00	88.16%	0.00			2,732.91	3,100.00	88.16%
TREE PROGRAM	0.00	4,500.00	0.0%	0.00			0.00	4,500.00	0.0%
TROPHIES	28.15	2,000.00	1.41%	0.00			28.15	2,000.00	1.41%
UNIFORM RENTAL / PURCHASE	2,561.81	5,000.00	51.24%	1,552.62			4,114.43	5,000.00	82.29%
WATER SYSTEM & FOUNTAINS	8,572.37	7,000.00	122.46%	0.00			8,572.37	7,000.00	122.46%
<b>Total Expense</b>	<b>1,306,252.83</b>	<b>1,357,275.00</b>	<b>96.24%</b>	<b>253,905.41</b>	<b>254,000.00</b>	<b>99.96%</b>	<b>1,560,158.24</b>	<b>1,611,275.00</b>	<b>96.83%</b>
<b>Net Ordinary Income</b>	<b>-131,717.34</b>	<b>-389,325.00</b>	<b>33.83%</b>	<b>19,980.99</b>	<b>82,000.00</b>	<b>24.37%</b>	<b>-111,736.35</b>	<b>-307,325.00</b>	<b>36.36%</b>
<b>Other Income/Expense</b>									
<b>Other Income</b>									
GIFTS CERTIFICATES	11,356.25	12,000.00	94.64%	0.00			11,356.25	12,000.00	94.64%
SALES TAX DEPOSITS	0.00		0.0%	42,236.00	40,000.00	105.59%	42,236.00	40,000.00	105.59%
<b>Total Other Income</b>	<b>11,356.25</b>	<b>12,000.00</b>	<b>0.95</b>	<b>42,236.00</b>	<b>40,000.00</b>	<b>105.59%</b>	<b>53,592.25</b>	<b>52,000.00</b>	<b>103.06%</b>
<b>Other Expense</b>									
GIFT CERTIFICATES REDEEMED	16,002.07	12,000.00	133.35%	0.00			16,002.07	12,000.00	133.35%
Other Expenses	305.00			0.00			305.00	0.00	100.0%
SALES TAX	-687.94			42,236.00	40,000.00	105.59%	41,548.06	40,000.00	103.87%
<b>Total Other Expense</b>	<b>15,619.13</b>	<b>12,000.00</b>	<b>1.30</b>	<b>42,236.00</b>	<b>40,000.00</b>	<b>105.59%</b>	<b>57,855.13</b>	<b>52,000.00</b>	<b>111.26%</b>
<b>Net Other Income</b>	<b>-4,262.88</b>	<b>0.00</b>	<b>100.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>-4,262.88</b>	<b>0.00</b>	<b>100.0%</b>
<b>Net Income</b>	<b>-135,980.22</b>	<b>-389,325.00</b>	<b>34.93%</b>	<b>19,980.99</b>	<b>82,000.00</b>	<b>24.37%</b>	<b>-115,999.23</b>	<b>-307,325.00</b>	<b>37.75%</b>

**El Paso Golf Club**  
**YTD Income**  
 January through October 2022

Ordinary Income/Expense	GOLF COURSE			PRO SHOP			RESTAURANT			TOTAL		
	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change
<b>Income</b>												
BAG SALES	0.00	0.00	0.0%	0.00	3,744.74	-100.0%	0.00	0.00	0.0%	0.00	3,744.74	-100.0%
BALL SALES	0.00	0.00	0.0%	0.00	39,409.54	-100.0%	0.00	0.00	0.0%	0.00	39,409.54	-100.0%
BEER SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	141,748.18	135,138.39	4.89%	141,748.18	135,138.39	4.89%
CAP / HAT SALES	0.00	0.00	0.0%	0.00	4,940.15	-100.0%	0.00	0.00	0.0%	0.00	4,940.15	-100.0%
CART RENTAL	136,385.00	131,857.00	3.43%	0.00	0.00	0.0%	0.00	0.00	0.0%	136,385.00	131,857.00	3.43%
CART RENTAL CARD \$137	77,732.00	92,800.00	-16.24%	0.00	0.00	0.0%	0.00	0.00	0.0%	77,732.00	92,800.00	-16.24%
CART RENTAL CARD \$68	2,244.00	3,402.00	-34.04%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,244.00	3,402.00	-34.04%
DUES	456,015.00	424,766.00	7.36%	0.00	0.00	0.0%	0.00	0.00	0.0%	456,015.00	424,766.00	7.36%
EMPLOYEE MEALS	0.00	0.00	0.0%	0.00	0.00	0.0%	421.04	720.20	-41.54%	421.04	720.20	-41.54%
FIREWORKS DONATIONS	8,490.00	9,155.00	-7.26%	0.00	0.00	0.0%	0.00	0.00	0.0%	8,490.00	9,155.00	-7.26%
FOOD SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	258,793.41	267,937.56	-3.41%	258,793.41	267,937.56	-3.41%
GLOVE SALES	0.00	0.00	0.0%	0.00	10,012.37	-100.0%	0.00	0.00	0.0%	0.00	10,012.37	-100.0%
GREEN FEES	198,828.85	194,027.50	2.48%	0.00	0.00	0.0%	0.00	0.00	0.0%	198,828.85	194,027.50	2.48%
HANDICAP	11,710.00	11,270.00	3.9%	0.00	0.00	0.0%	0.00	0.00	0.0%	11,710.00	11,270.00	3.9%
HOLE IN ONE	6,670.00	6,440.00	3.57%	0.00	0.00	0.0%	0.00	0.00	0.0%	6,670.00	6,440.00	3.57%
INITIATION FEES	6,000.00	7,050.00	-14.89%	0.00	0.00	0.0%	0.00	0.00	0.0%	6,000.00	7,050.00	-14.89%
INTEREST	122.89	263.76	-53.41%	0.00	0.00	0.0%	0.00	0.00	0.0%	122.89	263.76	-53.41%
