

**Board of Directors  
October 12, 2022  
Meeting**

**AGENDA**

- I. Call To Order - Doug Arends
- II. Secretary Report - Tim Strader
- III. Treasurer Report - Roxane Schulkins
- IV. Manager / Committee Reports
  - A. Golf Course - Dave Koth/Don Young
  - B. House - Tim Strader
  - C. Planning, Personnel and Membership  
Tom Fulop
- V. General Manager Report - Lane Vance
- VI. Old Business
- VII. New Business
- VIII. Adjourn

**El Paso Golf Club  
Balance Sheet  
September 30, 2022**

	<u>September 30, 2022</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
Checking/Savings	
Heartland Bank & Trust	60,481.39
Heartland Bank Money Market	152,670.29
Total Checking/Savings	213,151.68
<b>Other Current Assets</b>	
Inventory Asset	
Bar/Restaurant	17,240.90
Pro Shop Assets	3,765.88
Total Other Current Assets	21,006.78
<b>Total Current Assets</b>	<b>234,158.46</b>
<b>Fixed Assets</b>	
Accumulated Depreciation	-3,743,587.28
Accumulated Amortization	-4,101.00
Club Cart Sheds	152,142.73
Clubhouse	1,150,657.40
Equipment and Tools	1,444,140.33
Office Equipment	10,220.24
Golf Course	795,040.91
Land	599,800.00
Member Cart Shed	132,580.00
<b>Total Fixed Assets</b>	<b>536,893.33</b>
<b>TOTAL ASSETS</b>	<b>771,051.79</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
Tournament Entry Fees	3,537.00
<b>Total Accounts Payable</b>	3,537.00
<b>Other Current Liabilities</b>	
Payroll Liabilities	18,572.48
Queen of Hearts	12,015.00
<b>Total Other Current Liabilities</b>	30,587.48
<b>Total Current Liabilities</b>	34,124.48
<b>Long Term Liabilities</b>	
Heartland Bank-Mortgage	348,143.60
<b>Total Long Term Liabilities</b>	348,143.60
<b>TOTAL LIABILITIES</b>	382,268.08
<b>Equity</b>	
Capital Stock	4,800.00
Retained Earnings	-192,273.56
Stockholder Equity	700,402.94
Net Income	-124,145.67
<b>Total Equity</b>	388,783.71
<b>TOTAL LIABILITIES &amp; STOCKHOLDER EQUITY</b>	<b>771,051.79</b>

El Paso Golf Club  
BUDGET COMPARISON  
January through September 2022

	GOLF COURSE			RESTAURANT			TOTAL		
	Sep 22	Budget	% of Budget	Sep 22	Budget	% of Budget	Sep 22	Budget	% of Budget
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
BEER SALES	0.00			126,494.51	150,000.00	84.33%	126,494.51	150,000.00	84.33%
CART RENTAL	119,947.00	138,000.00	86.92%	0.00			119,947.00	138,000.00	86.92%
CART RENTAL CARD \$137	74,307.00	95,000.00	78.22%	0.00			74,307.00	95,000.00	78.22%
CART RENTAL CARD \$63	1,904.00	4,200.00	45.33%	0.00			1,904.00	4,200.00	45.33%
DONATIONS	0.00	9,000.00	0.0%	0.00			0.00	9,000.00	0.0%
DUES	455,695.00	450,000.00	101.27%	0.00			455,695.00	450,000.00	101.27%
EMPLOYEE MEALS	0.00			401.65	500.00	80.33%	401.65	500.00	80.33%
FIREWORKS DONATIONS	8,490.00			0.00			8,490.00	0.00	100.0%
FOOD SALES	0.00			235,883.23	295,000.00	79.96%	235,883.23	295,000.00	79.96%
GREEN FEES	172,825.85	185,000.00	93.42%	0.00			172,825.85	185,000.00	93.42%
HANDICAP	11,710.00	11,000.00	106.46%	0.00			11,710.00	11,000.00	106.46%
HOLE IN ONE	6,670.00	6,300.00	105.87%	0.00			6,670.00	6,300.00	105.87%
INITIATION FEES	5,700.00	3,000.00	190.0%	0.00			5,700.00	3,000.00	190.0%
INTEREST	92.05	250.00	36.82%	0.00			92.05	250.00	36.82%
LIQUOR SALES	0.00			100,106.06	110,000.00	91.01%	100,106.06	110,000.00	91.01%
MEMBER CART REPAIR	19,394.45	20,000.00	96.97%	0.00			19,394.45	20,000.00	96.97%
MISCELLANEOUS SALES	217.33	500.00	43.47%	321.71	500.00	64.34%	539.04	1,000.00	53.9%
OTHER	202,259.73			0.00			202,259.73	0.00	100.0%
REBATES	2,736.24	2,000.00	136.81%	0.00			2,736.24	2,000.00	136.81%
SHED RENT	22,400.00	22,400.00	100.0%	0.00			22,400.00	22,400.00	100.0%
SMALL BUSINESS PACKAGE	0.00	700.00	0.0%	0.00			0.00	700.00	0.0%
SNACK SALES	0.00			4,318.28	5,000.00	86.37%	4,318.28	5,000.00	86.37%
SODA POP SALES	0.00			21,658.19	25,000.00	86.63%	21,658.19	25,000.00	86.63%
STOCK SALES	1,550.00	200.00	775.0%	0.00			1,550.00	200.00	775.0%
TRAIL FEES	18,450.00	18,900.00	97.62%	0.00			18,450.00	18,900.00	97.62%
TREE DONATIONS	2,200.00	1,500.00	146.67%	0.00			2,200.00	1,500.00	146.67%
WINE SALES	0.00			13,963.04	22,000.00	63.47%	13,963.04	22,000.00	63.47%
<b>Total Income</b>	<b>1,126,548.65</b>	<b>967,950.00</b>	<b>116.39%</b>	<b>503,146.67</b>	<b>608,000.00</b>	<b>82.75%</b>	<b>1,629,695.32</b>	<b>1,575,950.00</b>	<b>103.41%</b>
<b>Cost of Goods Sold</b>									
BEER	0.00		0.0%	45,907.88	50,000.00	91.82%	45,907.88	50,000.00	91.82%
FOOD	0.00		0.0%	149,480.27	150,000.00	99.65%	149,480.27	150,000.00	99.65%
LIQUOR	0.00		0.0%	30,535.75	33,000.00	92.53%	30,535.75	33,000.00	92.53%
MISC. RESTAURANT	0.00		0.0%	11,300.20	10,000.00	113.0%	11,300.20	10,000.00	113.0%
SNACKS	0.00		0.0%	3,969.85	4,000.00	99.25%	3,969.85	4,000.00	99.25%
SODA POP	0.00		0.0%	16,435.36	17,000.00	96.68%	16,435.36	17,000.00	96.68%
WINE	0.00		0.0%	7,588.00	8,000.00	94.85%	7,588.00	8,000.00	94.85%
<b>Total COGS</b>	<b>0.00</b>			<b>265,217.31</b>	<b>272,000.00</b>	<b>97.51%</b>	<b>265,217.31</b>	<b>272,000.00</b>	<b>97.51%</b>
<b>Gross Profit</b>	<b>1,126,548.65</b>	<b>967,950.00</b>	<b>116.39%</b>	<b>237,929.36</b>	<b>336,000.00</b>	<b>70.81%</b>	<b>1,364,478.01</b>	<b>1,303,950.00</b>	<b>104.64%</b>

