

EL PASO GOLF CLUB MINUTES

May 17, 2023

CALL TO ORDER

The regular board meeting of the Board of Directors of the El Paso Golf Club, Inc. was held on the above date at the clubhouse. The meeting came to order at 6:00 pm.

Present were directors (at Clubhouse [C]; via Zoom [Z]): Aaberg [C], Koth [C], Marten [C], Mounce [C], North [C], Schulkins [Z], Spachmen [C], Walker [C], Weldon [C], and Young [C]. Strader was absent. Also present was employee: R. Robbins [C]. Guests were Ben & Becky Wilson.

The following guests requested to speak: Ben Wilson, update on By-law ad hoc committee & Titan Pride wall (update attached).

GENERAL MANAGER REPORT (Robbins)

- Gene Weiser began as the superintendent on 5/2/23. He is getting plans in place for the course and has already begun several projects. Lots of rounds being played on the course, weather has cooperated, except for the storm last weekend. We lost the shelter on #9. The phone to order F&B is still in place. Discussion on need to fix the shed & put back or if one is needed.
- The seasonal staff has been trickling in. Outings are starting & so far successful. The Shriners outing has been re-scheduled to 5/22. Positive feedback from food & beverage so far. Will gauge over this next month if additional staff is needed.
- Good response on the new menu. Made changes to the buffet & added soup. Also took away the chicken salad & tuna salad. Had some complaining, these items are too expensive to be included in the salad buffet. Expect some liquor lineup changes, some better brands & better values. Thinking about wine tasting or food & wine dinner for the future and other possible ideas for events. First steak fry will be tomorrow night.
- Will try to advertise menu, events, etc. on the emails & the 2 Facebook pages (one is members only & the other one is the Club site). Possibly a Lake Bloomington site also.
- Working on the contracts for events & outings. North suggests putting a line in that says prices for f & b subject to change within a certain time frame from the event date since most events are for next year. Also working on other procedures.
- Discussion on non-employees driving beverage carts for outings. Probably need to ask insurance if there is any kind of wavier they should sign to be obligated for issues &/or damages that could arise from this.
- The POS GolfNow software & ADT alarm systems are both ongoing & frustrating issues. Have a meeting on 5/22 with ADT. Suggestions to find out exactly what our contract obligations are with them. GolfNow is a 3 year contract. Suggestion to document all the issues with them so we have grounds to dispute their contract if needed.

- Have been working on the member list & very close to completing with final numbers. Approximately 10-15 on the waiting list we believe.
- Purchased new computers & working on getting everything installed.

SECRETARY'S REPORT (North)

The minutes were sent via email to everyone previously. Motion was made by Walker to approve and seconded by Weldon, approved by the board. Nothing new to report.

TREASURER'S REPORT (Mounce)

- Accountants have made much progress on reconciliations & continue to make progress with POS system & improving procedures. They have provided some combined financials from QuickBooks & our POS system.
- All numbers listed below are through April & compared to April 2022. At the end of April, we had \$433,069 cash in the bank, up \$170,410 over last April & down just over \$13,000 from March.

GOLF:

- Total dues (including dues, hole in one, handicap, shed rent & trail fees) up \$11,456 over 2022
- Cart fees up \$11,839 over 2022
- Green fees up \$16,970 over 2022

F&B:

- Food & snacks sales up \$13,131
- All drink sales (pop, beer, wine & liquor) up \$17571
- Total F&B sales up \$30,704

COGS F&B:

- Food COGS down \$9,791 or 37.66%
- Total F&B COGS between all drinks & food, down \$6,572 or 14.3%

ADMIN:

- Total payroll expenses are also down \$5,092 which includes a decrease in bonuses/commissions to \$0 compared to \$15,000 at this time last year.
- Expecting to see numbers across the board become more & more accurate & also continue in this trend of increasing while decreasing costs. Excellent weather this year & new management has helped the bottom line. Also noted by Marten that board meetings changed to 3rd week to have time for accountants to get reports completed.

The committee reports were given as follows:

GOLF COURSE - Grounds & Equipment (Young / Weldon)

General:

- Gene began his employment as the superintendent earlier than expected on 5/2, great news. Met with him yesterday & his staff are working well as a team, respect is there. Some of the high school help have also started & some still to arrive. Staff for

mowing is adequate, plenty have been hired for the season. He does not need any assistance from Vance.

- Before Rodney left there was discussion with his boss, Steve Schendel, on bulk prices on chemicals & fertilizer. This will be very beneficial for us to take advantage of.
- General discussion on the length of grass on the course. Possibly not mowing low enough or enough times during the week. Will mention to Gene if this continues.

Grounds:

- Poa-annua problems are being addressed. This is a series of treatments that will take over 3 years. Verti-cutting the thatch. Addressing grass problem areas around greens & traps also. Will tine around traps as needed & aerate greens in the fall.

Equipment:

- Equipment in good shape. One pump got fixed, slow leak to be fixed on Monday. Irrigation has several heads not working, maintaining those. Installed fountains. #12 wiring is a mess.
- We won't need to purchase tools from the current mechanic Mike. Gene will be bringing his tools. He has everything needed. Lane's tools need to get picked up also.