IRON SALES	0.00	0.00	0.0%	0.00	22,140.91	-100.0%	0.00	0.00	0.0%	0.00	22,140.91	-100.0%
LADIES' SHIRT SALES	0.00	0.00	0.0%	0.00	554.73	-100.0%	0.00	0.00	0.0%	0.00	554.73	-100.0%
LADIES' SHOE SALES	0.00	0.00	0.0%	0.00	2,962.94	-100.0%	0.00	0.00	0.0%	0.00	2,962.94	-100.0%
LIQUOR SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	111,979.62	100,242.81	11.71%	111,979.62	100,242.81	11.71%
MEMBER CART REPAIR	20,449.45	19,944.95	2.53%	0.00	0.00	0.0%	0.00	0.00	0.0%	20,449.45	19,944.95	2.53%
MEN'S SHIRT SALES	0.00	0.00	0.0%	0.00	6,026.26	-100.0%	0.00	0.00	0.0%	0.00	6,026.26	-100.0%
MEN'S SHOE SALES	0.00	0.00	0.0%	0.00	6,198.17	-100.0%	0.00	0.00	0.0%	0.00	6,198.17	-100.0%
MISCELLANEOUS SALES	217.33	301.48	-27.91%	0.00	11,932.45	-100.0%	330.80	397.91	-16.87%	548.13	12,631.84	-95.66%
OTHER	202,259.73	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	202,259.73	0.00	100.0%
OUTERWEAR SALES	0.00	0.00	0.0%	0.00	3,528.51	-100.0%	0.00	0.00	0.0%	0.00	3,528.51	-100.0%
PUTTER SALES	0.00	0.00	0.0%	0.00	6,706.16	-100.0%	0.00	0.00	0.0%	0.00	6,706.16	-100.0%
REBATES	2,736.24	6,160.33	-55.58%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,736.24	6,160.33	-55.58%
SHED RENT	22,400.00	19,600.00	14.29%	0.00	0.00	0.0%	0.00	0.00	0.0%	22,400.00	19,600.00	14.29%
SNACK SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	4,888.02	4,800.13	1.83%	4,888.02	4,800.13	1.83%
SODA POP SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	24,008.03	23,240.47	3.3%	24,008.03	23,240.47	3.3%
STOCK SALES	1,575.00	25.00	6,200.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,575.00	25.00	6,200.0%
TRAIL FEES	18,500.00	15,750.00	17.46%	0.00	0.00	0.0%	0.00	0.00	0.0%	18,500.00	15,750.00	17.46%
TREE DONATIONS	2,200.00	4,920.00	-55.29%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,200.00	4,920.00	-55.29%
WINE SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	15,472.51	16,011.07	-3.36%	15,472.51	16,011.07	-3.36%
WOOD SALES	0.00	0.00	0.0%	0.00	28,116.62	-100.0%	0.00	0.00	0.0%	0.00	28,116.62	-100.0%
<b>Total Income</b>	<b>1,174,535.49</b>	<b>947,733.02</b>	<b>23.93%</b>	<b>0.00</b>	<b>146,273.55</b>	<b>-100.0%</b>	<b>557,641.61</b>	<b>548,488.54</b>	<b>1.67%</b>	<b>1,732,177.10</b>	<b>1,642,495.11</b>	<b>5.46%</b>
<b>Cost of Goods Sold</b>												
BAGS	0.00	0.00	0.0%	0.00	3,218.90	-100.0%	0.00	0.00	0.0%	0.00	3,218.90	-100.0%
BALLS	0.00	0.00	0.0%	0.00	29,958.39	-100.0%	0.00	0.00	0.0%	0.00	29,958.39	-100.0%
BEER	0.00	0.00	0.0%	0.00	0.00	0.0%	49,917.77	47,658.07	4.74%	49,917.77	47,658.07	4.74%
CAPS / HATS	0.00	0.00	0.0%	0.00	2,810.63	-100.0%	0.00	0.00	0.0%	0.00	2,810.63	-100.0%
FOOD	0.00	0.00	0.0%	0.00	0.00	0.0%	159,476.11	157,551.52	1.22%	159,476.11	157,551.52	1.22%

El Paso Golf Club  
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	GOLF COURSE			PRO SHOP			RESTAURANT			TOTAL		
	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change
GLOVES	0.00	0.00	0.0%	0.00	5,868.52	-100.0%	0.00	0.00	0.0%	0.00	5,868.52	-100.0%
IRONS	0.00	0.00	0.0%	0.00	21,146.45	-100.0%	0.00	0.00	0.0%	0.00	21,146.45	-100.0%
LADIES' SHIRTS	0.00	0.00	0.0%	0.00	61.10	-100.0%	0.00	0.00	0.0%	0.00	61.10	-100.0%
LADIES' SHOES	0.00	0.00	0.0%	0.00	2,320.14	-100.0%	0.00	0.00	0.0%	0.00	2,320.14	-100.0%
LIQUOR	0.00	0.00	0.0%	0.00	0.00	0.0%	32,216.12	37,102.87	-13.17%	32,216.12	37,102.87	-13.17%
MEN'S SHIRTS	0.00	0.00	0.0%	0.00	4,581.59	-100.0%	0.00	0.00	0.0%	0.00	4,581.59	-100.0%
MEN'S SHOES	0.00	0.00	0.0%	0.00	5,358.84	-100.0%	0.00	0.00	0.0%	0.00	5,358.84	-100.0%
MISC. PRO SHOP	0.00	0.00	0.0%	0.00	3,845.60	-100.0%	0.00	0.00	0.0%	0.00	3,845.60	-100.0%
MISC. RESTAURANT	0.00	0.00	0.0%	0.00	0.00	0.0%	12,075.42	8,481.73	42.37%	12,075.42	8,481.73	42.37%