El Paso Golf Club  
BUDGET COMPARISON  
January through September 2022

Expense	GOLF COURSE			RESTAURANT			TOTAL		
	Sep 22	Budget	% of Budget	Sep 22	Budget	% of Budget	Sep 22	Budget	% of Budget
ACCOUNTANT	1,400.00	1,500.00	93.33%	0.00			1,400.00	1,500.00	93.33%
ADVERTISING/PERSONAL EXP	1,183.47	3,000.00	39.45%	0.00			1,183.47	3,000.00	39.45%
ATTORNEY	0.00	500.00	0.0%	0.00			0.00	500.00	0.0%
BANK CHARGES	0.00	250.00	0.0%	0.00			0.00	250.00	0.0%
BUILDING	24,483.30	20,000.00	122.42%	0.00			24,483.30	20,000.00	122.42%
CART	2,655.94	4,000.00	66.4%	0.00			2,655.94	4,000.00	66.4%
CDGA	6,290.00	6,000.00	104.83%	0.00			6,290.00	6,000.00	104.83%
CHEMICALS	49,225.78	45,000.00	109.39%	0.00			49,225.78	45,000.00	109.39%
COMPUTER EXPENSE	3,900.63	5,000.00	78.01%	0.00			3,900.63	5,000.00	78.01%
CONTRACT CLEANING	0.00		0.0%	6,325.00	6,500.00	97.31%	6,325.00	6,500.00	97.31%
CONTRACT LABOR	11,250.00	15,000.00	75.0%	0.00			11,250.00	15,000.00	75.0%
CREDIT CARD CHARGES	21,123.21	24,000.00	88.01%	0.00			21,123.21	24,000.00	88.01%
DIESEL	6,330.00	8,500.00	74.47%	0.00			6,330.00	8,500.00	74.47%
ELECTRICITY	26,110.52	27,000.00	96.71%	0.00			26,110.52	27,000.00	96.71%
EQUIPMENT	39,900.63	35,000.00	114.0%	158.69			40,059.32	35,000.00	114.46%
FERTILIZER	11,382.84	10,000.00	113.83%	0.00			11,382.84	10,000.00	113.83%
FIREWORKS EXPENSE	0.00	0.00	0.0%	0.00			0.00	0.00	0.0%
GASOLINE	7,322.00	8,500.00	86.14%	0.00			7,322.00	8,500.00	86.14%
GROUNDS	10,180.63	10,000.00	101.81%	0.00			10,180.63	10,000.00	101.81%
H. I. O. PAYMENT	2,500.00	3,500.00	71.43%	0.00			2,500.00	3,500.00	71.43%
INSURANCE	36,800.00	43,000.00	85.58%	0.00			36,800.00	43,000.00	85.58%
JANITORIAL SUPPLIES	0.00		0.0%	6,564.73	6,000.00	109.41%	6,564.73	6,000.00	109.41%
LICENSES	1,607.00	4,500.00	35.71%	0.00			1,607.00	4,500.00	35.71%
MEMBER CART EXPENSE	18,861.10	17,500.00	107.78%	0.00			18,861.10	17,500.00	107.78%
MEMBERSHIPS	1,962.00	2,800.00	70.07%	0.00			1,962.00	2,800.00	70.07%
MILEAGE	2,118.98	1,800.00	117.72%	0.00			2,118.98	1,800.00	117.72%
MISCELLANEOUS	1,331.76	3,300.00	40.36%	1,099.85			2,431.61	3,300.00	73.69%
<b>Mortgage</b>									
INTEREST	11,996.42	20,000.00	59.98%	0.00			11,996.42	20,000.00	59.98%
PRINCIPLE	40,704.34	50,000.00	81.41%	0.00			40,704.34	50,000.00	81.41%
<b>Total Mortgage</b>	<b>52,700.76</b>	<b>70,000.00</b>	<b>75.29%</b>	<b>0.00</b>			<b>52,700.76</b>	<b>70,000.00</b>	<b>75.29%</b>
NATURAL GAS	7,438.55	5,500.00	135.25%	0.00			7,438.55	5,500.00	135.25%
OFFICE SUPPLIES	8,087.61	5,000.00	161.75%	0.00			8,087.61	5,000.00	161.75%
OIL & LUBRICANTS	884.74	2,000.00	44.24%	0.00			884.74	2,000.00	44.24%
ORNAMENTALS	1,929.35	3,500.00	55.12%	0.00			1,929.35	3,500.00	55.12%
<b>Payroll Expenses</b>									
COMMISSION/BONUS	15,000.00	17,500.00	85.71%	1,076.50	2,000.00	53.83%	16,076.50	19,500.00	82.44%
FEDERAL UNEMPLOYMENT	846.51	900.00	94.06%	794.27	1,000.00	79.43%	1,640.78	1,900.00	86.36%
FICA	20,066.42	25,500.00	78.69%	13,173.25	15,000.00	87.82%	33,239.67	40,500.00	82.07%
HOURLY GOLF COURSE	90,163.00	90,000.00	100.18%				90,163.00	90,000.00	100.18%
HOURLY PRO SHOP	42,136.75	39,000.00	108.04%	0.00			42,136.75	39,000.00	108.04%
HOURLY RESTAURANT			0.0%	97,924.48	100,000.00	97.92%	97,924.48	100,000.00	97.92%
IL - UNEMPLOYMENT	8,901.51	8,000.00	111.27%	8,520.71	9,000.00	94.68%	17,422.22	17,000.00	102.48%

