

EL PASO GOLF CLUB MINUTES

Sept 14, 2022

CALL TO ORDER:

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 5:03 pm. Present were directors: Aaberg, Arends, Fulop, Heitz, Koth, Kridner, Schulkins, Strader, Weldon, and

Young. No Directors were absent. Employees present: L. Vance. Guests present: : Lee & Mike Reeter, Christine & John Street, Vicki Outinen, Van Miller, Becky & Ben Wilson, Ron Wilsy, Randy Brooks, Thom Jones

INTERIM SECRETARY'S REPORT (Strader):

The board reviewed the minutes of the previous board meeting – the minutes were approved on a motion by Aaberg and seconded by Weldon.

TREASURER'S REPORT (Schulkins):

Schulkins reported the following – all figures are YTD as of August 31, 2022 and compared to 2021:

Total Net Income is down \$321,316 from 2021

Net Income for 2021 was up \$20,136 from 2020

GOLF COURSE

Total income is up from 2021 by \$227,637.

Dues are up \$32,164.

Cart rentals are down \$153 and cart cards sales are down \$12,674.

Green fees are down \$1,838.

Initiation fees are down \$1,950.

Other income is up \$202,222 (from the ERC).

Shed rent is up \$2,800.

Trail fees are up \$2,700.

Project costs are up \$466,522 (due to carts, cart paths & sand traps).

Building costs are up \$2,509.

Chemicals are up \$5,894.

Diesel is up \$6330 (it was paid early in the year).

Equipment costs are up \$14,679.

Gasoline is up \$7,322 (it was paid early in the year).

Payroll is up \$108,369. (due to the pro shop payroll being included).

Net income is down \$387,565 (2021 was up \$49,787 from 2020).

PRO SHOP

Net Loss for 2021 was \$84,114.

RESTAURANT

Total income is up by \$1,494.

Beer sales are up \$3,934, liquor is up \$4,611, wine is down \$248 and pop is up \$129.

Food sales are down \$6,641.

Cost of goods sold is up \$61.

Payroll is up \$11,035.

Project costs are up \$7,016(due to the purchase of a freezer, dough maker and fridge for beer cart).

Net income is down \$17,865. (2021 was down 12,034 from 2020)

MISCELLANEOUS

At the end of August we had \$204,981 in the bank (\$10,365 from QOH).

At the end of August, 2021 we had \$444,356 in the bank (\$1,300 from QOH).

The committee reports were given as follows:

GOLF COURSE – Grounds & Equipment (L. Vance / Koth / Young):

Grounds:

Equipment running well right now, sod on 6, 13 leak and is now fixed, staff – getting by. New mowing individual, Lane gave Don some exposure to watering system, have 3 apps for course super, Don gave his perspective on how EPGC compares to numerous other courses – we fair at the very top, new yardage markers – can mow over these, Will review each piece of machinery in the shed to evaluate health and potential needs

HOUSE – Restaurant, Pro-Shop (L. Vance / Baker / Christensen / Schuerman /Strader / Aaberg):

o Restaurant & Clubhouse:

1. Staffing woes continue. Not much we can do at this time of year.
2. Everyone rec'd the email from a concerned member, who also discussed those items at the meeting, regarding staff interactions and observations during a night in the restaurant . I discussed with Lane and staff. I believe that virtually every item was misrepresented or misunderstood. Although some of what occurred may have seemed out of the ordinary, it was well within the boundaries of how the house operates.
3. Big event/steak fry next Thursday. Looks like we should be able to staff appropriately.
4. Daily business has been steady.
5. Beer prices will be going up next year. No surprise. I have to believe all food/beverage items will be going up as well.
6. A few members have made less than flattering comments regarding our kitchen. I researched this a bit. We recently, satisfactorily passed a Health Dept inspection. There were a few check marks from that review. One as a result of a missing bolt or such on an appliance. The other being lack of paint on a wooden shelf – paint had worn/chipped off in some places. There were not any notes regarding lack of cleanliness or any other sort of poor food handling practices. I additionally reviewed the results of the June inspection. Items of note from that report were: lack of a temperature device in a basement freezer, some water stained ceiling panels in the basement, the wooden shelf lacking paint in places, and a couple of other non-food handling/cleanliness items. From my experience in the restaurant industry and based on the Health Dept results, I would say that EPGC kitchen is consistent with an operation that has strong processes and leadership for maintaining a clean and healthy environment.

House – Pro-Shop (Schuerman / Strader / Aaberg):

1. The Club did purchase the PA system from Matt's dad. It is working out well for events. Total cost was just under \$700.
2. Pro Shop is also beset with staffing issues. A total of 5, including Matt to cover all responsibilities. Staff is stretched to say the least.

Membership/Personnel (Fulop)

Harassment training underway, 25 on membership waiting list, Course superintendent job posted, Business Manager job description being developed

GENERAL MANAGER REPORT (L. Vance):

GENERAL COMMENTS:

o Nothing additional at this time.

NEXT BOARD MEETING:

o Next Meeting: Wednesday, October 12, 2022 at 5:00pm at clubhouse and via Zoom, as necessary.

The meeting was then adjourned at 6:37 pm on a motion