OUTERWEAR	0.00	0.00	0.0%	0.00	2,142.94	-100.0%	0.00	0.00	0.0%	0.00	2,142.94	-100.0%
PUTTERS	0.00	0.00	0.0%	0.00	5,627.45	-100.0%	0.00	0.00	0.0%	0.00	5,627.45	-100.0%
SNACKS	0.00	0.00	0.0%	0.00	0.00	0.0%	4,457.97	4,100.81	8.71%	4,457.97	4,100.81	8.71%
SODA POP	0.00	0.00	0.0%	0.00	0.00	0.0%	17,761.58	15,343.65	15.76%	17,761.58	15,343.65	15.76%
WINE	0.00	0.00	0.0%	0.00	0.00	0.0%	7,850.24	7,882.01	-0.4%	7,850.24	7,882.01	-0.4%
WOODS	0.00	0.00	0.0%	0.00	21,689.71	-100.0%	0.00	0.00	0.0%	0.00	21,689.71	-100.0%
Total COGS	0.00	0.00	0.0%	0.00	108,630.26	-100.0%	283,755.21	278,120.66	2.03%	283,755.21	386,750.92	-26.63%
Gross Profit	1,174,535.49	947,733.02	23.93%	0.00	37,643.29	-100.0%	273,886.40	270,367.88	1.3%	1,448,421.89	1,255,744.19	15.34%
Expense												
ACCOUNTANT	1,400.00	1,350.00	3.7%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,400.00	1,350.00	3.7%
ADVERTISING/PERSONAL EXP	1,943.30	2,539.67	-23.48%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,943.30	2,539.67	-23.48%
BANK CHARGES	0.00	11.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	11.00	-100.0%
BUILDING	27,320.24	18,986.31	43.89%	0.00	0.00	0.0%	0.00	0.00	0.0%	27,320.24	18,986.31	43.89%
CART	2,655.94	6,484.85	-59.04%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,655.94	6,484.85	-59.04%
CDGA	6,290.00	5,900.00	6.61%	0.00	0.00	0.0%	0.00	0.00	0.0%	6,290.00	5,900.00	6.61%
CHEMICALS	49,225.78	47,369.83	3.92%	0.00	0.00	0.0%	0.00	0.00	0.0%	49,225.78	47,369.83	3.92%
COMPUTER EXPENSE	5,243.83	5,649.24	-7.18%	0.00	0.00	0.0%	0.00	0.00	0.0%	5,243.83	5,649.24	-7.18%
CONTRACT CLEANING	0.00	0.00	0.0%	0.00	0.00	0.0%	7,425.00	5,775.00	28.57%	7,425.00	5,775.00	28.57%
CONTRACT LABOR	12,500.00	10,000.00	25.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	12,500.00	10,000.00	25.0%
CREDIT CARD CHARGES	23,400.26	23,926.83	-2.2%	0.00	0.00	0.0%	0.00	0.00	0.0%	23,400.26	23,926.83	-2.2%
DIESEL	6,330.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	6,330.00	0.00	100.0%
ELECTRICITY	26,110.52	22,666.15	15.2%	0.00	0.00	0.0%	0.00	0.00	0.0%	26,110.52	22,666.15	15.2%
EQUIPMENT	40,668.43	22,079.41	84.19%	0.00	0.00	0.0%	584.65	359.69	62.54%	41,253.08	22,439.10	83.85%
FERTILIZER	11,382.84	7,993.46	42.4%	0.00	0.00	0.0%	0.00	0.00	0.0%	11,382.84	7,993.46	42.4%
GASOLINE	7,322.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	7,322.00	0.00	100.0%
GROUNDS	10,342.64	10,069.87	2.71%	0.00	0.00	0.0%	0.00	0.00	0.0%	10,342.64	10,069.87	2.71%
H. I. O. PAYMENT	2,500.00	2,184.38	14.45%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,500.00	2,184.38	14.45%
INSURANCE	36,800.00	32,404.00	13.57%	0.00	0.00	0.0%	0.00	0.00	0.0%	36,800.00	32,404.00	13.57%
INTEREST OPERATING	0.00	12,327.45	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	12,327.45	-100.0%
JANITORIAL SUPPLIES	0.00	0.00	0.0%	0.00	0.00	0.0%	7,291.40	6,380.95	14.27%	7,291.40	6,380.95	14.27%
LICENSES	1,607.00	3,500.50	-54.09%	0.00	0.00	0.0%	0.00	20.00	-100.0%	1,607.00	3,520.50	-54.35%
MEMBER CART EXPENSE	18,861.10	18,823.27	0.2%	0.00	0.00	0.0%	0.00	0.00	0.0%	18,861.10	18,823.27	0.2%
MEMBERSHIPS	1,962.00	3,015.78	-34.94%	0.00	1,472.00	-100.0%	0.00	0.00	0.0%	1,962.00	4,487.78	-56.28%
MILEAGE	2,493.35	1,201.58	107.51%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,493.35	1,201.58	107.51%
MISCELLANEOUS	1,618.17	4,589.71	-64.74%	0.00	360.81	-100.0%	1,113.69	1,608.84	-30.78%	2,731.86	6,559.36	-58.35%
Mortgage												
INTEREST	13,229.43	17,197.28	-23.07%	0.00	0.00	0.0%	0.00	0.00	0.0%	13,229.43	17,197.28	-23.07%
PRINCIPLE	45,326.97	40,073.64	13.11%	0.00	0.00	0.0%	0.00	0.00	0.0%	45,326.97	40,073.64	13.11%
Total Mortgage	58,556.40	57,270.92	2.25%	0.00	0.00	0.0%	0.00	0.00	0.0%	58,556.40	57,270.92	2.25%