El Paso Golf Club  
BUDGET COMPARISON  
January through September 2022

	GOLF COURSE			RESTAURANT			TOTAL		
	Sep 22	Budget	% of Budget	Sep 22	Budget	% of Budget	Sep 22	Budget	% of Budget
IRA CONTRIBUTION	5,726.71	8,500.00	67.37%	2,372.79	3,000.00	79.09%	8,099.50	11,500.00	70.43%
MEDICARE	4,692.94	6,000.00	78.22%	3,080.85	3,500.00	88.02%	7,773.79	9,500.00	81.83%
SALARIES	176,263.75	250,000.00	70.51%	65,250.00	87,000.00	75.0%	241,513.75	337,000.00	71.67%
TIPS PAID	10.00		100.0%	48,299.00	50,000.00	96.6%	48,309.00	50,000.00	96.62%
TIPS REPORTED	0.00		0.0%	-31,455.00	-35,000.00	89.87%	-31,455.00	-35,000.00	89.87%
Payroll Expenses - Other	0.00			0.00			0.00	0.00	0.0%
<b>Total Payroll Expenses</b>	<b>363,807.59</b>	<b>445,400.00</b>	<b>81.68%</b>	<b>209,036.85</b>	<b>235,500.00</b>	<b>88.76%</b>	<b>572,844.44</b>	<b>680,900.00</b>	<b>84.13%</b>
PORTABLE FACILITIES	2,295.00	3,000.00	76.5%	0.00			2,295.00	3,000.00	76.5%
POSTAGE	276.37	1,000.00	27.64%	0.00			276.37	1,000.00	27.64%
PRINTING	0.00	500.00	0.0%	0.00			0.00	500.00	0.0%
<b>Projects</b>									
(E) CARTS	300,000.00	300,000.00	100.0%	0.00			300,000.00	300,000.00	100.0%
(E) Tee Mowers	35,537.33			0.00			35,537.33	0.00	100.0%
CART PATH REPAIR	119,000.00	75,000.00	158.67%	0.00			119,000.00	75,000.00	158.67%
BAR TOP	300.00			0.00			300.00	0.00	100.0%
CONTINGENCY FUND	1,296.82			7,016.42	6,000.00	116.94%	8,313.24	6,000.00	138.55%
GREENS MOWER	0.00	50,000.00	0.0%	0.00			0.00	50,000.00	0.0%
SAND TRAPS	24,609.54	30,000.00	82.03%	0.00			24,609.54	30,000.00	82.03%
SHED ROOF	0.00	5,000.00	0.0%	0.00			0.00	5,000.00	0.0%
<b>Total Projects</b>	<b>480,743.69</b>	<b>460,000.00</b>	<b>104.51%</b>	<b>7,016.42</b>	<b>6,000.00</b>	<b>116.94%</b>	<b>487,760.11</b>	<b>466,000.00</b>	<b>104.67%</b>
REAL ESTATE TAXES	20,979.38	21,000.00	99.9%	0.00			20,979.38	21,000.00	99.9%
REFUND EXPENSE	0.00	500.00	0.0%	0.00			0.00	500.00	0.0%
RETURNED CHECKS	0.00	100.00	0.0%	0.00			0.00	100.00	0.0%
SEEDS	0.00	500.00	0.0%	0.00			0.00	500.00	0.0%
SOCIAL FUNCTIONS/FIREWORKS	10,045.00	13,000.00	77.27%	0.00			10,045.00	13,000.00	77.27%
STOCK SURRENDER	200.00	200.00	100.0%	0.00			200.00	200.00	100.0%
TELEPHONE	2,082.92	2,400.00	86.79%	0.00			2,082.92	2,400.00	86.79%
TESTING	0.00	325.00	0.0%	0.00			0.00	325.00	0.0%
TOOLS	3,012.12	2,000.00	150.61%	0.00			3,012.12	2,000.00	150.61%
TRAINING	0.00	100.00	0.0%	0.00			0.00	100.00	0.0%
TRASH REMOVAL	2,732.91	3,100.00	88.16%	0.00			2,732.91	3,100.00	88.16%
TREE PROGRAM	0.00	4,500.00	0.0%	0.00			0.00	4,500.00	0.0%
TROPHIES	28.15	2,000.00	1.41%	0.00			28.15	2,000.00	1.41%
UNIFORM RENTAL / PURCHASE	1,897.70	5,000.00	37.95%	1,461.69			3,359.39	5,000.00	67.19%
WATER SYSTEM & FOUNTAINS	7,018.37	7,000.00	100.26%	0.00			7,018.37	7,000.00	100.26%
<b>Total Expense</b>	<b>1,254,080.00</b>	<b>1,357,275.00</b>	<b>92.4%</b>	<b>231,663.23</b>	<b>254,000.00</b>	<b>91.21%</b>	<b>1,485,743.23</b>	<b>1,611,275.00</b>	<b>92.21%</b>
<b>Net Ordinary Income</b>	<b>-127,531.35</b>	<b>-389,325.00</b>	<b>32.76%</b>	<b>6,266.13</b>	<b>82,000.00</b>	<b>7.64%</b>	<b>-121,265.22</b>	<b>-307,325.00</b>	<b>39.46%</b>
<b>Other Income/Expense</b>									
<b>Other Income</b>									
GIFTS CERTIFICATES	10,649.25	12,000.00	88.74%	0.00			10,649.25	12,000.00	88.74%
SALES TAX DEPOSITS	0.00		0.0%	38,474.94	40,000.00	96.19%	38,474.94	40,000.00	96.19%
<b>Total Other Income</b>	<b>10,649.25</b>	<b>12,000.00</b>	<b>0.89</b>	<b>38,474.94</b>	<b>40,000.00</b>	<b>96.19%</b>	<b>49,124.19</b>	<b>52,000.00</b>	<b>94.47%</b>
<b>Other Expense</b>									
GIFT CERTIFICATES REDEEMED	13,846.64	12,000.00	115.39%	0.00			13,846.64	12,000.00	115.39%
Other Expenses	305.00			0.00			305.00	0.00	100.0%
SALES TAX	-621.94			38,474.94	40,000.00	96.19%	37,853.00	40,000.00	94.63%
<b>Total Other Expense</b>	<b>13,529.70</b>	<b>12,000.00</b>	<b>1.13</b>	<b>38,474.94</b>	<b>40,000.00</b>	<b>96.19%</b>	<b>52,004.64</b>	<b>52,000.00</b>	<b>100.01%</b>
<b>Net Other Income</b>	<b>-2,880.45</b>	<b>0.00</b>	<b>100.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>-2,880.45</b>	<b>0.00</b>	<b>100.0%</b>
<b>Net Income</b>	<b>-130,411.80</b>	<b>-389,325.00</b>	<b>33.5%</b>	<b>6,266.13</b>	<b>82,000.00</b>	<b>7.64%</b>	<b>-124,145.67</b>	<b>-307,325.00</b>	<b>40.4%</b>