Future Projects:

- Gene will get 3 bids on a new pump station & satellites and will present to the board.
- Have the ditch dug out on 10 & 11 for drainage.
- Probably need to purchase a rough mower.

In closing Young, Marten, Weldon & Robbins expressed how lucky we were to get Rodney and very comforting to know he has offered to help if needed. Young encouraged him to come play the course anytime & visit again.

HOUSE – Restaurant, Pro-Shop & Social (Spachman)

Spachman reported that he has some volunteers to include Tom & Cathy Jecklin, Mike & Coleen Leesman, Jim Titlow, & Dan & Cathy Benedict. The plan is to work on events with the GM & be the reciprocator for positive & negative feedback regarding the club & promote the club.

PLANNING, PERSONNEL & MEMBERSHIP (Koth / Schulkins)

Volunteers for the committee to include Shoemaker & Jill Berry. Plans to look at the club's handbooks & bringing recommendations to the board. Aaberg mentioned that the county has a program, & others, that are possibly available online if needed. Matt is having new hires sign appropriate material when they begin employment.

Ad hoc Committee – By-laws (Wilson / North)

Wilson reported on the 4/25 meeting. They have narrowed it 3 priority items for primary goals & are meeting regularly to update with suggestions for the board. The main focus will be on the membership categories at this time. They are trying to collect other by-laws from other clubs for fresh ideas. If anyone can get any by-laws please send to Ben. Next by-law ad hoc meeting is Sunday 5/21.

OLD BUSINESS (Marten)

- Insurance update: Premiums have been paid for this year only. Will need to meet some compliance requirements next year. Premium was up \$3000 from last year. Marten reported that an extra million for the D&O would cost an additional \$300. Agent didn't encourage any extra was needed.
- Wilson gave update on the Titan Pride Wall. Progress is being made. The metal sign is ordered & poster frames have been purchased. Additional information is attached.

NEW BUSINESS & GENERAL COMMENTS (Marten)

- Maintenance is needed on the screened porch from storm damage.
- Queen of Hearts money made was \$7600.
- Scoreboard discussion for outings was discussed. Matt would like screen(s) on the large dining area wall to prevent all the congestion after an outing is completed & people are trying to get to the tees to play & read the results from the outing. Colmone is willing to purchase this item(s) if we can decide what the plan is.
- Discussion regarding 5-some play. Are they allowed? If so, membership needs to be aware of appropriate times or person to get permission from. Rick will consult Matt & address this.
- Discussion regarding people driving carts too close to the greens. Need to remind everyone in the club email news.
- Gene Lacher has volunteered to work on the audit committee. Still need to get another person or two to assist him.
- Aaberg is working with not-for-profit organizations & is in contact with a person that specializes in fundraising efforts. She has volunteered to look at our needs to assist us in finding the correct avenues to proceed on. We anticipate needs for irrigation system and possibly other large projects in the future. A date will be determined to listen to her suggestions & idea.

The board then went into Executive Session at 7:30 until 7:45

NEXT BOARD MEETING

- **Next Meeting: Wednesday, June 21, 2023 at 6:00 pm at the Clubhouse and via Zoom.**

The meeting was then adjourned at 7:45p on a motion by Walker and seconded by Weldon, board approved.

Respectfully submitted,

Sally North

Sally North, Secretary

Titan Pride Wall Update May

Committee Goals:

- Picture frames purchased
- Metal signage ordered *and out for delivery*
- Posters for graduating seniors are being printed. *Done this week*
- Plaques are ready to order but we have run into a good problem. The original idea was to have a big plaque for each team that holds 40 plates. We wanted to highlight the team titles from Conf to Sectional and the place of any state qualifying team. We also wanted to showcase individual medalists for Conf to Sectional tournament and the place of any state qualifier.

After pulling together all the achievements since El Paso merged with Gridley in 2004 we noticed we had an issue, our program is really good. We had a total of 71 boys items and 24 girls items over the past 23 year and it doesn't look to slow down any.

When planning the wall we were allowing for the growth of an additional plaque for a total of two. The issue is the boys program will max out the second plaque in the next 2-3 years at this pace. Therefore, we had to go back to brainstorming on how to highlight our student athletes.

Our proposal is to use the Pride Wall to highlight the individual achievements and we are asking the board for approval on having a team board(s) outside. We have had general conversations with Rick and he is supportive of the concept. We are asking if the board approves of us using the internal wall for individuals and current years posters and the autonomy to work with Rick on outside display board(s).

Individual	Team
<p>Boys 41</p> <ul style="list-style-type: none"> • Conf – 10 • Regional – 7 • Sectional – 3 • State – 20 • Record - 1 <p>Girls 11</p> <ul style="list-style-type: none"> • Conf – 4 • Regional – 3 • Sectional – 0 • State – 4 • Record - 1 	<p>Boys 30</p> <ul style="list-style-type: none"> • Conf – 10 • Regional – 8 • Sectional – 5 • State - 7 <p>Girls 13</p> <ul style="list-style-type: none"> • Conf – 5 • Regional – 4 • Sectional – 1 • State - 3