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	GOLF COURSE			PRO SHOP			RESTAURANT			TOTAL		
	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change
NATURAL GAS	8,313.25	4,976.61	67.05%	0.00	0.00	0.0%	0.00	0.00	0.0%	8,313.25	4,976.61	67.05%
OFFICE SUPPLIES	8,335.36	4,556.79	82.92%	0.00	0.00	0.0%	0.00	0.00	0.0%	8,335.36	4,556.79	82.92%
OIL & LUBRICANTS	884.74	648.27	36.48%	0.00	0.00	0.0%	0.00	0.00	0.0%	884.74	648.27	36.48%
ORNAMENTALS	1,982.93	2,868.69	-30.88%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,982.93	2,868.69	-30.88%
Payroll Expenses												
COMMISSION/BONUS	15,000.00	0.00	100.0%	0.00	1,244.34	-100.0%	1,076.50	0.00	100.0%	16,076.50	1,244.34	1,191.97%
FEDERAL UNEMPLOYMENT	891.96	509.12	75.2%	0.00	286.69	-100.0%	822.53	866.54	-5.08%	1,714.49	1,662.35	3.14%
FICA	21,858.25	14,644.62	49.26%	0.00	6,769.99	-100.0%	14,453.74	13,722.46	5.33%	36,311.99	35,137.07	3.34%
HOURLY GOLF COURSE	98,746.50	90,369.75	9.27%	0.00	0.00	0.0%	0.00	0.00	0.0%	98,746.50	90,369.75	9.27%
HOURLY PRO SHOP	46,620.25	0.00	100.0%	0.00	33,782.25	-100.0%	0.00	0.00	0.0%	46,620.25	33,782.25	38.0%
HOURLY RESTAURANT	0.00	0.00	0.0%	0.00	0.00	0.0%	107,549.35	108,000.45	-0.42%	107,549.35	108,000.45	-0.42%
IL - UNEMPLOYMENT	9,389.88	6,195.80	51.55%	0.00	3,089.59	-100.0%	9,053.05	9,145.96	-1.02%	18,442.93	18,431.35	0.06%
IRA CONTRIBUTION	6,302.15	4,888.50	28.92%	0.00	2,225.00	-100.0%	2,617.14	2,071.76	26.32%	8,919.29	9,185.26	-2.9%
MEDICARE	5,112.02	3,424.93	49.26%	0.00	1,583.30	-100.0%	3,380.32	3,209.30	5.33%	8,492.34	8,217.53	3.34%
SALARIES	192,097.09	145,833.50	31.72%	0.00	74,166.60	-100.0%	72,500.00	60,666.79	19.51%	264,597.09	280,666.89	-5.73%
TIPS PAID	0.00	0.00	0.0%	0.00	0.00	0.0%	52,087.00	52,663.00	-1.09%	52,087.00	52,663.00	-1.09%
TIPS REPORTED	0.00	0.00	0.0%	0.00	0.00	0.0%	-34,618.00	-35,493.00	2.47%	-34,618.00	-35,493.00	2.47%
Total Payroll Expenses	396,018.10	265,866.22	48.95%	0.00	123,147.76	-100.0%	228,921.63	214,853.26	6.55%	624,939.73	603,867.24	3.49%
PORTABLE FACILITIES	2,655.00	2,280.00	16.45%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,655.00	2,280.00	16.45%
POSTAGE	337.51	451.23	-25.2%	0.00	0.00	0.0%	0.00	0.00	0.0%	337.51	451.23	-25.2%
PRINTING	0.00	330.51	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	330.51	-100.0%
Projects												
(E) CARTS	300,000.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	300,000.00	0.00	100.0%
(E) Tee Mowers	35,537.33	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	35,537.33	0.00	100.0%
(GC) CART PATH REPAIR	119,000.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	119,000.00	0.00	100.0%
BAR TOP	300.00	5,380.00	-94.42%	0.00	0.00	0.0%	0.00	0.00	0.0%	300.00	5,380.00	-94.42%
CONTINGENCY FUND	1,296.82	0.00	100.0%	0.00	0.00	0.0%	7,016.42	0.00	100.0%	8,313.24	0.00	100.0%
CREEK EROSION	0.00	1,874.60	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	1,874.60	-100.0%
SAND TRAPS	24,609.54	13,983.15	75.99%	0.00	0.00	0.0%	0.00	0.00	0.0%	24,609.54	13,983.15	75.99%
Total Projects	480,743.69	21,237.75	2,163.63%	0.00	0.00	0.0%	7,016.42	0.00	100.0%	487,760.11	21,237.75	2,196.67%
REAL ESTATE TAXES	20,979.38	20,459.00	2.54%	0.00	0.00	0.0%	0.00	0.00	0.0%	20,979.38	20,459.00	2.54%
SEEDS	0.00	300.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	300.00	-100.0%
SOCIAL FUNCTIONS/FIREWORKS	10,045.00	10,998.74	-8.67%	0.00	0.00	0.0%	0.00	0.00	0.0%	10,045.00	10,998.74	-8.67%
STOCK SURRENDER	200.00	175.00	14.29%	0.00	0.00	0.0%	0.00	0.00	0.0%	200.00	175.00	14.29%
TELEPHONE	2,316.71	2,338.29	-0.92%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,316.71	2,338.29	-0.92%
TOOLS	3,012.12	1,513.23	99.05%	0.00	0.00	0.0%	0.00	0.00	0.0%	3,012.12	1,513.23	99.05%
TRASH REMOVAL	2,732.91	2,236.32	22.21%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,732.91	2,236.32	22.21%