El Paso Golf Club  
YTD Income  
January through September 2022

Ordinary Income/Expense	GOLF COURSE			PRO SHOP			RESTAURANT			TOTAL		
	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change
Income												
BAG SALES	0.00	0.00	0.0%	0.00	3,633.88	-100.0%	0.00	0.00	0.0%	0.00	3,633.88	-100.0%
BALL SALES	0.00	0.00	0.0%	0.00	34,986.86	-100.0%	0.00	0.00	0.0%	0.00	34,986.86	-100.0%
BEER SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	126,494.51	120,399.04	5.06%	126,494.51	120,399.04	5.06%
CAP / HAT SALES	0.00	0.00	0.0%	0.00	3,887.03	-100.0%	0.00	0.00	0.0%	0.00	3,887.03	-100.0%
CART RENTAL	119,947.00	115,806.00	3.58%	0.00	0.00	0.0%	0.00	0.00	0.0%	119,947.00	115,806.00	3.58%
CART RENTAL CARD \$137	74,307.00	87,550.00	-15.13%	0.00	0.00	0.0%	0.00	0.00	0.0%	74,307.00	87,550.00	-15.13%
CART RENTAL CARD \$68	1,904.00	3,150.00	-39.56%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,904.00	3,150.00	-39.56%
DUES	455,695.00	424,766.00	7.28%	0.00	0.00	0.0%	0.00	0.00	0.0%	455,695.00	424,766.00	7.28%
EMPLOYEE MEALS	0.00	0.00	0.0%	0.00	0.00	0.0%	401.65	650.95	-38.3%	401.65	650.95	-38.3%
FIREWORKS DONATIONS	8,490.00	9,155.00	-7.26%	0.00	0.00	0.0%	0.00	0.00	0.0%	8,490.00	9,155.00	-7.26%
FOOD SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	235,883.23	238,071.71	-0.92%	235,883.23	238,071.71	-0.92%
GLOVE SALES	0.00	0.00	0.0%	0.00	8,857.72	-100.0%	0.00	0.00	0.0%	0.00	8,857.72	-100.0%
GREEN FEES	172,825.85	167,395.00	3.24%	0.00	0.00	0.0%	0.00	0.00	0.0%	172,825.85	167,395.00	3.24%
HANDICAP	11,710.00	11,270.00	3.9%	0.00	0.00	0.0%	0.00	0.00	0.0%	11,710.00	11,270.00	3.9%
HOLE IN ONE	6,670.00	6,440.00	3.57%	0.00	0.00	0.0%	0.00	0.00	0.0%	6,670.00	6,440.00	3.57%
INITIATION FEES	5,700.00	6,900.00	-17.39%	0.00	0.00	0.0%	0.00	0.00	0.0%	5,700.00	6,900.00	-17.39%
INTEREST	92.05	237.99	-61.32%	0.00	0.00	0.0%	0.00	0.00	0.0%	92.05	237.99	-61.32%
IRON SALES	0.00	0.00	0.0%	0.00	19,900.04	-100.0%	0.00	0.00	0.0%	0.00	19,900.04	-100.0%
LADIES' SHIRT SALES	0.00	0.00	0.0%	0.00	514.73	-100.0%	0.00	0.00	0.0%	0.00	514.73	-100.0%
LADIES' SHOE SALES	0.00	0.00	0.0%	0.00	2,430.79	-100.0%	0.00	0.00	0.0%	0.00	2,430.79	-100.0%
LIQUOR SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	100,106.06	90,926.86	10.1%	100,106.06	90,926.86	10.1%
MEMBER CART REPAIR	19,394.45	19,944.95	-2.76%	0.00	0.00	0.0%	0.00	0.00	0.0%	19,394.45	19,944.95	-2.76%
MEN'S SHIRT SALES	0.00	0.00	0.0%	0.00	4,761.66	-100.0%	0.00	0.00	0.0%	0.00	4,761.66	-100.0%
MEN'S SHOE SALES	0.00	0.00	0.0%	0.00	5,428.27	-100.0%	0.00	0.00	0.0%	0.00	5,428.27	-100.0%
MISCELLANEOUS SALES	217.33	396.48	-45.19%	0.00	10,923.54	-100.0%	321.71	297.60	8.1%	539.04	11,617.62	-95.36%
OTHER	202,259.73	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	202,259.73	0.00	100.0%
OUTERWEAR SALES	0.00	0.00	0.0%	0.00	3,102.62	-100.0%	0.00	0.00	0.0%	0.00	3,102.62	-100.0%
PUTTER SALES	0.00	0.00	0.0%	0.00	5,691.16	-100.0%	0.00	0.00	0.0%	0.00	5,691.16	-100.0%
REBATES	2,736.24	6,160.33	-55.58%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,736.24	6,160.33	-55.58%
SHED RENT	22,400.00	19,600.00	14.29%	0.00	0.00	0.0%	0.00	0.00	0.0%	22,400.00	19,600.00	14.29%
SNACK SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	4,318.28	4,425.77	-2.43%	4,318.28	4,425.77	-2.43%
SODA POP SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	21,658.19	21,155.53	2.38%	21,658.19	21,155.53	2.38%
STOCK SALES	1,550.00	25.00	6,100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,550.00	25.00	6,100.0%
TRAIL FEES	18,450.00	15,750.00	17.14%	0.00	0.00	0.0%	0.00	0.00	0.0%	18,450.00	15,750.00	17.14%
TREE DONATIONS	2,200.00	3,420.00	-35.67%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,200.00	3,420.00	-35.67%
WINE SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	13,963.04	14,393.52	-2.99%	13,963.04	14,393.52	-2.99%
WOOD SALES	0.00	0.00	0.0%	0.00	26,161.94	-100.0%	0.00	0.00	0.0%	0.00	26,161.94	-100.0%
Total Income	1,126,548.65	897,966.75	25.46%	0.00	130,280.24	-100.0%	503,146.67	490,320.98	2.62%	1,629,695.32	1,518,567.97	7.32%
Cost of Goods Sold												
BAGS	0.00	0.00	0.0%	0.00	3,218.90	-100.0%	0.00	0.00	0.0%	0.00	3,218.90	-100.0%
BALLS	0.00	0.00	0.0%	0.00	29,850.39	-100.0%	0.00	0.00	0.0%	0.00	29,850.39	-100.0%
BEER	0.00	0.00	0.0%	0.00	0.00	0.0%	45,907.88	44,167.97	3.94%	45,907.88	44,167.97	3.94%
CAPS / HATS	0.00	0.00	0.0%	0.00	2,810.63	-100.0%	0.00	0.00	0.0%	0.00	2,810.63	-100.0%
FOOD	0.00	0.00	0.0%	0.00	0.00	0.0%	149,480.27	150,851.08	-0.91%	149,480.27	150,851.08	-0.91%
GLOVES	0.00	0.00	0.0%	0.00	5,895.46	-100.0%	0.00	0.00	0.0%	0.00	5,895.46	-100.0%
IRONS	0.00	0.00	0.0%	0.00	20,339.76	-100.0%	0.00	0.00	0.0%	0.00	20,339.76	-100.0%

El Paso Golf Club  
YTD Income  
January through September 2022

	GOLF COURSE			PRO SHOP			RESTAURANT			TOTAL		
	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change
LADIES' SHIRTS	0.00	0.00	0.0%	0.00	61.10	-100.0%	0.00	0.00	0.0%	0.00	61.10	-100.0%
LADIES' SHOES	0.00	0.00	0.0%	0.00	2,320.14	-100.0%	0.00	0.00	0.0%	0.00	2,320.14	-100.0%
LIQUOR	0.00	0.00	0.0%	0.00	0.00	0.0%	30,535.75	34,211.08	-10.74%	30,535.75	34,211.08	-10.74%
MEN'S SHIRTS	0.00	0.00	0.0%	0.00	4,505.99	-100.0%	0.00	0.00	0.0%	0.00	4,505.99	-100.0%
MEN'S SHOES	0.00	0.00	0.0%	0.00	5,273.31	-100.0%	0.00	0.00	0.0%	0.00	5,273.31	-100.0%
MISC. PRO SHOP	0.00	0.00	0.0%	0.00	3,845.60	-100.0%	0.00	0.00	0.0%	0.00	3,845.60	-100.0%
MISC. RESTAURANT	0.00	0.00	0.0%	0.00	0.00	0.0%	11,300.20	8,073.73	39.96%	11,300.20	8,073.73	39.96%
OUTERWEAR	0.00	0.00	0.0%	0.00	2,142.94	-100.0%	0.00	0.00	0.0%	0.00	2,142.94	-100.0%
PUTTERS	0.00	0.00	0.0%	0.00	5,571.39	-100.0%	0.00	0.00	0.0%	0.00	5,571.39	-100.0%
SNACKS	0.00	0.00	0.0%	0.00	0.00	0.0%	3,969.85	3,471.81	14.35%	3,969.85	3,471.81	14.35%
SODA POP	0.00	0.00	0.0%	0.00	0.00	0.0%	16,435.36	14,125.51	16.35%	16,435.36	14,125.51	16.35%
WINE	0.00	0.00	0.0%	0.00	0.00	0.0%	7,588.00	7,630.01	-0.55%	7,588.00	7,630.01	-0.55%
WOODS	0.00	0.00	0.0%	0.00	20,780.71	-100.0%	0.00	0.00	0.0%	0.00	20,780.71	-100.0%
Total COGS	0.00	0.00	0.0%	0.00	106,616.32	-100.0%	265,217.31	262,531.19	1.02%	265,217.31	369,147.51	-28.15%
Gross Profit	1,126,548.65	897,966.75	25.46%	0.00	23,663.92	-100.0%	237,929.36	227,789.79	4.45%	1,364,478.01	1,149,420.46	18.71%
Expense												
ACCOUNTANT	1,400.00	1,350.00	3.7%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,400.00	1,350.00	3.7%
ADVERTISING/PERSONAL EXP	1,183.47	1,784.67	-33.69%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,183.47	1,784.67	-33.69%
BANK CHARGES	0.00	11.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	11.00	-100.0%
BUILDING	24,483.30	18,225.78	34.33%	0.00	0.00	0.0%	0.00	0.00	0.0%	24,483.30	18,225.78	34.33%
CART	2,655.94	6,042.53	-56.05%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,655.94	6,042.53	-56.05%
CDGA	6,290.00	5,900.00	6.61%	0.00	0.00	0.0%	0.00	0.00	0.0%	6,290.00	5,900.00	6.61%
CHEMICALS	49,225.78	46,783.81	5.22%	0.00	0.00	0.0%	0.00	0.00	0.0%	49,225.78	46,783.81	5.22%
COMPUTER EXPENSE	3,900.63	4,512.99	-13.57%	0.00	0.00	0.0%	0.00	0.00	0.0%	3,900.63	4,512.99	-13.57%
CONTRACT CLEANING	0.00	0.00	0.0%	0.00	0.00	0.0%	6,325.00	4,675.00	35.29%	6,325.00	4,675.00	35.29%
CONTRACT LABOR	11,250.00	9,000.00	25.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	11,250.00	9,000.00	25.0%
CREDIT CARD CHARGES	21,123.21	21,302.58	-0.84%	0.00	0.00	0.0%	0.00	0.00	0.0%	21,123.21	21,302.58	-0.84%
DIESEL	6,330.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	6,330.00	0.00	100.0%
ELECTRICITY	26,110.52	17,905.74	45.82%	0.00	0.00	0.0%	0.00	0.00	0.0%	26,110.52	17,905.74	45.82%
EQUIPMENT	39,900.63	20,833.41	91.52%	0.00	0.00	0.0%	158.69	359.69	-55.88%	40,059.32	21,193.10	89.02%
FERTILIZER	11,382.84	7,993.46	42.4%	0.00	0.00	0.0%	0.00	0.00	0.0%	11,382.84	7,993.46	42.4%
GASOLINE	7,322.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	7,322.00	0.00	100.0%
GROUNDS	10,180.63	9,102.21	11.85%	0.00	0.00	0.0%	0.00	0.00	0.0%	10,180.63	9,102.21	11.85%
H. I. O. PAYMENT	2,500.00	2,184.38	14.45%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,500.00	2,184.38	14.45%
INSURANCE	36,800.00	32,404.00	13.57%	0.00	0.00	0.0%	0.00	0.00	0.0%	36,800.00	32,404.00	13.57%
INTEREST OPERATING	0.00	12,327.45	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	12,327.45	-100.0%
JANITORIAL SUPPLIES	0.00	0.00	0.0%	0.00	0.00	0.0%	6,564.73	5,153.79	27.38%	6,564.73	5,153.79	27.38%
LICENSES	1,607.00	3,500.50	-54.09%	0.00	0.00	0.0%	0.00	20.00	-100.0%	1,607.00	3,520.50	-54.35%
MEMBER CART EXPENSE	18,861.10	18,823.27	0.2%	0.00	0.00	0.0%	0.00	0.00	0.0%	18,861.10	18,823.27	0.2%
MEMBERSHIPS	1,962.00	3,015.78	-34.94%	0.00	736.00	-100.0%	0.00	0.00	0.0%	1,962.00	3,751.78	-47.71%
MILEAGE	2,118.98	1,117.58	89.6%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,118.98	1,117.58	89.6%
MISCELLANEOUS	1,331.76	4,381.58	-69.61%	0.00	360.81	-100.0%	1,099.85	1,163.84	-5.5%	2,431.61	5,906.23	-58.83%
Mortgage												
INTEREST	11,996.42	15,773.03	-23.94%	0.00	0.00	0.0%	0.00	0.00	0.0%	11,996.42	15,773.03	-23.94%
PRINCIPLE	40,704.34	35,642.25	14.2%	0.00	0.00	0.0%	0.00	0.00	0.0%	40,704.34	35,642.25	14.2%
Total Mortgage	52,700.76	51,415.28	2.5%	0.00	0.00	0.0%	0.00	0.00	0.0%	52,700.76	51,415.28	2.5%
NATURAL GAS	7,438.55	4,541.07	63.81%	0.00	0.00	0.0%	0.00	0.00	0.0%	7,438.55	4,541.07	63.81%
OFFICE SUPPLIES	8,087.61	4,443.79	82.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	8,087.61	4,443.79	82.0%
OIL & LUBRICANTS	884.74	648.27	36.48%	0.00	0.00	0.0%	0.00	0.00	0.0%	884.74	648.27	36.48%
ORNAMENTALS	1,929.35	2,868.69	-32.75%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,929.35	2,868.69	-32.75%

