

EL PASO GOLF CLUB MINUTES

November 09, 2022

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 5:00 pm. Present were

Directors: Aaberg, Arends, , Heitz, Koth, Kridner, Schulkins, Strader, Weldon, and

Young. Directors Absent: Tom Fullop Employees present: L. Vance.

Guests present: : Danny Mafeo, Stacie & Randy Brooks, Becky & Ben Wilson, John and Christine Street and Sally North

INTERIM SECRETARY'S REPORT (Aaberg):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Schulkins and seconded by Strader.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – all figures are YTD as of October 31, 2022 and compared to 2021:

Total Net Income is down \$360,571 from 2021

Net Income for 2021 was up \$63,490 from 2020

GOLF COURSE

Total income is up from 2021 by \$226,802 (\$200,161 is from ERC).

Dues are up \$31,249.

Cart rentals are up \$4,528 and cart cards sales are down \$16,226.

Green fees are up \$4,801.

Other Income is up \$202,260

Shed rent is up \$2,800

Trail fees are up \$2,750

Electricity is up \$3,444.

Equipment costs are up \$18,814.

Diesel is up \$6,330. (Paid early for entire year)

Gasoline is up \$7,322. (Paid early for entire year)

Insurance is up \$4,396.

Project costs are up \$466,522.

Payroll is up \$130,152.

Net income is down \$429,122. (2021 was up \$81,121 from 2020)

PRO SHOP

Total loss for 2021 was \$87,605.

RESTAURANT

Total income is up \$9,153.

Beer sales are up \$6,610, liquor is up \$11,737, wine is down \$539 and pop is up \$768.

Food sales are down \$9,144.

Cost of goods sold is up \$5,635.

Payroll is up \$14,068.

Net income is down \$19,054. (2021 was down \$14,377 from 2020)

MISCELLANEOUS

At the end of October we had \$213,152 in the bank \$13,150 from QOH.

At the end of October, 2021 we had \$489,558 in the bank (\$2,560 from QOH).

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Koth / Young):

Grounds:

- 1) fertilized fairways and greens and use granular.
- 2) Sodded many more areas including where our stumps have been taken out.
- 3) Renting out the stump removable soon only have a few to do.
- 4) Blew out the watering system
- 5) Pulled out the pump in pump house to replace seal

- 6) Help has been great this fall. Getting all fall work done plus leave removal for play.
- 7) Lane and Don drove the front and back nine. Lane showed Don many things related to the irrigation system. Shut off valves, sprinkler heads, etc.
- 8) Lane and Don also marked where 8-9 new trees will be planted.
- 9) Lane also gave Don a copy of the 22 electrical satellite boxes charts for the watering system.
- 10) Have gotten the parts and currently is at welder for the beverage cart repair.

HOUSE – Restaurant, Pro-Shop (L. Vance / Baker / Christensen / Schuerman / Strader / Aaberg):

o Restaurant & Clubhouse:

1. Season is winding down.
2. Several parties are slated for Late November and December.
3. Inventory is dwindling with the exception of meat. Expect to use in remaining parties.
4. Pizza nights business has been brisk.
5. Staffing has been sufficient so far and we expect that to be the norm for the remainder of the year.

House – Pro-Shop (Schuerman / Strader / Aaberg):

1. October rounds were up 2562 from 2477 last year.
2. Public play was up 185 in October from prior year.
3. Shop is still receiving new items and will continue for the remainder of the year. The new Titleist TSR just arrived.
4. Matt has questions about staffing when course is open on an infrequent basis.

Membership/Personnel (Fulop)

Not Present

GENERAL MANAGER REPORT (L. Vance):

1. Reviewed some potential future changes to Dues and Cost of Services
2. We spent a considerable amount of time discussing 2023 budget.

New Business:

Danny gave us an update from the Hiring Committee. They have made tremendous progress with identifying candidates for both the Grounds Superintendent and Business Manager.

The annual Shareholder meeting is set for Wednesday February 15 at 6:00 p.m. Doors open at 5:00pm

We will continue to discuss the 2023 budget and lock it down via email before the end of November. That includes a Board Vote via Email.

NEXT BOARD MEETING:

o Next Meeting: Wednesday, February 15 after the annual Shareholder Meeting.

The meeting was then adjourned at 7:05 pm on a motion by Weldon, seconded by Kridner