TREE PROGRAM	0.00	270.94	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	270.94	-100.0%
TROPHIES	28.15	1,422.41	-98.02%	0.00	0.00	0.0%	0.00	0.00	0.0%	28.15	1,422.41	-98.02%
UNIFORM RENTAL / PURCHASE	2,561.81	2,386.28	7.36%	0.00	267.53	-100.0%	1,552.62	2,334.97	-33.51%	4,114.43	4,988.78	-17.53%
WATER SYSTEM & Fountains	8,572.37	4,341.13	97.47%	0.00	0.00	0.0%	0.00	0.00	0.0%	8,572.37	4,341.13	97.47%
Total Expense	1,306,252.83	670,001.62	94.96%	0.00	125,248.10	-100.0%	253,905.41	231,332.71	9.76%	1,560,158.24	1,026,582.43	51.98%
Net Ordinary Income	-131,717.34	277,731.40	-147.43%	0.00	-87,604.81	100.0%	19,980.99	39,035.17	-48.81%	-111,736.35	229,161.76	-148.76%
Other Income/Expense												
Other Income												
GIFTS CERTIFICATES	11,356.25	16,296.14	-30.31%	0.00	0.00	0.0%	0.00	0.00	0.0%	11,356.25	16,296.14	-30.31%
Other Income	0.00	13,470.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	13,470.00	-100.0%
SALES TAX DEPOSITS	0.00	0.00	0.0%	0.00	11,604.45	-100.0%	42,236.00	43,309.29	-2.48%	42,236.00	54,913.74	-23.09%
Total Other Income	11,356.25	29,766.14	-61.85%	0.00	11,604.45	-100.0%	42,236.00	43,309.29	-2.48%	53,592.25	84,679.88	-36.71%
Other Expense												
GIFT CERTIFICATES REDEEMED	16,002.07	15,129.58	5.77%	0.00	0.00	0.0%	0.00	0.00	0.0%	16,002.07	15,129.58	5.77%
Other Expenses	305.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	305.00	0.00	100.0%
SALES TAX	-687.94	-773.53	11.07%	0.00	11,604.45	-100.0%	42,236.00	43,309.29	-2.48%	41,548.06	54,140.21	-23.26%
Total Other Expense	15,619.13	14,356.05	8.80%	0.00	11,604.45	-100.0%	42,236.00	43,309.29	-2.48%	57,855.13	69,269.79	-16.48%
Net Other Income	-4,262.88	15,410.09	-127.66%	0.00	0.00	0.0%	0.00	0.00	0.0%	-4,262.88	15,410.09	-127.66%
Net Income	-135,980.22	293,141.49	-146.39%	0.00	-87,604.81	100.0%	19,980.99	39,035.17	-48.81%	-115,999.23	244,571.85	-147.43%



	GOLF COURSE			PRO-SHOP			RESTAURANT			TOTAL		
	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change
Ordinary Income/Expense												
Income												
AUCTION / ENTRY FEES	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%
BAG SALES	0.00	0.00	0.0%	0.00	110.86	-100.0%	0.00	0.00	0.0%	0.00	110.86	-100.0%
BALL SALES	0.00	0.00	0.0%	0.00	4,422.68	-100.0%	0.00	0.00	0.0%	0.00	4,422.68	-100.0%
BEER SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	15,253.67	14,739.35	3.49%	15,253.67	14,739.35	3.49%
CAP / HAT SALES	0.00	0.00	0.0%	0.00	1,053.12	-100.0%	0.00	0.00	0.0%	0.00	1,053.12	-100.0%
CART RENTAL	16,438.00	16,051.00	2.41%	0.00	0.00	0.0%	0.00	0.00	0.0%	16,438.00	16,051.00	2.41%
CART RENTAL CARD \$137	3,425.00	5,250.00	-34.76%	0.00	0.00	0.0%	0.00	0.00	0.0%	3,425.00	5,250.00	-34.76%
CART RENTAL CARD \$68	340.00	252.00	34.92%	0.00	0.00	0.0%	0.00	0.00	0.0%	340.00	252.00	34.92%
DUES	-915.00	0.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	-915.00	0.00	-100.0%
EMPLOYEE MEALS	0.00	0.00	0.0%	0.00	0.00	0.0%	19.39	69.25	-72.0%	19.39	69.25	-72.0%
FOOD SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	22,910.18	29,865.85	-23.29%	22,910.18	29,865.85	-23.29%
GLOVE SALES	0.00	0.00	0.0%	0.00	1,154.65	-100.0%	0.00	0.00	0.0%	0.00	1,154.65	-100.0%
GREEN FEES	26,003.00	26,632.50	-2.36%	0.00	0.00	0.0%	0.00	0.00	0.0%	26,003.00	26,632.50	-2.36%
INITIATION FEES	300.00	150.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	300.00	150.00	100.0%
INTEREST	30.84	25.77	19.67%	0.00	0.00	0.0%	0.00	0.00	0.0%	30.84	25.77	19.67%
IRON SALES	0.00	0.00	0.0%	0.00	2,240.87	-100.0%	0.00	0.00	0.0%	0.00	2,240.87	-100.0%
LADIES' SHIRT SALES	0.00	0.00	0.0%	0.00	40.00	-100.0%	0.00	0.00	0.0%	0.00	40.00	-100.0%
LADIES' SHOE SALES	0.00	0.00	0.0%	0.00	532.15	-100.0%	0.00	0.00	0.0%	0.00	532.15	-100.0%