**El Paso Golf Club**  
**YTD Income**  
 January through September 2022

	GOLF COURSE			PRO SHOP			RESTAURANT			TOTAL		
	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change
Payroll Expenses												
COMMISSION/BONUS	15,000.00	0.00	100.0%	0.00	1,244.34	-100.0%	1,076.50	0.00	100.0%	16,076.50	1,244.34	1,191.97%
FEDERAL UNEMPLOYMENT	846.51	493.43	71.56%	0.00	265.21	-100.0%	794.27	820.09	-3.15%	1,640.78	1,578.73	3.93%
FICA	20,066.42	13,321.71	50.63%	0.00	6,088.14	-100.0%	13,173.25	12,466.53	5.67%	33,239.67	31,876.38	4.28%
HOURLY GOLF COURSE	90,163.00	80,699.75	11.73%	0.00	0.00	0.0%	0.00	0.00	0.0%	90,163.00	80,699.75	11.73%
HOURLY PRO SHOP	42,136.75	0.00	100.0%	0.00	30,201.50	-100.0%	0.00	0.00	0.0%	42,136.75	30,201.50	39.52%
HOURLY RESTAURANT		0.00	0.0%	0.00	0.00	0.0%	97,924.48	97,731.01	0.2%	97,924.48	97,731.01	0.2%
IL - UNEMPLOYMENT	8,901.51	5,955.55	49.47%	0.00	2,904.29	-100.0%	8,520.71	8,583.53	-0.73%	17,422.22	17,443.37	-0.12%
IRA CONTRIBUTION	5,726.71	4,462.90	28.32%	0.00	2,002.50	-100.0%	2,372.79	1,879.17	26.27%	8,099.50	8,344.57	-2.94%
MEDICARE	4,692.94	3,115.55	50.63%	0.00	1,423.86	-100.0%	3,080.85	2,915.57	5.67%	7,773.79	7,454.98	4.28%
SALARIES	176,263.75	134,166.82	31.38%	0.00	66,749.94	-100.0%	65,250.00	55,500.11	17.57%	241,513.75	256,416.87	-5.81%
TIPS PAID	10.00	0.00	100.0%	0.00	0.00	0.0%	48,299.00	47,842.00	0.96%	48,309.00	47,842.00	0.98%
TIPS REPORTED	0.00	0.00	0.0%	0.00	0.00	0.0%	-31,455.00	-32,547.00	3.36%	-31,455.00	-32,547.00	3.36%
Payroll Expenses - Other	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%
Total Payroll Expenses	363,807.59	242,215.71	50.2%	0.00	110,879.78	-100.0%	209,036.85	195,191.01	7.09%	572,844.44	548,286.50	4.48%
PORTABLE FACILITIES	2,295.00	1,980.00	15.91%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,295.00	1,980.00	15.91%
POSTAGE	276.37	451.23	-38.75%	0.00	0.00	0.0%	0.00	0.00	0.0%	276.37	451.23	-38.75%
PRINTING	0.00	330.51	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	330.51	-100.0%
Projects												
(E) CARTS	300,000.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	300,000.00	0.00	100.0%
(E) Tee Mowers	35,537.33	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	35,537.33	0.00	100.0%
(GC) CART PATH REPAIR	119,000.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	119,000.00	0.00	100.0%
BAR TOP	300.00	5,380.00	-94.42%	0.00	0.00	0.0%	0.00	0.00	0.0%	300.00	5,380.00	-94.42%
CONTINGENCY FUND	1,296.82	0.00	100.0%	0.00	0.00	0.0%	7,016.42	0.00	100.0%	8,313.24	0.00	100.0%
CREEK EROSION	0.00	1,874.60	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	1,874.60	-100.0%
SAND TRAPS	24,609.54	13,983.15	75.99%	0.00	0.00	0.0%	0.00	0.00	0.0%	24,609.54	13,983.15	75.99%
Total Projects	480,743.69	21,237.75	2,163.63%	0.00	0.00	0.0%	7,016.42	0.00	100.0%	487,760.11	21,237.75	2,196.67%
REAL ESTATE TAXES	20,979.38	20,459.00	2.54%	0.00	0.00	0.0%	0.00	0.00	0.0%	20,979.38	20,459.00	2.54%
SEEDS	0.00	300.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	300.00	-100.0%
SOCIAL FUNCTIONS/FIREWORKS	10,045.00	10,998.74	-8.67%	0.00	0.00	0.0%	0.00	0.00	0.0%	10,045.00	10,998.74	-8.67%
STOCK SURRENDER	200.00	175.00	14.29%	0.00	0.00	0.0%	0.00	0.00	0.0%	200.00	175.00	14.29%
TELEPHONE	2,082.92	2,103.50	-0.98%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,082.92	2,103.50	-0.98%
TOOLS	3,012.12	1,281.23	135.1%	0.00	0.00	0.0%	0.00	0.00	0.0%	3,012.12	1,281.23	135.1%
TRASH REMOVAL	2,732.91	2,236.32	22.21%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,732.91	2,236.32	22.21%
TREE PROGRAM	0.00	270.94	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	270.94	-100.0%
TROPHIES	28.15	1,422.41	-98.02%	0.00	0.00	0.0%	0.00	0.00	0.0%	28.15	1,422.41	-98.02%
UNIFORM RENTAL / PURCHASE	1,897.70	1,802.18	5.3%	0.00	267.53	-100.0%	1,461.69	2,334.97	-37.4%	3,359.39	4,404.68	-23.73%
WATER SYSTEM & Fountains	7,018.37	3,469.67	102.28%	0.00	0.00	0.0%	0.00	0.00	0.0%	7,018.37	3,469.67	102.28%
Total Expense	1,254,080.00	623,154.01	101.25%	0.00	112,244.12	-100.0%	231,663.23	208,898.30	10.9%	1,485,743.23	944,296.43	57.34%
Net Ordinary Income	-127,531.35	274,812.74	-146.41%	0.00	-88,580.20	100.0%	6,266.13	18,891.49	-66.83%	-121,265.22	205,124.03	-159.12%
Other Income/Expense												
Other Income												
GIFTS CERTIFICATES	10,649.25	15,611.32	-31.79%	0.00	0.00	0.0%	0.00	0.00	0.0%	10,649.25	15,611.32	-31.79%
Other Income	0.00	13,470.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	13,470.00	-100.0%
SALES TAX DEPOSITS	0.00	0.00	0.0%	0.00	10,650.31	-100.0%	38,474.94	38,991.77	-1.33%	38,474.94	49,642.08	-22.5%
Total Other Income	10,649.25	29,081.32	-63.38%	0.00	10,650.31	-100.0%	38,474.94	38,991.77	-1.33%	49,124.19	78,723.40	-37.6%
Other Expense												
GIFT CERTIFICATES REDEEMED	13,846.64	13,822.65	0.17%	0.00	0.00	0.0%	0.00	0.00	0.0%	13,846.64	13,822.65	0.17%
Other Expenses	305.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	305.00	0.00	100.0%
SALES TAX	-621.94	-681.87	8.79%	0.00	10,650.31	-100.0%	38,474.94	38,991.77	-1.33%	37,853.00	48,960.21	-22.69%
Total Other Expense	13,529.70	13,140.78	2.96%	0.00	10,650.31	-100.0%	38,474.94	38,991.77	-1.33%	52,004.64	62,782.86	-17.17%
Net Other Income	-2,880.45	15,940.54	-118.07%	0.00	0.00	0.0%	0.00	0.00	0.0%	-2,880.45	15,940.54	-118.07%
Net Income	-130,411.80	290,753.28	-144.85%	0.00	-88,580.20	100.0%	6,266.13	18,891.49	-66.83%	-124,145.67	221,064.57	-156.16%



