

EL PASO GOLF CLUB MINUTES

Oct 12, 2022

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 5:00 pm. Present were directors: Aaberg, Arends, Fulop, Heitz, Koth, Kridner, Schulkins, Strader, Weldon, and Young. No Directors were absent. Employees present: L. Vance. Guests present: : Stacy & Randy Brooks, Becky & Ben Wilson, John Street

INTERIM SECRETARY'S REPORT (Strader):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Schulkins and seconded by Aaberg.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – all figures are YTD as of September 30, 2022 and compared to 2021:

Total Net Income is down \$345,210 from 2021

Net Income for 2021 was up \$31,238 from 2020

GOLF COURSE

Total income is up from 2021 by \$228,582 (\$200,161 is from ERC).

Dues are up \$30,929.

Cart rentals are up \$4,141 and cart cards sales are down \$14,489.

Green fees are up \$5,431.

Initiation fees are down \$1,200.

Building costs are up \$6,258.

Chemicals are up \$2,442.

Contract Cleaning is up \$1,650.

Electricity is up \$8,205. (Oct bill was paid in Sep)

Equipment costs are up \$18,866.

Diesel is up \$6,330. (Paid early for entire year)

Gasoline is up \$7,322. (Paid early for entire year)

Insurance is up \$4,396.

Project costs are up \$459,506.

Payroll is up \$121,592.

Net income is down \$421,165. (2021 was up \$65,161 from 2020)

PRO SHOP

Total loss for 2021 was \$88,580.

RESTAURANT

Total income is up \$12,826.

Beer sales are up \$6,095, liquor is up \$9,179, wine is down \$430 and pop is up \$503.

Food sales are down \$2,188.

Cost of goods sold is up \$2,686.

Payroll is up \$13,846.

Net income is down \$12,625. (2021 was down \$23,370 from 2020)

MISCELLANEOUS

At the end of September we had \$213,152 in the bank \$12,015 from QOH.

At the end of September, 2021 we had \$473,709 in the bank \$2,000 from QOH.

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Koth / Young):

Grounds:

Many seasonal maintenance repairs are occurring, no major turf/tree diseases this year, ordering 6 -8 trees, gardens and beds cleaned up, Kim is coming back next year, installed new sod around bunkers, Mike mechanic expected to return, Equipment inventory has been developed, Director Young getting orientation to grounds and maintenance from Lane, crushed gravel coming where there are mud holes

HOUSE – Restaurant, Pro-Shop (L. Vance / Baker / Christensen / Schuerman /Strader / Aaberg):

o Restaurant & Clubhouse:

1. Staffing remains tight.
2. Big events are dwindling as the seasons change. The Holiday party and New Year's Eve are two biggies that remain. We also have a couple of weddings that will be occurring as well.
3. Kitchen closes on the 22nd. Dogs, brats and cold sandwiches will be available. Appetizers will also be available until they run out.
4. The Lake Bloomington Association event went off without a hitch. I heard many good things about the food and service from several attendees.
5. Recent big outing with the McLean County Seniors. In discussions with a few attendees they were quite impressed with the condition of the course. The restaurant/bar saw a good uptick in sales from that event.

House – Pro-Shop (Schuerman / Strader / Aaberg):

1. We have encountered issues with communications via the web site. More knowledgeable assistance is being sought.
2. Added a parttime, new hire to assist after school and on weekends.
3. Have met with some vendors and pre-ordered items for next year.
4. Working through startup issues on the cart signature process.

Membership/Personnel (Fulop)

1. We have 29 on the membership wait list
2. Currently have 488 members
3. A few spots may open up in the cart shed
4. Update on the Search Committee
 - a. Members - Roxane Schulkins, Lisa Sparks, Dan Maffeo, Randy Martin, Matt Schuerman
 - b. Submitted grounds superintendent job description to the board and have posted/advertised it online
 - c. 8 resumes submitted, two dismissed, leaving 6 to review
 - d. Business Mgr job description developed
 - e. Next committee mtg to review Supt applications and find a place to post the Bus Mgr job.

GENERAL MANAGER REPORT (L. Vance):

1. Worst spring in history for golf
2. harassment training – 3 left to complete

New Business:

There was a drink cart incident during a golf outing with significant damage to a cart. This item was tabled for future discussion.

NEXT BOARD MEETING:

o Next Meeting: Wednesday, November 9, 2022 at 5:00pm at clubhouse and via Zoom, as necessary.

The meeting was then adjourned at 6:37 pm on a motion by Weldon, seconded by Kridner