LIQUOR SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	11,873.56	9,315.95	27.45%	11,873.56	9,315.95	27.45%
MEMBER CART REPAIR	1,055.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,055.00	0.00	100.0%
MEN'S SHIRT SALES	0.00	0.00	0.0%	0.00	1,264.60	-100.0%	0.00	0.00	0.0%	0.00	1,264.60	-100.0%
MEN'S SHOE SALES	0.00	0.00	0.0%	0.00	769.90	-100.0%	0.00	0.00	0.0%	0.00	769.90	-100.0%
MISCELLANEOUS SALES	0.00	-95.00	100.0%	0.00	1,008.91	-100.0%	9.09	100.31	-90.94%	9.09	1,014.22	-99.1%
OUTERWEAR SALES	0.00	0.00	0.0%	0.00	425.89	-100.0%	0.00	0.00	0.0%	0.00	425.89	-100.0%
PUTTER SALES	0.00	0.00	0.0%	0.00	1,015.00	-100.0%	0.00	0.00	0.0%	0.00	1,015.00	-100.0%
SNACK SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	569.74	374.36	52.19%	569.74	374.36	52.19%
SODA POP SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	2,349.84	2,084.94	12.71%	2,349.84	2,084.94	12.71%
STOCK SALES	25.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	25.00	0.00	100.0%
TRAIL FEES	50.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	50.00	0.00	100.0%
TREE DONATIONS	0.00	1,500.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	1,500.00	-100.0%
WINE SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	1,509.47	1,617.55	-6.68%	1,509.47	1,617.55	-6.68%
WOOD SALES	0.00	0.00	0.0%	0.00	1,954.68	-100.0%	0.00	0.00	0.0%	0.00	1,954.68	-100.0%
<b>Total Income</b>	<b>46,751.84</b>	<b>49,766.27</b>	<b>-6.06%</b>	<b>0.00</b>	<b>15,993.31</b>	<b>-100.0%</b>	<b>54,494.94</b>	<b>58,167.56</b>	<b>-6.31%</b>	<b>101,246.78</b>	<b>123,927.14</b>	<b>-18.3%</b>
Cost of Goods Sold												
BALLS	0.00	0.00	0.0%	0.00	108.00	-100.0%	0.00	0.00	0.0%	0.00	108.00	-100.0%
BEER	0.00	0.00	0.0%	0.00	0.00	0.0%	4,009.89	3,490.10	14.89%	4,009.89	3,490.10	14.89%
FOOD	0.00	0.00	0.0%	0.00	0.00	0.0%	9,995.84	6,700.44	49.18%	9,995.84	6,700.44	49.18%
GLOVES	0.00	0.00	0.0%	0.00	-26.94	100.0%	0.00	0.00	0.0%	0.00	-26.94	100.0%
IRONS	0.00	0.00	0.0%	0.00	806.69	-100.0%	0.00	0.00	0.0%	0.00	806.69	-100.0%
LIQUOR	0.00	0.00	0.0%	0.00	0.00	0.0%	1,680.37	2,891.79	-41.89%	1,680.37	2,891.79	-41.89%
MEN'S SHIRTS	0.00	0.00	0.0%	0.00	75.60	-100.0%	0.00	0.00	0.0%	0.00	75.60	-100.0%
MEN'S SHOES	0.00	0.00	0.0%	0.00	85.53	-100.0%	0.00	0.00	0.0%	0.00	85.53	-100.0%
MISC. RESTAURANT	0.00	0.00	0.0%	0.00	0.00	0.0%	775.22	408.00	90.01%	775.22	408.00	90.01%
PUTTERS	0.00	0.00	0.0%	0.00	56.06	-100.0%	0.00	0.00	0.0%	0.00	56.06	-100.0%
SNACKS	0.00	0.00	0.0%	0.00	0.00	0.0%	488.12	629.00	-22.4%	488.12	629.00	-22.4%
SODA POP	0.00	0.00	0.0%	0.00	0.00	0.0%	1,326.22	1,218.14	8.87%	1,326.22	1,218.14	8.87%
WINE	0.00	0.00	0.0%	0.00	0.00	0.0%	262.24	252.00	4.06%	262.24	252.00	4.06%
WOODS	0.00	0.00	0.0%	0.00	909.00	-100.0%	0.00	0.00	0.0%	0.00	909.00	-100.0%
<b>Total COGS</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>2,013.94</b>	<b>-100.0%</b>	<b>18,537.90</b>	<b>15,589.47</b>	<b>18.91%</b>	<b>18,537.90</b>	<b>17,603.41</b>	<b>5.31%</b>
Gross Profit	46,751.84	49,766.27	-6.06%	0.00	13,979.37	-100.0%	35,957.04	42,578.09	-15.55%	82,708.88	106,323.73	-22.21%
Expense												
ADVERTISING/PERSONAL EXPENSE	759.83	755.00	0.64%	0.00	0.00	0.0%	0.00	0.00	0.0%	759.83	755.00	0.64%
BUILDING	2,836.94	760.53	273.02%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,836.94	760.53	273.02%
CART	0.00	442.32	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	442.32	-100.0%
CHEMICALS	0.00	586.02	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	586.02	-100.0%
COMPUTER EXPENSE	1,343.20	1,136.25	18.21%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,343.20	1,136.25	18.21%
CONTRACT CLEANING	0.00	0.00	0.0%	0.00	0.00	0.0%	1,100.00	1,100.00	0.0%	1,100.00	1,100.00	0.0%