	GOLF COURSE			PRO-SHOP			RESTAURANT			TOTAL		
	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change
Ordinary Income/Expense												
Income												
AUCTION / ENTRY FEES	-1,437.00	0.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	-1,437.00	0.00	-100.0%
BAG SALES	0.00	0.00	0.0%	0.00	311.30	-100.0%	0.00	0.00	0.0%	0.00	311.30	-100.0%
BALL SALES	0.00	0.00	0.0%	0.00	4,777.33	-100.0%	0.00	0.00	0.0%	0.00	4,777.33	-100.0%
BEER SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	21,112.47	18,951.27	11.4%	21,112.47	18,951.27	11.4%
CAP / HAT SALES	0.00	0.00	0.0%	0.00	287.89	-100.0%	0.00	0.00	0.0%	0.00	287.89	-100.0%
CART RENTAL	23,281.00	18,987.00	22.62%	0.00	0.00	0.0%	0.00	0.00	0.0%	23,281.00	18,987.00	22.62%
CART RENTAL CARD \$137	9,727.00	11,625.00	-16.33%	0.00	0.00	0.0%	0.00	0.00	0.0%	9,727.00	11,625.00	-16.33%
CART RENTAL CARD \$68	272.00	189.00	43.92%	0.00	0.00	0.0%	0.00	0.00	0.0%	272.00	189.00	43.92%
DUES	-1,235.00	0.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	-1,235.00	0.00	-100.0%
EMPLOYEE MEALS	0.00	0.00	0.0%	0.00	0.00	0.0%	8.31	80.33	-89.66%	8.31	80.33	-89.66%
FOOD SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	43,227.49	38,774.88	11.48%	43,227.49	38,774.88	11.48%
GLOVE SALES	0.00	0.00	0.0%	0.00	1,526.04	-100.0%	0.00	0.00	0.0%	0.00	1,526.04	-100.0%
GREEN FEES	37,027.80	29,759.00	24.43%	0.00	0.00	0.0%	0.00	0.00	0.0%	37,027.80	29,759.00	24.43%
INITIATION FEES	750.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	750.00	0.00	100.0%
INTEREST	12.61	28.43	-55.65%	0.00	0.00	0.0%	0.00	0.00	0.0%	12.61	28.43	-55.65%
IRON SALES	0.00	0.00	0.0%	0.00	434.53	-100.0%	0.00	0.00	0.0%	0.00	434.53	-100.0%
LADIES' SHIRT SALES	0.00	0.00	0.0%	0.00	60.00	-100.0%	0.00	0.00	0.0%	0.00	60.00	-100.0%
LADIES' SHOE SALES	0.00	0.00	0.0%	0.00	247.69	-100.0%	0.00	0.00	0.0%	0.00	247.69	-100.0%
LIQUOR SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	18,405.31	13,837.18	33.01%	18,405.31	13,837.18	33.01%
MEMBER CART REPAIR	1,000.00	850.00	17.65%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,000.00	850.00	17.65%
MEN'S SHIRT SALES	0.00	0.00	0.0%	0.00	431.46	-100.0%	0.00	0.00	0.0%	0.00	431.46	-100.0%
MEN'S SHOE SALES	0.00	0.00	0.0%	0.00	414.00	-100.0%	0.00	0.00	0.0%	0.00	414.00	-100.0%
MISCELLANEOUS SALES	16.08	166.02	-90.31%	0.00	1,009.81	-100.0%	0.00	-60.31	100.0%	16.08	1,115.52	-98.56%
OTHER	37.73	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	37.73	0.00	100.0%
OUTERWEAR SALES	0.00	0.00	0.0%	0.00	623.65	-100.0%	0.00	0.00	0.0%	0.00	623.65	-100.0%
PRO SHOP SALES FOR MATT	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%
PUTTER SALES	0.00	0.00	0.0%	0.00	1,761.56	-100.0%	0.00	0.00	0.0%	0.00	1,761.56	-100.0%
QUEEN OF HEARTS	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%
REBATES	0.00	5,377.53	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	5,377.53	-100.0%
SNACK SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	759.13	788.22	-3.69%	759.13	788.22	-3.69%
SODA POP SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	3,599.42	3,226.24	11.57%	3,599.42	3,226.24	11.57%
STOCK SALES	275.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	275.00	0.00	100.0%
TREE DONATIONS	450.00	2,250.00	-80.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	450.00	2,250.00	-80.0%
WINE SALES	0.00	0.00	0.0%	0.00	0.00	0.0%	2,432.33	2,615.24	-6.99%	2,432.33	2,615.24	-6.99%
WOOD SALES	0.00	0.00	0.0%	0.00	2,095.13	-100.0%	0.00	0.00	0.0%	0.00	2,095.13	-100.0%
Total Income	70,177.22	69,231.98	1.37%	0.00	13,980.39	-100.0%	89,544.46	78,213.05	14.49%	159,721.68	161,425.42	-1.06%

	GOLF COURSE			PRO-SHOP			RESTAURANT			TOTAL		
	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change
Cost of Goods Sold												
BALLS	0.00	0.00	0.0%	0.00	601.64	-100.0%	0.00	0.00	0.0%	0.00	601.64	-100.0%
BEER	0.00	0.00	0.0%	0.00	0.00	0.0%	7,339.15	5,823.83	26.02%	7,339.15	5,823.83	26.02%
FOOD	0.00	0.00	0.0%	0.00	0.00	0.0%	26,204.17	26,947.83	-2.76%	26,204.17	26,947.83	-2.76%
IRONS	0.00	0.00	0.0%	0.00	1,761.10	-100.0%	0.00	0.00	0.0%	0.00	1,761.10	-100.0%
LIQUOR	0.00	0.00	0.0%	0.00	0.00	0.0%	3,866.03	5,391.87	-28.3%	3,866.03	5,391.87	-28.3%
MEN'S SHIRTS	0.00	0.00	0.0%	0.00	157.19	-100.0%	0.00	0.00	0.0%	0.00	157.19	-100.0%
MISC. PRO SHOP	0.00	0.00	0.0%	0.00	1,020.00	-100.0%	0.00	0.00	0.0%	0.00	1,020.00	-100.0%
MISC. RESTAURANT	0.00	0.00	0.0%	0.00	0.00	0.0%	2,040.49	1,258.19	62.18%	2,040.49	1,258.19	62.18%
PUTTERS	0.00	0.00	0.0%	0.00	776.34	-100.0%	0.00	0.00	0.0%	0.00	776.34	-100.0%
SNACKS	0.00	0.00	0.0%	0.00	0.00	0.0%	508.20	504.00	0.83%	508.20	504.00	0.83%
SODA POP	0.00	0.00	0.0%	0.00	0.00	0.0%	2,863.73	1,568.81	82.54%	2,863.73	1,568.81	82.54%
WINE	0.00	0.00	0.0%	0.00	0.00	0.0%	1,580.00	284.00	456.34%	1,580.00	284.00	456.34%
Total COGS	0.00	0.00	0.0%	0.00	4,316.27	-100.0%	44,401.77	41,778.53	6.28%	44,401.77	46,094.80	-3.67%
Gross Profit	70,177.22	69,231.98	1.37%	0.00	9,664.12	-100.0%	45,142.69	36,434.52	23.9%	115,319.91	115,330.62	-0.01%
Expense												
ADVERTISING/PERSONAL EXPENSE	0.00	51.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	51.00	-100.0%
BUILDING	5,185.11	1,436.73	260.9%	0.00	0.00	0.0%	0.00	0.00	0.0%	5,185.11	1,436.73	260.9%
CART	362.07	207.31	74.65%	0.00	0.00	0.0%	0.00	0.00	0.0%	362.07	207.31	74.65%
CHEMICALS	-3,542.35	0.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	-3,542.35	0.00	-100.0%
COMPUTER EXPENSE	952.49	314.00	203.34%	0.00	0.00	0.0%	0.00	0.00	0.0%	952.49	314.00	203.34%
CONTRACT CLEANING	0.00	0.00	0.0%	0.00	0.00	0.0%	1,100.00	1,100.00	0.0%	1,100.00	1,100.00	0.0%
CONTRACT LABOR	1,250.00	1,000.00	25.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,250.00	1,000.00	25.0%
CREDIT CARD CHARGES	3,911.00	3,146.72	24.29%	0.00	0.00	0.0%	0.00	0.00	0.0%	3,911.00	3,146.72	24.29%
ELECTRICITY	10,202.25	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	10,202.25	0.00	100.0%
EQUIPMENT	7,843.13	3,656.36	114.51%	0.00	0.00	0.0%	0.00	0.00	0.0%	7,843.13	3,656.36	114.51%
GROUNDS	1,794.22	66.88	2,582.75%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,794.22	66.88	2,582.75%
H. I. O. PAYMENT	1,500.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,500.00	0.00	100.0%
JANITORIAL SUPPLIES	0.00	0.00	0.0%	0.00	0.00	0.0%	698.09	0.00	100.0%	698.09	0.00	100.0%
MEMBER CART EXPENSE	875.40	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	875.40	0.00	100.0%
MILEAGE	211.22	120.00	76.02%	0.00	0.00	0.0%	0.00	0.00	0.0%	211.22	120.00	76.02%
MISCELLANEOUS	0.00	57.71	-100.0%	0.00	0.00	0.0%	128.59	0.00	100.0%	128.59	57.71	122.82%
Mortgage												
INTEREST	1,249.32	1,392.06	-10.25%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,249.32	1,392.06	-10.25%
PRINCIPLE	4,606.32	4,463.58	3.2%	0.00	0.00	0.0%	0.00	0.00	0.0%	4,606.32	4,463.58	3.2%
Total Mortgage	5,855.64	5,855.64	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	5,855.64	5,855.64	0.0%
NATURAL GAS	829.59	470.87	76.18%	0.00	0.00	0.0%	0.00	0.00	0.0%	829.59	470.87	76.18%
OFFICE SUPPLIES	1,410.93	150.50	837.5%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,410.93	150.50	837.5%