CONTRACT LABOR	1,250.00	1,000.00	25.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,250.00	1,000.00	25.0%
CREDIT CARD CHARGES	2,277.05	2,624.25	-13.23%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,277.05	2,624.25	-13.23%
ELECTRICITY	0.00	4,760.41	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	4,760.41	-100.0%

	GOLF COURSE			PRO-SHOP			RESTAURANT			TOTAL		
	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change	Oct 22	Oct 21	% Change
EQUIPMENT	767.80	1,246.00	-38.38%	0.00	0.00	0.0%	425.96	0.00	100.0%	1,193.76	1,246.00	-4.19%
GROUNDS	162.01	967.66	-83.26%	0.00	0.00	0.0%	0.00	0.00	0.0%	162.01	967.66	-83.26%
JANITORIAL SUPPLIES	0.00	0.00	0.0%	0.00	0.00	0.0%	726.67	1,227.16	-40.78%	726.67	1,227.16	-40.78%
MEMBERSHIPS	0.00	0.00	0.0%	0.00	736.00	-100.0%	0.00	0.00	0.0%	0.00	736.00	-100.0%
MILEAGE	374.37	84.00	345.68%	0.00	0.00	0.0%	0.00	0.00	0.0%	374.37	84.00	345.68%
MISCELLANEOUS	286.41	208.13	37.61%	0.00	0.00	0.0%	13.84	445.00	-96.89%	300.25	653.13	-54.03%
Mortgage												
INTEREST	1,233.01	1,424.25	-13.43%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,233.01	1,424.25	-13.43%
PRINCIPLE	4,622.63	4,431.39	4.32%	0.00	0.00	0.0%	0.00	0.00	0.0%	4,622.63	4,431.39	4.32%
Total Mortgage	5,855.64	5,855.64	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	5,855.64	5,855.64	0.0%
NATURAL GAS	874.70	435.54	100.83%	0.00	0.00	0.0%	0.00	0.00	0.0%	874.70	435.54	100.83%
OFFICE SUPPLIES	247.75	113.00	119.25%	0.00	0.00	0.0%	0.00	0.00	0.0%	247.75	113.00	119.25%
ORNAMENTALS	53.58	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	53.58	0.00	100.0%
Payroll Expenses												
COMMISSION/BONUS	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%
FEDERAL UNEEMPLOYMENT	45.45	15.69	189.68%	0.00	21.48	-100.0%	28.26	46.45	-39.16%	73.71	83.62	-11.85%
FICA	1,791.83	1,322.91	35.45%	0.00	681.85	-100.0%	1,280.49	1,255.93	1.96%	3,072.32	3,260.69	-5.78%
HOURLY GOLF COURSE	8,583.50	9,670.00	-11.24%	0.00	0.00	0.0%	0.00	0.00	0.0%	8,583.50	9,670.00	-11.24%
HOURLY PRO SHOP	4,483.50	0.00	100.0%	0.00	3,580.75	-100.0%	0.00	0.00	0.0%	4,483.50	3,580.75	25.21%
HOURLY RESTAURANT	0.00	0.00	0.0%	0.00	0.00	0.0%	9,624.87	10,269.44	-6.28%	9,624.87	10,269.44	-6.28%
IL - UNEMPLOYMENT	488.37	240.25	103.28%	0.00	185.30	-100.0%	532.34	562.43	-5.35%	1,020.71	987.98	3.31%
IRA CONTRIBUTION	575.44	425.60	35.21%	0.00	222.50	-100.0%	244.35	192.59	26.88%	819.79	840.69	-2.49%
MEDICARE	419.08	309.38	35.46%	0.00	159.44	-100.0%	299.47	293.73	1.95%	718.55	762.55	-5.77%
SALARIES	15,833.34	11,666.68	35.71%	0.00	7,416.66	-100.0%	7,250.00	5,166.68	40.32%	23,083.34	24,250.02	-4.81%
TIPS PAID	-10.00	0.00	-100.0%	0.00	0.00	0.0%	3,788.00	4,821.00	-21.43%	3,778.00	4,821.00	-21.64%
TIPS REPORTED	0.00	0.00	0.0%	0.00	0.00	0.0%	-3,163.00	-2,946.00	-7.37%	-3,163.00	-2,946.00	-7.37%
Total Payroll Expenses	32,210.51	23,650.51	36.19%	0.00	12,267.98	-100.0%	19,884.78	19,662.25	1.13%	52,095.29	55,580.74	-6.27%
PORTABLE FACILITIES	360.00	300.00	20.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	360.00	300.00	20.0%
POSTAGE	61.14	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	61.14	0.00	100.0%
TELEPHONE	233.79	234.79	-0.43%	0.00	0.00	0.0%	0.00	0.00	0.0%	233.79	234.79	-0.43%
TOOLS	0.00	232.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	232.00	-100.0%
UNIFORM RENTAL / PURCHASE	664.11	584.10	13.7%	0.00	0.00	0.0%	90.93	0.00	100.0%	755.04	584.10	29.27%
WATER SYSTEM & Fountains	1,554.00	871.46	78.32%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,554.00	871.46	78.32%
Total Expense	52,172.83	46,847.61	11.37%	0.00	13,003.98	-100.0%	22,242.18	22,434.41	-0.86%	74,415.01	82,286.00	-9.57%
Net Ordinary Income	-5,420.99	2,918.66	-285.74%	0.00	975.39	-100.0%	13,714.86	20,143.68	-31.92%	8,293.87	24,037.73	-65.5%