	GOLF COURSE			PRO-SHOP			RESTAURANT			TOTAL		
	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change	Sep 22	Sep 21	% Change
Payroll Expenses												
COMMISSION/BONUS	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	0.00	0.0%
FEDERAL UNEEMPLOYMENT	85.12	25.33	236.04%	0.00	30.64	-100.0%	65.37	86.74	-24.64%	150.49	142.71	5.45%
FICA	2,153.87	1,419.80	51.7%	0.00	776.50	-100.0%	1,977.47	1,802.07	9.73%	4,131.34	3,998.37	3.33%
HOURLY GOLF COURSE	12,431.00	11,234.00	10.66%	0.00	0.00	0.0%	0.00	0.00	0.0%	12,431.00	11,234.00	10.66%
HOURLY PRO SHOP	6,475.50	0.00	100.0%	0.00	5,107.50	-100.0%	0.00	0.00	0.0%	6,475.50	5,107.50	26.78%
HOURLY RESTAURANT	0.00	0.00	0.0%	0.00	0.00	0.0%	16,106.74	15,458.18	4.2%	16,106.74	15,458.18	4.2%
IL - UNEMPLOYMENT	760.12	501.98	51.42%	0.00	264.32	-100.0%	1,063.56	902.96	17.79%	1,823.68	1,669.26	9.25%
IRA CONTRIBUTION	588.40	428.30	37.38%	0.00	222.50	-100.0%	295.89	222.86	32.77%	884.29	873.66	1.22%
MEDICARE	503.70	332.03	51.7%	0.00	181.62	-100.0%	462.48	421.46	9.73%	966.18	935.11	3.32%
SALARIES	15,833.34	11,666.68	35.71%	0.00	7,416.66	-100.0%	7,250.00	5,166.68	40.32%	23,083.34	24,250.02	-4.81%
TIPS PAID	0.00	0.00	0.0%	0.00	0.00	0.0%	8,538.00	8,441.00	1.15%	8,538.00	8,441.00	1.15%
TIPS REPORTED	0.00	0.00	0.0%	0.00	0.00	0.0%	-5,268.00	-4,821.00	-9.27%	-5,268.00	-4,821.00	-9.27%
Total Payroll Expenses	38,831.05	25,608.12	51.64%	0.00	13,999.74	-100.0%	30,491.51	27,680.95	10.15%	69,322.56	67,288.81	3.02%
PORTABLE FACILITIES	450.00	375.00	20.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	450.00	375.00	20.0%
POSTAGE	20.40	11.00	85.46%	0.00	0.00	0.0%	0.00	0.00	0.0%	20.40	11.00	85.46%
SEEDS	0.00	300.00	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	300.00	-100.0%
STOCK SURRENDER	25.00	0.00	100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	25.00	0.00	100.0%
TELEPHONE	233.79	234.79	-0.43%	0.00	0.00	0.0%	0.00	0.00	0.0%	233.79	234.79	-0.43%
TOOLS	0.00	194.27	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	194.27	-100.0%
TRASH REMOVAL	379.87	688.55	-44.83%	0.00	0.00	0.0%	0.00	0.00	0.0%	379.87	688.55	-44.83%
TROPHIES	0.00	1,348.80	-100.0%	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00	1,348.80	-100.0%
UNIFORM RENTAL / PURCHASE	0.00	0.00	0.0%	0.00	130.50	-100.0%	0.00	0.00	0.0%	0.00	130.50	-100.0%
WATER SYSTEM & Fountains	479.65	753.00	-36.3%	0.00	0.00	0.0%	0.00	0.00	0.0%	479.65	753.00	-36.3%
Total Expense	79,060.46	46,047.25	71.69%	0.00	14,130.24	-100.0%	32,418.19	28,780.95	12.64%	111,478.65	88,958.44	25.32%
Net Ordinary Income	-8,883.24	23,184.73	-138.32%	0.00	-4,466.12	100.0%	12,724.50	7,653.57	66.26%	3,841.26	26,372.18	-85.43%
Other Income/Expense												
Other Income												
GIFT CARDS	1,611.75	2,635.00	-38.83%	0.00	0.00	0.0%	0.00	0.00	0.0%	1,611.75	2,635.00	-38.83%
SALES TAX DEPOSITS	0.00	0.00	0.0%	0.00	1,154.10	-100.0%	6,770.32	6,369.35	6.3%	6,770.32	7,523.45	-10.01%
Total Other Income	1,611.75	2,635.00	-38.83%	0.00	1,154.10	-100.0%	6,770.32	6,369.35	6.3%	8,382.07	10,158.45	-17.49%
Other Expense												
GIFT CARDS REDEEMED	2,367.39	2,003.75	18.15%	0.00	0.00	0.0%	0.00	0.00	0.0%	2,367.39	2,003.75	18.15%
SALES TAX	-118.32	-119.45	0.95%	0.00	1,154.10	-100.0%	6,770.32	6,369.35	6.3%	6,652.00	7,404.00	-10.16%
Total Other Expense	2,249.07	1,884.30	19.36%	0.00	1,154.10	-100.0%	6,770.32	6,369.35	6.3%	9,019.39	9,407.75	-4.13%
Net Other Income	-637.32	750.70	-184.9%	0.00	0.00	0.0%	0.00	0.00	0.0%	-637.32	750.70	-184.9%
Net Income	-9,520.56	23,935.43	-139.78%	0.00	-4,466.12	100.0%	12,724.50	7,653.57	66.26%	3,203.94	27,122.88	-88.19%

**El Paso Golf Club**  
**Vendor Report**  
September 2022

	Sep 22
AmerenIP	10,202.25
BLUE SPRINGS	450.00
BREAKTHRU BEVERAGE ILL	2,839.92
Christopher M Westfall	504.36
Clay Payne	25.00
Continental Batteries	722.36
CULLIGAN WATER CONDITIONING	175.52
Diggle Ace	209.88
ETS	3,911.00
GEORGE ALARM COMPANY, INC.	84.62
HEARTLAND BANK & TRUST	15,568.08
HORNUNG'S PRO GOLF SALES, INC.	196.00
Illinois Department of Revenue	9,995.78
Integrity Technology Solutions	314.00
Keg Grove	110.00
KOZOL	1,180.00
Lakeshore Beverage	5,071.95
LANE VANCE	150.00
LINDA MESSER	1,500.00
Maid to Clean	1,100.00
Marcus Diaz	1,235.00
MILLER JANITOR SUPPLY	672.35
Mounce Automotive	28.15
MTI Distributing	1,748.17
NICOR	829.59
Pepsi	2,452.73
Phil Hayes	100.00
PRAIRIE LAND GOLF CARS LTD	153.04
Productivity Plus Account	4,820.16
R.J. DISTRIBUTING CO., INC.	977.20
R.P. LUMBER CO., INC	465.67
Republic Services #368	379.87
Romano Beverage	833.00
Roxane Schulkins	1,250.00
SAM'S CLUB	629.18
Schuerman Golf	19,827.51
Site One Landscape Supply	1,038.35
Southern Glazer's of Illinois	1,151.98
SPECIALIZED SERVICES	191.69
TPC	29,415.48
State Farm Bank	4,340.91
VoiceSpring	233.79
VOLZ	3,934.91
<b>TOTAL</b>	<b>131,019.45</b>

# EL PASO GOLF CLUB

## YEAR TO DATE COMPARISON

	9/30/2019	9/30/2020	9/30/2021	9/30/2022
<b>INCOME</b>				
GOLF COURSE	778,465	825,776	897,967	1,126,549
PRO - SHOP	79,078	73,300	130,289	0
RESTAURANT	464,018	362,681	490,312	503,147
	<hr/>			
SUBTOTAL	1,321,560	1,261,758	1,518,568	1,629,695
<b>COST OF GOODS</b>				
GOLF COURSE	0	0	0	0
PRO - SHOP	78,074	62,604	106,616	0
RESTAURANT	225,420	170,873	262,531	265,217
	<hr/>			
SUBTOTAL	303,493	233,477	369,148	265,217
<b>EXPENSES</b>				
GOLF COURSE	628,772	607,515	601,916	773,336
PRO - SHOP	86,600	112,244	112,244	0
RESTAURANT	183,798	208,898	208,898	231,663
	<hr/>			
SUBTOTAL	899,169	928,657	923,059	1,005,000
<b>CAPITAL EXPENDITURES</b>				
GOLF COURSE	85,003	30,658	21,238	480,744
PRO - SHOP	0	0	0	0
RESTAURANT	0	0	0	0
	<hr/>			
SUBTOTAL	85,003	30,658	21,238	480,744
<b>OTHER INCOME/EXPENSES</b>				
GOLF COURSE	(4,668)	(1,003)	15,941	(2,880)
PRO SHOP	0	0	0	0
RESTAURANT	0	0	0	0
	<hr/>			
SUBTOTAL	(4,668)	(1,003)	15,941	(2,880)
<b>NET INCOME</b>				
GOLF COURSE	60,022	186,601	290,753	(130,412)
PRO - SHOP	(85,595)	(101,548)	(88,571)	0
RESTAURANT	54,800	(17,090)	18,883	6,266
	<hr/>			
<b>TOTAL NET INCOME</b>	29,227	67,963	221,065	(124,146)