Other Income/Expense												
Other Income												
GIFT CARDS	707.00	684.82	3.24%	0.00	0.00	0.0%	0.00	0.00	0.0%	707.00	684.82	3.24%
SALES TAX DEPOSITS	0.00	0.00	0.0%	0.00	954.14	-100.0%	3,761.06	4,317.52	-12.89%	3,761.06	5,271.66	-28.66%
Total Other Income	707.00	684.82	3.24%	0.00	954.14	-100.0%	3,761.06	4,317.52	-12.89%	4,468.06	5,956.48	-24.99%
Other Expense												
GIFT CARDS REDEEMED	2,155.43	1,306.93	64.92%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,155.43	1,306.93	64.92%
SALES TAX	-66.00	-91.66	28.0%	0.00	954.14	-100.0%	3,761.06	4,317.52	-12.89%	3,695.06	5,180.00	-28.67%
Total Other Expense	2,089.43	1,215.27	71.93%	0.00	954.14	-100.0%	3,761.06	4,317.52	-12.89%	5,850.49	6,486.93	-9.81%
Net Other Income	-1,382.43	-530.45	-160.62%	0.00	0.00	0.0%	0.00	0.00	0.0%	-1,382.43	-530.45	-160.62%
Net Income	-6,803.42	2,388.21	-384.88%	0.00	975.39	-100.0%	13,714.86	20,143.68	-31.92%	6,911.44	23,507.28	-70.6%
Net Other Income	9,665.85	-396.46	2,538.04%	0.00	-975.39	100.0%	-13,714.86	-20,143.68	31.92%	-4,049.01	-21,515.53	81.18%
Net Income	9,665.85	-396.46	2,538.04%	0.00	-975.39	100.0%	-13,714.86	-20,143.68	31.92%	-4,049.01	-21,515.53	81.18%

**El Paso Golf Club**  
**Vendor Report**  
 October 2022

	Oct 22
ADT	1,645.21
American Pest Control Inc.	63.00
BLUE SPRINGS	360.00
BREAKTHRU BEVERAGE ILL	750.94
Christopher M Westfall	136.08
CULLIGAN WATER CONDITIONING	54.90
D & M LANDSCAPING & EXCAVATING	1,554.00
Diggle Ace	126.03
EL PASO JOURNAL, INC	160.00
ETS	3,615.39
GEORGE ALARM COMPANY, INC.	84.62
HEARTLAND BANK & TRUST	14,511.89
HVC	313.27
I.D.E.S.	6,864.40
Illinois Department of Revenue	6,625.56
Integrity Technology Solutions	984.00
Kimberly Elder	12.46
KOZOL	655.80
Lakeshore Beverage	1,950.95
LANE VANCE	202.22
Linde	26.74
Maid to Clean	1,100.00
MILLER JANITOR SUPPLY	726.67
MONICAL'S PIZZA	380.00
MTI Distributing	139.61
NAPA AUTO PARTS	210.16
NICOR	874.70
Pedro Diaz	1,235.00
Pepsi	642.34
Phelps The Uniform Specialists	664.11
PROFESSIONAL ELECTRIC MOTOR REPAIR	115.05
R.J. DISTRIBUTING CO., INC.	1,171.95
Red Marcus	90.00
Roxane Schulkins	1,250.00
SAFETY-KLEEN SYSTEMS, INC.	293.83
SAM'S CLUB	1,034.82
Schuerman Golf	10,528.13
Southern Glazer's of Illinois	709.44
TNT Golf Car & Motorsports	97.46
TPC	10,897.27
State Farm Bank	2,646.55
VoiceSpring	233.79
VOLZ	388.00
<b>TOTAL</b>	<b>76,126.34</b>

# EL PASO GOLF CLUB

## YEAR TO DATE COMPARISON

	10/31/2019	10/31/2020	10/31/2021	10/31/2022
<b>INCOME</b>				
GOLF COURSE	825,459	876,408	947,733	1,174,535
PRO - SHOP	87,410	79,078	146,274	0
RESTAURANT	510,356	410,460	548,489	557,642
<b>SUBTOTAL</b>	<b>1,423,225</b>	<b>1,365,945</b>	<b>1,642,495</b>	<b>1,732,177</b>
<b>COST OF GOODS</b>				
GOLF COURSE	0	0	0	0
PRO - SHOP	84,517	64,016	108,630	0
RESTAURANT	238,435	189,415	278,121	283,755
<b>SUBTOTAL</b>	<b>322,952</b>	<b>253,431</b>	<b>386,751</b>	<b>283,755</b>
<b>EXPENSES</b>				
GOLF COURSE	699,841	629,745	648,764	825,509
PRO - SHOP	97,222	99,413	125,248	0
RESTAURANT	203,757	168,137	231,333	253,905
<b>SUBTOTAL</b>	<b>1,000,820</b>	<b>897,296</b>	<b>1,005,345</b>	<b>1,079,415</b>
<b>CAPITAL EXPENDITURES</b>				
GOLF COURSE	85,003	33,101	21,238	480,744
PRO - SHOP	0	0	0	0
RESTAURANT	0	0	0	0
<b>SUBTOTAL</b>	<b>85,003</b>	<b>33,101</b>	<b>21,238</b>	<b>480,744</b>
<b>OTHER INCOME/EXPENSES</b>				
GOLF COURSE	(4,660)	(1,329)	15,410	(4,263)
PRO SHOP	0	0	0	0
RESTAURANT	0	0	0	0
<b>SUBTOTAL</b>	<b>(4,660)</b>	<b>(1,329)</b>	<b>15,410</b>	<b>(4,263)</b>
<b>NET INCOME</b>				
GOLF COURSE	35,955	212,233	293,141	(135,980)
PRO - SHOP	(94,329)	(84,351)	(87,605)	0
RESTAURANT	68,164	52,907	39,035	19,981
<b>TOTAL NET INCOME</b>	<b>9,790</b>	<b>180,788</b>	<b>244,572</b>	<b>(115,999)</b>